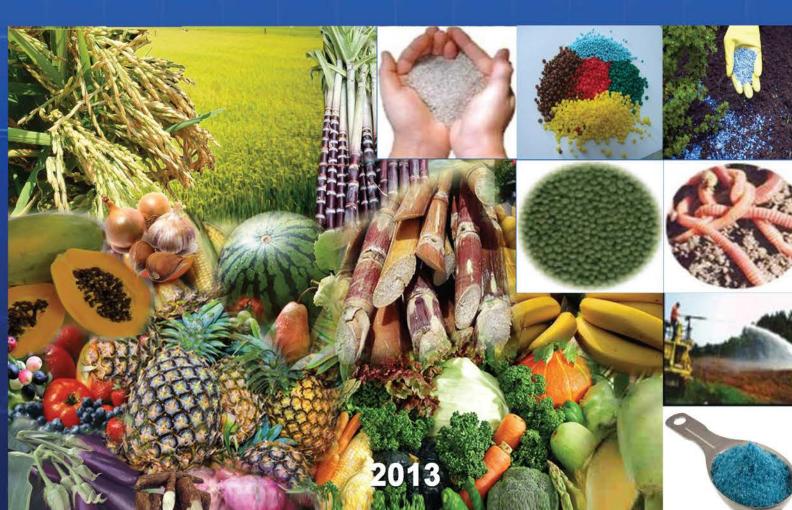


# FERTILIZER REGULATORY POLICIES AND IMPLEMENTING GUIDELINES





# Fertilizer Regulatory Policies and Implementing Guidelines

**Fertilizer Regulatory Division** 

FERTILIZER AND PESTICIDE AUTHORITY
BAI Compound, Visayas Avenue
Diliman, Quezon City

1<sup>st</sup> Edition

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# FOREWORD

The Fertilizer and Pesticide Authority (FPA), an attached agency of the Department of Agriculture was created by virtue of Presidential Decree No. 1144. As a regulatory agency, FPA is mandated to regulate the use of farm inputs particularly fertilizer to ensure its proper and safe use, increase agricultural productivity, protect public health and environment, and ensure its adequate supply at reasonable prices.

In the pursuit of its mandate, the FPA published this "Guidebook on Fertilizer Regulatory Policies and Implementing Guidelines". Through this publication, we hoped that the FPA's vision of a sustained agricultural productivity through the adoption of Good Agricultural Practices (GAP) and Integrated Plant Nutrient Management System (IPNMS) can be better achieved.

This publication will serve as a guide to all fertilizer handlers and stakeholders namely, the Importer, Exporter, Indentor, Manufacturer, Distributor and Dealers among others, in their registration, licensing requirements and operational activities in the conduct of their business in the Philippines.

As we recognize that changes are inevitable to our changing world, we believe that the simplified procedures reflected in this Fertilizer Guidebook can address the needs of the concerned stakeholders particularly the investors in the fertilizer industry sector and contribute in achieving the objectives of the Food Staples Sufficiency Program (FSSP) and the Public Private Partnership Program of the Government.

LITO R. GICANA, CESO III Executive Director

## PREFACE

This Guidebook on FPA Fertilizer Regulatory Policies is the first of its kind to be published by the Fertilizer and Pesticide Authority since its creation pursuant to Presidential Decree No. 1144 issued on May 30, 1977. With the global development and free movement of goods specifically fertilizer products, there is a compelling need to harmonize fertilizer policies in order to make it responsive to the needs of the time and to stay in this globally competitive market.

This publication contains seven (7) chapters, namely, (Chapter I) The Fertilizer and Pesticide Authority; (Chapter II) Fertilizer Product Registration; (Chapter III) Licensing of Handlers; (Chapter IV) Fertilizer Movement, Supply and Quality Product Standard; (Chapter V) Fertilizer Information and Statistics; (Chapter VI) Trainings; (Chapter VII) Penal Provisions and Enforcement Action which are all clearly presented and defined for the guidance of the concerned industry participants.

It is hoped that this document could serve as a reference and encouragement to all our stakeholders and prospective investors to further enhance the fertilizer registration process to make it more effective, efficient and transparent. Moreover, we believe that this guidebook could contribute in enhancing the fertilizer business, as well as sustaining the country's productivity and food security.

# Chapter I

# THE FERTILIZER AND PESTICIDE AUTHORITY

#### 1.1 INTRODUCTION

Fertilizer continues to play an important role in Philippine agriculture due to its significant contribution in increasing crop productivity – FOOD. Fertilizer is needed to produce more food from limited land resources to feed the fast increasing population.

In the early seventies, the Philippine Government launched an agricultural program, promoting self-sufficiency in rice and corn. Because of this, the demand for fertilizer increased. Since there was no control over the fertilizer industry then due to the laissez faire policy, the government created the Fertilizer Industry Authority (FIA) through Presidential Decree No. 135 on 13 February 1973. The FIA's primary functions were to regulate fertilizer prices, distribution, import, export and domestic production of fertilizers.

However, with the easing of fertilizer prices in the international and domestic markets and the Philippines achieving self-sufficiency in rice production in 1977, Presidential Decree No. 1144 was promulgated on May 30, 1977 to create the Fertilizer and Pesticide Authority (FPA) as an attached agency of the Department of Agriculture and abolished the FIA. The agency's regulatory function was extended to the pesticide industry as well. Presidential Decree No. 1144 gave FPA broad powers with absolute control over the fertilizer sector. These powers fall into four categories, namely: *regulatory, monitoring, evaluation, and promotion*.

In 1986, trade liberalization was implemented by the government. The fertilizer trade was deregulated through the following:

- a. Removal of procurement control (i.e. determination of import requirements, conduct of bidding and allocation of import volume)
- b. Scrapping of the price-setting function of the government
- c. Stopping the issuance of FPA Import Permit for Fertilizer

#### 1.2 MANDATE

The FPA is mandated to assure the agricultural sector of adequate supply of fertilizer and pesticide at reasonable prices; rationalize the manufacture and marketing of fertilizer; protect the public from the risks inherent in the use of pesticides; and educate the agricultural sector in the use of these inputs.

FPA has to pro-actively seek ways and means to reduce the costs of fertilizers, pesticides and other agricultural inputs by providing more choices and alternatives to farmers and other stakeholders in the most timely manner through continuous streamlining and rationalizing the rules and regulations, and ensuring that these are relevant in the context of competition for trading, transparency and improvement of local agriculture and global economy as a whole.

#### 1.3 VISION

The FPA's vision is improved quality of life for all Filipinos through increased farm productivity and food production using the necessary fertilizer and pesticide inputs that do not endanger human health and environment on a sustainable basis.

#### 1.4 MISSION

The mission of FPA is to be a catalyst in the empowerment of farmers and fisherfolk by helping them become better informed, more efficient and conscientious in the management of their plant nutrition and crop protection requirements towards conservation of our land and marine resources.

# Chapter II

## FERTILIZER PRODUCT REGISTRATION

#### 2.1 GENERAL INFORMATION

#### 2.1.1 BASIC POLICIES

- 2.1.1.1 All fertilizer products, organic or inorganic, raw materials and ingredients for fertilizer, which are imported or produced locally, should be registered with FPA.
- 2.1.1.2 The registration process carries with it pertinent requirements and presentation of documentary evidence to support claims on the quality of the product and its effectiveness to target crops.
- 2.1.1.3 The registration process likewise provides suitable guidelines for the registration of all fertilizer products to assure farmers and end-users of their acceptable quality and effectiveness as guaranteed by the manufacturer and/or importer before they are marketed.
- 2.1.1.4 Registration requirements include the submission of product specification supported by chemical analysis, mode of action, product type and the result of efficacy trials conducted by an accredited and independent researcher. The set of data is evaluated by a registration consultant.
- 2.1.1.5 With increasing market demand, a wide range of products are provided through

continued production of new grades, brands and types of locally produced and imported fertilizers. Registration of these commercially processed fertilizers is therefore needed to give greater assurance that the quality of each brand is maintained at the specified standards (characteristics and effects) as claimed by the producer or importer.

2.1.1.6 Fertilizer handlers such as importers, distributors, exporters, bulk-blenders and processors should register their products with FPA.

#### 2.1.2 COVERAGE

The following grade, type and classification of fertilizer products and raw materials (based on Philippine Standard) are subject for registration with FPA:

## 2.1.2.1 Inorganic Fertilizer

- a. Traditional
- b. New Grades
- c. Specialty Grades
- d. Controlled Release

#### 2.1.2.2 **Organic Fertilizer**

- a. Plain Organic Fertilizer
- b. Compost/Soil Conditioner
- c. Fortified/Enriched Organic Fertilizer

## 2.1.2.3 **Biological Fertilizer**

- a. Microbial Inoculants
- b. Genetically Modified Organisms (GMOs)
- c. Decomposers

- 2.1.2.4 **Soil Conditioner/Soil Amendment**
- 2.1.2.5 **Plant Growth Regulator (Promoter)**
- 2.1.2.6 Raw Materials

#### 2.1.3 DEFINITION OF TERMS

- a. Fertilizer any substance, solid or liquid, inorganic or organic, natural or synthetic, single or a combination of materials that is applied to the soil or on the plant to provide one or more of the essential nutrients to improve plant nutrition, growth, yield or quality, or for promoting a chemical change that enhances plant nutrition and growth.
- **b. Grade** refers to the minimum percentage of nitrogen (N), available phosphorous  $(P_2O_5)$ , soluble potash  $(K_2O)$  stated in their order and other macronutrients and micronutrients that are present in appreciable amounts i.e. ammonium sulfate (21-0-0), ammonium phosphate (16-20-0) and compound fertilizer (14-14-14).
- c. Plant Macronutrients group of essential nutrients needed by plants in large amount.
  - c.1 **Primary Plant Nutrients** group of essential nutrients needed by most plants in large quantities. These include readily available forms of *nitrogen*, *phosphorus*, *potassium* and/or any combination of these nutrients.
  - c.2 **Secondary Plant Nutrients** group of essential nutrients, which are required by most plants in lesser amounts than that of primary nutrients. These include readily available forms of *sulfur* (S), calcium (Ca) and magnesium (Mg).

- d. Plant Micronutrients group of nutrients which are essential for plant growth but are required in small amounts. These include readily available forms of iron (Fe), manganese (Mn), boron (B), molybdenum (Mo), copper (Cu), zinc (Zn), chlorine (Cl) and cobalt (Co).
- e. Inorganic Fertilizer any fertilizer product whose major nutrients (NPK) are supplied by inorganic/mineral or synthetic/chemical compounds. It maybe in solid or liquid form and contain considerable amount of at least one of the essential primary macronutrients such as N, P and K; secondary macronutrients such as Ca, Mg and S, and micronutrients.
  - e.1 Traditional Inorganic Fertilizers
     include all inorganic fertilizers in solid or liquid form which are water-soluble, fully registered for at least 10 years with FPA, and available in the market and widely used in the country.
  - e.2 **New Grades** locally formulated or imported fertilizers with no previous registration with FPA.
  - e.3 **Specialty Grades** finished fertilizer products recommended to overcome a specific problem or supply the nutrient need of a specific ornamental, indoor plant, lawn grasses or for any purpose other than growing agricultural food, feed, fiber or other industrial crops.
  - e.4 Controlled Release Fertilizer provides nutrients slowly
    throughout the growing season or
    longer. Most slow release
    fertilizers are condensation
    products of urea and aldehydes
    and coated traditional fertilizers

with sulfur, polymers, nitrification inhibitors etc.

- f. Organic Fertilizer any product of plant or animal origin that has undergone decomposition through biological, chemical or any other process where the original materials are no longer recognizable, free from any pathogens, soil-like in texture, contains not less than 20% organic matter, oven-dry basis and can supply nutrients to plants (Table 2.2, p. 18).
  - f.1 Plain Organic fertilizer an organic fertilizer material or any decomposed product of plant or animal origin which is not enriched with microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content with total NPK of 5-7%.
  - f.2 Compost / Soil Conditioner an organic fertilizer material or any decomposed product of plant or animal origin, which is not enriched with microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content to a total NPK of 3-4%.
  - f.3 Fortified/Enriched Organic decomposed Fertilizer \_ any organic product of plant or animal enriched/spiked microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content to a minimum total NPK of 8%.

- Soil Conditioner / Soil Amendment g. organic or inorganic material, natural or synthetic, that is applied to the soil to modify certain soil physical properties, such moisture retaining structure. capacity, shrinking and swelling capacity or resistance to crusting, and to improve soil chemical or biological conditions. Examples are polyelectrolytes such as complex vinyl and acrylic, gypsum, diatomaceous earth, vermiculite, perlite, and lime.
- Raw Material organic or inorganic materials h. used in the production of intermediate or finished fertilizer products. These include naturally-occurring and processed minerals such as quano, rock phosphate, potash, limestone, dolomite, peat, gypsum, and sulfur intermediate materials such superphosphate, phosphoric acid, sulfuric acid, ammonia, urea, ammonium sulfate and other deposits that are found in nature, mined and used in fertilizer production. Raw materials polymer, seaweeds such as and microorganisms are also included in this group.
- i. Foliar Fertilizer fertilizer nutrients soluble in water which may be applied directly to the aerial portion of plants. It is the most effective means of fertilizer application when problem of soil fixation exists. The most important use of foliar sprays has been in the application of micronutrients.
- j. Organic Based Foliar Fertilizer liquid fertilizer whose solvent contains plant, animal and natural extract that may have carbohydrates, proteins, fatty acids, hormones, and plant growth promoters as claimed by the manufacturer.
- k. Plant Growth Regulator (Promoter) any organic or inorganic compound, natural or

synthetic, which in low concentration promotes or modifies physiological response of the plants.

- I. Microbial Inoculants biologically active products containing optimum population of one or a combination of active strains of bacteria, actinomycetes, algae, and fungi that are useful in different biological activities, such as N-fixation, decomposition of organic residues and solubilization of some essential nutrients such as phosphorus from the soil.
- m. Decomposers are biologically active products containing microorganisms, fungi and earthworms that hasten the decomposition of plant and animal residues into organic fertilizer, compost or soil conditioner.
- n. Brand name a term, name or trademark, with logo which may or may not be registered in the Intellectual Property Office (IPO) and used in connection with one or more grades of fertilizer. FPA reserves the right to approve and disapprove product brand name based on the list of products registered with FPA.
- o. Trademark any distinctive word, name, symbol, emblem, sign or device or any combination thereof adopted and used by a manufacturer or merchant on his goods to identify or distinguish them from those manufactured, sold or dealt in by others.
- p. Declared Product Composition a statement assuring the nutrient contents expressed in terms of the minimum percentage as claimed in the manufacturer's label.
- q. Mixed Compound Fertilizer any combination or mixture of inorganic fertilizers where two or more of the materials contain the primary and/or secondary nutrients and micronutrients.

- **r. Bulk Fertilizer** a non-packaged inorganic fertilizer.
- s. Bulk-blended Fertilizer customized mix or blended fertilizer obtained by physically mixing various grades of finished fertilizers suitable to the specific needs of the farmer based on his soil analysis.
- t. **Heavy Metals** - unordered group of metals, metalloids, and non-metals (Ex. cadmium, chromium, manganese, mercury, lead, selenium, zinc, copper, molybdenum nickel), which when present concentration above the allowable tolerable level as plant nutrient are toxic. important environmental contaminants/ pollutants, heavy metals can cause recognizable toxic effects or a diminution of amenity and quality of life.
- u. Official Sample any sample of fertilizer taken by the FPA personnel in accordance with the provisions of the rules and regulations and designated as representative(s) by FPA.
- v. Ton a net weight of 1000 kilograms.
- w. Registrant any person who registers fertilizer under the provisions of the rules and regulations on fertilizer.
- **x. Person** includes individual, partnership, association, firm or corporation.
- y. Label a legal document written on the container either printed or in graphic forms of any fertilizer product which indicates accurate information about the products for which it is registered. This includes the grade, weight, source or origin and FPA registration number.

- **z. Certificate of Registration** written approval granted to registered products.
- **aa.** Registered Product product approved by FPA with registration number assigned to it.
- **ab.** Reviewers/Technical Consultants persons designated by FPA through a Special Order to use his/her expertise on fertilizer matters.
- **ac. Pathogen** a biological agent that produces disease, e.g. bacteria, fungi, protozoa, virus.
- ad. Biological Fertilizer microorganisms that can fix and/or render available any of the essential elements in the air or soil for plant growth.
- ae. Genetically Modified Organisms (GMOs) organisms that are modified by biotechnology or recombinant DNA technology. Such organisms include viroids, viruses, cells or whole organisms which may pose hazard to human health and environment.

#### 2.2 PRODUCT REGISTRATION

#### 2.2.1 TYPES OF REGISTRATION

- A. Full Registration granted when all administrative and technical requirements are satisfactorily complied with which includes two (2) seasons of efficacy tests with significant results on a representative crop.
- B. Provisional or Conditional Registration granted if there is only one season of efficacy test with significant results on a representative crop.

# 2.2.2 VALIDITY AND RENEWAL OF REGISTRATION

- A. Full Registration registration of a product shall be effective for three (3) years from date of issuance. Application for renewal of registration should be filed within three (3) months before its expiry date. Application for renewal after its expiry date and renewal of inactive full registration maybe allowed only in cases of *force majeure* or fortuitous event which shall be indicated in a notarized petition of the applicant and subject to evaluation by FPA. If ever the petition is granted, the same provided hereunder.
- B. Provisional or Conditional Registration registration of a product shall expire one (1) year from date of issuance. Renewal of the same status for a maximum of two (2) renewals may be allowed only to comply with the requirements to convert to full registration. Any application for renewal of registration shall be subject to a 50% surcharge, if it is filed within one (1) month after the expiry date and to a 100% surcharge if filed beyond one month after expiry date.

#### 2.2.3 REQUIREMENTS FOR REGISTRATION

#### A. Administrative Requirements

- Notarized application form, FPA Form PR-L for locally produced fertilizer and Form PR-I for imported product (Annexes 2.1 and 2.2, pp. 139-145).
- Information to be supplied on the application form shall include the following:
  - a. Information about the fertilizer product

- Brand name the name of the a.1 product to be sold and to be printed on the label. Superlative and supernatural names, such as Super, Miracle. Best. Demon. which imply superiority of the product compared with other products are **NOT** allowed. The company shall submit three (3) sets of brand names for approval by FPA.
- a.2 Type of product liquid/foliar, inorganic/organic, etc., based on FPA's definition.
- a.3 **Declared Product Composition** the minimum percentage content of the primary nutrients, secondary nutrients, micronutrients, free acidity or pH and heavy metals (if any) as validated/confirmed by FPA recognized laboratories.
- b. Name of Producer/Company/FPA licensed importer, distributor, exporter, processor, manufacturer, and import consolidator.
- c. List of materials/raw materials used in the production of the product.
- d. Actual production process brief description with schematic diagram of the production process indicating the percentage of raw material used.
- e. Target users/crops refers the location and specific demographics of the products to be sold and for what crops these are used for.
- f. FPA accredited researcher handling the experiment/field test the name

of the FPA accredited researcher to conduct the efficacy testing of the product.

- g. Information on the cost components
- **B.** Technical Requirements (Table 2.1, p. 17)
  - 1. Inorganic Fertilizer
    - a. Traditional, inorganic fertilizer products
      - **a.1** General Information
        - a.1.1 Name/address of applicant
        - a.1.2 Brand name
        - a.1.3 Guaranteed/declared composition
        - a.1.4 Certificate of Analysis from recognized FPA local laboratory or Certificate of Analysis from the supplier. Analysis should be done by an FPA recognized local laboratory. In case where local laboratory no capable to do the analysis, this can be done abroad. laboratory must The independent, reputable and has the capacity as certified by the Philippine Embassy. Results of analysis may be authenticated by the Philippine Embassy.
        - a.1.5 Name of supplier and country of origin (imported products)
        - a.1.6 Size/type of packaging
        - a.1.7 Description of manufacturing /production process
        - a.1.8 Source and kind of raw materials

- a.2 Sample of the Product (Solid-Inorganic: 250 g to 1 kg, Liquid: 250 mL to 1 L, Microbial Inoculants: 2 pcs of 200 g or 200 mL)
  - a.2.1 Methods of analysisa.2.2 Test for heavy metals, if needed
- a.3 Label (pp. 49-53 for label description for each kind and forms of fertilizer products and pp. 168-172 for sample label)
  - a.3.1 For liquid and foliar fertilizer a.3.2 For solid fertilizers
- b. New grades, specialty, and controlled-release inorganic fertilizers.

List of requirements are the same as traditional inorganic fertilizers (Table 2.1, p. 17). In addition, brochures, bioefficacy data and inspection report about the manufacturing plant are required for registration.

# 2. Organic Fertilizer

List of requirements are the same as new grade of inorganic fertilizers, but 500 g - 1 kg of sample be submitted for the following test (Table 2.1, p.17):

- a. Chemical analysis of essential nutrients as claimed by the registrant from FPA recognized laboratory. (Table 2.2, p. 18)
- Test for pathogens (Table 2.3, p. 18).
   Claims on the presence of beneficial microorganisms shall also be specified and quantified.

- c. Test for heavy metals if raw materials are from sewage sludge, mine tailings, etc. (Table 2.4, p. 18)
- d. Test for weed seeds by germination test. Weed seed should be absent but if this is present, weight, population and identification should be done at the expense of the registrant (Table 2.5, p. 18)

# 3. Biofertilizer/Microbial inoculants/ GMOs/Decomposer

List of requirements are the same as with organic fertilizer, but no test for heavy metals and weed seeds is required (Table 2.1).

For microbial inoculants and decomposers, the guaranteed analysis of the inoculant as claimed should be not less than 10<sup>6</sup>cfu/mL or 10<sup>6</sup>cfu/g. A certificate of analysis of a population of one or a combination of active strains of bacteria, actinomycetes, algae and fungi by FPA recognized laboratory together with two (2) samples of 200 g or 200 mL taken from the same batch should be submitted. One sample will be analyzed for confirmation at any FPA recognized laboratory and the cost of analysis shall be charged against the applicant's account. The remaining sample will be retained at FPA for analysis a month before the expiry date claimed by the manufacturer. The expiry date should be indicated in the label. Test for pathogens will be done too.

For GMOs, materials should pass through the National Committee on Biosafety of the Philippines (NCBP) and FPA will regulate it on a case-to-case basis.

Registration	
Product	
Fertilizer	
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	)			TYPE OF F	TYPE OF FERTILIZER			
DATA REQUIRED		Inorganic			Org	Organic		
	Traditional	New Grade/ Specialty/ Controlled Release	Bulk- Blended Compound <sup>a</sup>	Organic/ Compost	Biofertilizer Microbial Inoculants/ GMOs <sup>b</sup>	Soil Conditioner	Plant Growth Promoter	Raw Materials
1.0 General Information								
1.1 Name/address of applicant	7	^	٨	7	7	7	^	7
1.2 Brand name	7	^	٨	7	7	7	^	7
1.3 Guaranteed/declared composition	7	^	٨	7	7	7	^	>
1.4 Certificate of guaranteed analysis from the supplier. Local analysis from FPA recognized laboratory	7	7	7	7	7	7	7	7
1.5 Name of supplier and country of origin (imported products)	>	7	7	7	>	7	>	7
1.6 Size/type of packaging	^	^	٨	>	7	7	^	>
1.7 Description of manufacturing/production process	^	^	٨	>	>	7	^	>
1.8 Source and kind of raw materials	7	^	٨	>	>	7	^	7
1.9 Material Safety Data Sheet (imported products)	7	^	٨	>	>	7	^	7
2.0 Sample of the Product								
2.1 Weight of sample								
Organic: 500 g-1 kg, Inorganic: 250 -500 g, Liquid: 250 mL-1L, Microbial Inoculants: 2 samples of 200g or 200 mL	٧	٢	٨	7	7	7	7	7
2.2 Method of analysis	^	^	^	>	>	^	٨	>
2.3 Test of pathogens	×	×	×	>	>	×	×	×
2.4 Test for heavy metals	^	7	^	>	×	7	×	>
2.5 Test for weed seeds	×	×	×	>	×	×	×	×
3.0 Label <sup>1</sup>								
3.1 Liquid and foliar fertilizer	>	>	7	×	×	×	>	>
3.2 Organic and other solid fertilizers/soil conditioner	٨	^	^	7	^	7	7	7
4.0 Brochure	×	>	^	>	>	>	>	×
5.0 Bioefficacy data (with endorsement from FPA Field Officer/s)	×	7	×	7	>	7	7	×
6.0 Inspection of the fertilizer manufacturing plant	×	>	>	>	>	7	>	×

**GMOs =** Genetically Modified Organisms
a - If it is bulk-blended using traditional inorganic fertilizer, bioefficacy test data are not needed for registration x - not needed
b - Genetically Modified Organisms c - If submitting a Certificate of Analysis which was done abroad, this should be certified/authenticated by Philippine Embassy in that country

Table 2.2 Specifications of Plain/Fortified/Enriched Organic Fertilizer and Compost or Soil Conditioner

Properties	Plain	Soil Conditioner	Fortified/Enriched
	Organic	or Compost	Organic Fertilizer
	Fertilizer		
Total NPK	5-7%	3-4%	8% minimum
C:N	12:1	12:1	12:1
Moisture	<u>&lt;</u> 35%	<u>&lt;</u> 35%	<u>&lt;</u> 35%
content			
Organic matter	<u>≥</u> 20%	≥ 20%	<u>≥</u> 20%

Table 2.3 Test for Pathogens for Organic Fertilizer/
Soil Conditioner

Pathogens	Allowable Level		
Fecal streptococci	< 5 x 10 <sup>3</sup> /g compost		
Total coliforms	< 5 x 10 <sup>2</sup> /g compost		
Salmonella	0		
Infective parasitic	0		

Table 2.4 Allowable Level of Heavy Metals in Organic Fertilizer/ Compost/Soil Conditioner

Heavy Metal	Maximum Allowable Level in Compost <sup>1</sup> (mg/kg dry weight)		
Zinc (Zn)	1000		
Lead (Pb)	750		
Copper (Cu)	300		
Chromium (Cr)	150		
Nickel (Ni)	50		
Mercury (Hg)	5		
Cadmium (Cd)	5		

<sup>1</sup> EEC, 1986

Table 2.5 Presence of Weeds at 30 and 60 DAT<sup>a</sup> or DAS<sup>b</sup>

Weeds	Density (no./m <sup>2</sup> )		Weight (g/m²)	
	30 DAT	60 DAT	30 DAT	60 DAT
Grasses				
Broadleaves				
Sedges				

a – Days after transplanting

b – Days after seeding

#### 4. Soil Conditioner/Soil Amendment

List of requirements are the same as new grade of inorganic fertilizers (Table 2.1)

Tests for pathogens and weed seeds are not required. However, for lime/gypsum as amendment, the following additional information are required.

- a. Particle size distribution, % particle size passing through 60, 40, 20, and 10 mesh sieve
- **b.** Percent active compound  $(CaCO_3, MgCO_3)$
- **c.** Neutralizing value (CaCO<sub>3</sub> equivalent, %)
- **d.** Acidifying value (CaSO<sub>4</sub>), and
- **e.** Active ingredient/component be analyzed if needed.

## 5. Plant Growth Regulator (Promoter)

List of requirements are the same as new grade of inorganic fertilizer, but no heavy metals test be required (Table 2.1). Bioefficacy data from foreign countries can be evaluated for temporary approval of registration.

The following physical and chemical properties of the product and Material Safety Data Sheet (MSDS) should be provided:

- a. Chemical composition of the technical (raw material) and commercial product, stating impurities and inert ingredients
- **b.** Chemical name of the active ingredient
- **c.** Chemical structure
- **d.** Flammability
- **e.** Volatility
- **f.** Stability, and
- **g.** Toxicological requirements (for synthetic plant growth regulator)
  - g.1 Acute oral toxicity
  - g.2 Acute dermal toxicity

#### 6. Raw Materials

List of requirements are the same as Traditional Inorganic Fertilizers, but no brochure is required (Table 2.1).

Bioefficacy test and plant inspection are not required. Test for pathogens and weed seeds are also not required. However, if the material is wastewater, it has to conform with the wastewater quality/characteristics for reuse for irrigation and fertilization as shown in Annex 2.3.

## C. Renewal of Registration for all Fertilizers

- Notice of changes on items 1.4 (Certificate of guaranteed analysis from supplier and local analysis from FPA recognized laboratory), 1.6 (Size and type of packaging), 4.0 (Brochure); and
- 2. Product sample, at least 250 g to 500 g for inorganic, 500 g to 1 kg for organic, and 250 mL to ½ liter for liquid and for microbial inoculants and decomposers, 2 pcs. of 200 g or 200 mL for confirmatory analysis.

#### 2.2.4 DECLARED PRODUCT COMPOSITION

The composition of the fertilizer material with respect to its minimum essential nutrient content shall conform with the declared product composition which shall be indicated in the label of the package. For inorganic fertilizer, the permissible deviation from the declared product composition shall be plus or minus two percent (2%) of the declared percentage content of each of the major nutrients. For organic fertilizer, the permissible deviation shall be plus or minus five percent (5%) of the minimum requirement.

#### 2.2.5 BIOLOGICAL AND EFFICACY DATA GENERATION

#### A. General Information

Bioefficacy data generation is a mechanism to support claims on the effectiveness of a fertilizer to supply the major and/or minor nutrients needed by the plants for growth and/or reproduction.

Traditional inorganic fertilizers produced from raw materials whose major nutrients (N-P-K) are known to be completely available to the plants are exempted from bioefficacy data generation. These raw materials include ammonium sulfate, ammonium chloride, urea, ammonium phosphate, superphosphate, potassium phosphate, potassium chloride, and potassium sulfate. (Table 2.6, p.27)

For traditional organic fertilizer, the product is fully registered with FPA and in the market for 7 years, tested in any of three major crops such as rice, corn and sugarcane or other three (3) crops for 2 seasons each.

Bulk-blended fertilizers using traditional inorganic fertilizers are also exempted from bioefficacy data generation. These are urea, ammonium sulfate. ammonium ammonia and sulfuric acid, potassium nitrate and calcium nitrate for nitrogen sources. potassium sources, they include the following: potassium sulfate and potassium chloride; and for phosphorus sources, di-ammonium chloride, ammonium phosphate sulfate (16-20-0)ordinary superphosphate, triple superphosphate, mono-ammonium phosphate, phosphoric acid, rock phosphate and Triple 14. For other nutrients such as magnesium and calcium, agricultural magnesium sulfate, lime dolomites, and for zinc source, zinc sulfate is among the list.

To help in solid waste management, utilization of the compost or organic fertilizer coming from farm, household or agricultural market waste should be encouraged. However, the efficacy test of the organic fertilizer is still a requirement for its registration.

## B. Experimental Use Permit

Experimental Use Permit (EUP) (Annex 2.4) shall be applied for and approved by FPA before any bioefficacy field test is conducted to generate the data required for registration. The applicant should see to it that the test meets the standard protocols for efficacy testing. Data from studies conducted without prior approved EUP will not be accepted. All experiments shall be conducted by FPA-accredited researchers. Registrants are free to choose a researcher within their financial capability.

Application for EUP must be submitted one (1) month before conducting the actual test. The applicant shall be notified of the approval/disapproval of his application within fifteen (15) days after the receipt of application. Timetable for EUP processing for registration is shown in Figure 2.1.

The volume of product to be imported for EUP shall be computed based on the following specific information:

- a. Product classification (Table 2.1, p.17)
- b. Crop(s) (Table 2.8, p. 56 and Annex 2.5, p. 149-159)
- c. Total area covered by trial
- d. Total amount of product needed
- e. Inclusive dates for the duration of trial
- f. Proposed treatment & method of application
- g. Location of experiment (enclose map of location)

- h. Name of researcher/accreditation number
- Address of Research Institute/Farmer's field

The EUP is valid only for one (1) growing season for testing a crop. The EUPs period of coverage may be extended upon request provided the reasons are acceptable.

The FPA-accredited researcher shall be allowed to conduct five (5) experiments at a given time. However, FPA will monitor closely the number of simultaneous trials (number and locations) actually conducted by each researcher so as not to sacrifice the quality of trials. An FPA-accredited researcher belonging to a private firm is not allowed to conduct efficacy trial for his company.

## C. Efficacy Test Protocol

In the conduct of efficacy tests, the following protocol shall be strictly satisfied:

### 1. Experimental Condition

The bioefficacy test of the new product should be tested on the target crop for which it will be marketed. This test will also serve as technology-demonstration for farmers.

- a. Experimental site For good responsive results, trials may be allowed in areas other than experimental stations except those owned by registrant. Farmer's field will be inspected and approved by FPA and must be accessible for monitoring.
  - a.1 Description of specific fertilizer and crop history. Validation of these data can be done by interview.
  - a.2 Soil analysis before experimentation. Soil depth shall

- depend on the kind of root system of test crop.
- a.3 Location, soil type, bulk density, porosity, topography, hydrology (water table), water quality, slope, and position in topo-sequence.

The trial conditions should be laid out in either irrigated or non-irrigated field depending on the cultivar/crop used.

- For irrigated crops, source of irrigation water, frequency of irrigation and depth of water at each stage shall be recorded.
- For non-irrigated/upland crops, physical properties such as bulk density, porosity, weed conditions, etc. shall be recorded.

Recommended rate of inorganic fertilizer should be based on soil analysis of the site and Minus One Element Technique (MOET) if for irrigated soil as Zn and S deficiencies are getting widespread. Application of N fertilizer at later stage of rice crop should be based on Leaf Color Chart (LCC) to avoid excessive application of fertilizer.

- **b. Selection of crop** Crop must be of variety commonly grown in the region.
- c. Design and layout of the trial and other cultivation management required

The trial design should determine the statistical analysis required of the fertilizers that are to be used. They should be applied uniformly to all plots. Precise data on application should be given.

### d. Plot size

Net plot size depends on target agricultural produce (crop/fish), as follows:

Produce	Plot Size (m²)		
A. Crops			
<ol> <li>Lowland Rice</li> <li>Upland Rice</li> </ol>	16-20 16-25		
<ul><li>3. Corn and other upland cereals</li><li>4. Vegetables (leafy, fruiting, cole, bulb)</li><li>5. Legumes (field, vegetable)</li></ul>	16-25 10-16 16		
<ul><li>6. Cucurbits</li><li>7. Root crops</li></ul>	16 16		
<ul><li>8. Forage</li><li>9. Turf</li></ul>	16 2.5 (fairway) 3.6 (greens)		
10. Sugarcane 11. Mango <sup>a</sup>	5 x 7 = 35 or 6 x 9 = 54 one fruit-bearing tree per treatment per replication		
12. Ornamentals	using 4 quadrants x 4 replications (1 x 4 x 4).  3 plants in 5 sampling sites per plot of at least 16 m <sup>2</sup> or per treatment per replication		
13. Tobacco	x 3 replications (3 x 5 x 3). 26		
B. Fish			
14. Fishpond	500 m <sup>2</sup> per treatment x 2 or more replications		

<sup>&</sup>lt;sup>a</sup> Four quadrants per tree, if possible, with sampling units of 25 randomly selected buds/quadrant or a total of 100 flowering buds per tree. If not, state the sampling units.

- e. Replications Treatments should be replicated at least 3 times provided the error degrees of freedom are at least 10.
- f. Treatments Description of product and standard to be tested and the treatments must be able to give information on:
  - **f.1 Test product(s)** The formulated product under investigation.
  - f.2 Reference Products It must have similar nutrients as those present in the test products. For example, if the test product is single fertilizer, the reference product must be 45-0-0 or 21-0-0 and the like.

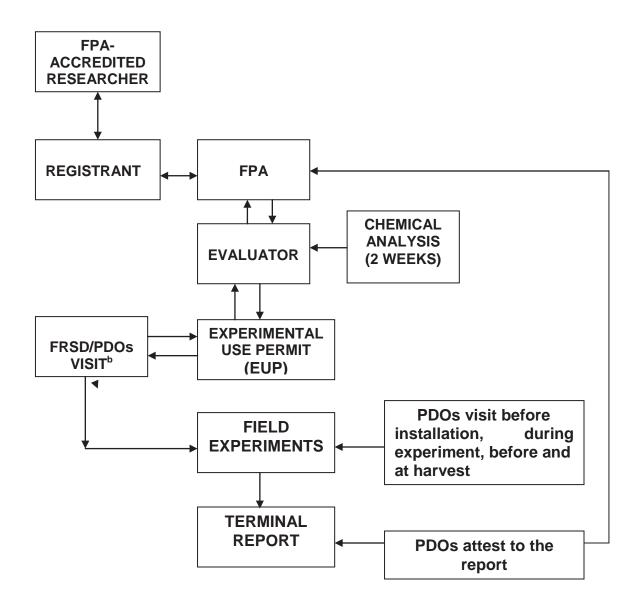
Products accepted as traditional fertilizer such as 18-46-0, 16-20-0, single element fertilizer such as urea (46-0-0), Ammonium sulphate (21-0-0), or Single Superphosphate (0-18-0), Muriate of potash (0-0-60), or Sulphate of potash (0-0-52) or any fertilizer products found effective for 10 years.

f.3 Mode, and time of type, application - Application should comply with Good Agricultural Practices (GAP). The type and time of application will normally be specified in the (proposed) label. The date of each application should be recorded. All activities such as purchase of all inputs and application rate, time of application should be recorded in the logbook for traceability (Annex 2.6).

Table 2.6 Traditional Inorganic Fertilizers/ Raw Materials That Do Not Require Bioefficacy Data Generation

	Composition			
Inorganic	Nitrogen	Phosphate	Potash	Other
fertilizer/raw	(N)	$(P_2O_5)$	$(K_2O)$	Nutrients
materials	%	%	%	%
Agricultural lime				45-77 (CaO)
Ammonia (anhydrous)	82	0	0	
Ammonium chloride	25	0	0	
Ammonium phosphate sulfate	16	20	0	15(S)
Ammonium sulfate	21	0	0	24(S)
Calcium nitrate	15.5	0	0	27(CaO)
Diammonium phosphate	18	48	0	
Magnesium sulfate				25(MgO)
Monoammonium	11	48	0	
phosphate				
Ordinary superphosphate	0	20	0	
Phosphoric acid				as declared
Potassium chloride	0	0	60	
Potassium nitrate	13	0	45	
Potassium sulfate	0	0	50	18(S)
Rock phosphate				as declared
Sulfuric acid				as declared
Tobacco grade	6	9	15	
Triple 14	14	14	14	
Triple 16	16	16	16	
Triple superphosphate	0	46	0	
Urea	45	0	0	
Zinc sulfate				23-36 (Zn) 11- 18 (S)
Dolomite	-	-	-	30 (CaO), 20 (MgO)

Figure 2.1 Flowchart For EUP<sup>a</sup> Processing



<sup>&</sup>lt;sup>a</sup> Experimental Use Permit

<sup>&</sup>lt;sup>b</sup> Fertilizer Regulatory Services Division (FRSD) will inform the concerned Project Development Officers (PDOs) about the efficacy test for field visit and inspection.

# g. Mode of assessment, recording, and measurements

### h. Meteorological and edaphic data

This should include at least precipitation and temperature. Any significant change in weather should be All data should preferably be recorded on the trial site, but may be obtained from a nearby meteorological station throughout the trial period, extreme weather conditions, such as severe or prolonged drought, heavy rains, typhoons that will likely influence the results should be reported.

## i. Efficacy Test Results

Efficacy test results shall be evaluated based on the approved experimental use permit to ensure that the approved protocols and treatments are followed. The data for showing the effectiveness of the new products should statistically significant over The terminal report shall be control. written by the researcher within one (1) month after the harvest of the crop. This shall be endorsed by the FPA field officer (PDOs) in the area before registrant/owner of the data of the new product submits to FPA Central Office.

### j. Treatment Protocols

# j.1 Granular and Soil-Applied Inorganic (N.P.K.)

- 1. Control
- Recommended rate (RR) based on soil analysis using inorganic traditional (reference) fertilizer

- 3. ½ RR (inorganic)
- 4. ½ RR (inorganic) + RR of new fertilizer product
- 5. RR of new fertilizer product
- 6. RR (inorganic) + RR of new fertilizer product

# j.2 Soil and Foliar-Applied Liquid Fertilizer (N.P.K.)

- 1. Control
- 2. RR (reference fertilizer) (inorganic)
- 3. ½ RR (inorganic)
- 4. ½ RR (inorganic) + RR of new product and frequency of soil/foliar liquid fertilizers
- 5. Full soil/foliar (RR) of the new product
- 6. RR (inorganic) + RR of new fertilizers product

# j.3 Fertilizers for Fishpond

- 1. Control (Farmer's practice)
- 2. RR (inorganic fertilizer)
- 3. RR of new product \*

# j.4 Soil Rejuvenator for Fishpond

- 1. Control
- 2. RR of inorganic
- 3.  $T_2$  + RR of soil rejuvenator \*

\* If liquid fertilizer, e.g., liters based on volume of water in a treatment plot

# j.5 Biofertilizers/Organic Fertilizers

- 1. Control
- 2. RR (inorganic) based on soil analysis
- 3. ½ RR (inorganic)

- 4. ½ RR (inorganic) + RR biofertilizer or organic
- 5. RR biofertilizer or organic
- 6. RR (inorganic) + RR biofertilizer or organic

# j.6 Foliar/Soil applied micronutrients

- 1. Control
- 2. RR of N-P-K (inorganic) based on soil analysis
- 3. RR (inorganic) + 0.5 RR of new product
- 4. RR (inorganic) + RR of new product
- 5. RR (inorganic) + 1.5 RR of new product
- 6. RR of new product

## j.7 Mango Flower Inducers

- 1. Control (water only)
- RR of standard material commonly used by farmers in the area or KNO₃ or other registered mango flower inducer for the past 2 years
- 3. 0.5 RR of new inducer\*
- 4. RR of new inducer
- 5. 1.5 RR of new inducer
- \* Treatments nos. 3 and 5 can be optional.

# j.8 Flower Inducer/Plant Growth Promoting Material other than those of Mango

- 1. Control (water only)
- 2. RR inorganic/traditional fertilizer
- 3. RR of new product
- 4. RR (inorganic) + RR of new product

- 5. RR (inorganic) + RR (reference plant growth promoter)
- \* The mode, type, and time of application should be based on the manufacturer's recommendation.

## j.9 Soil Amendment/Conditioner \*

- 1. Control
- 2. RR of N-P-K using traditional fertilizer
- 3. RR (inorganic) + 0.5 RR of amendment
- 4. RR (inorganic) + RR of amendment
- 5. RR (inorganic) + 1.5 RR of amendment
- 6. RR of amendment
- \* Recommended data for efficacy test (growth and yield, change in the physical & chemical properties as claimed by manufacturer).

# j.10 Decomposers

- 1. Control
- 2. RR traditional decomposer registered with FPA
- 3. RR new decomposer

# k. Parameters to be gathered on Target Crop

Appropriate sampling techniques for data gathering should be followed. The parameters to be gathered for each crop are discussed in the following paragraph and should also be described in

the terminal report of the efficacy test results.

#### k.1 Lowland Rice

#### a. Plant data before harvest

- 1. Average plant height in cm. 30 days after transplanting (DAT). Measure from 16 hills taken from 4 corners, 4 hills per corner after discounting the border rows. Measure from base of plant to the height of the tallest leaf. Take the average. Tag the 16 hills.
- 2. Tiller count at 30 DAT. From the tagged 16 hills, tiller count will be recorded and transformed to number of tillers per m<sup>2</sup>. The area occupied by the 16 hills is 0.64 m<sup>2</sup>.
- 3. Weed weight, density and classification at 30 DAT/60 DAT: get weed weight and count and classify according to grasses, broadleaves and sedges from 0.5 m<sup>2</sup> quadrant from 4 reps/plot.

#### b. Plant data at harvest

 Average plant height, in cm. From the tagged 16 hills, measure the height from the base of

- plant to the tip of the highest panicle.
- Tiller count (productive and unproductive). Get the count from the tagged 16 hills.
- 3. Panicle count. Count the panicles from the tagged 16 hills and this will represent the number of productive tillers. The count will likewise be transformed to panicle count per m<sup>2</sup>.
- 4. Weight straw at harvest from 5 m<sup>2</sup> per plot in kg. From the harvest area of 5 m<sup>2</sup>, weigh the straw after threshing.
- 5. Grain yield in tons/ha. Compute the yield from dry weight of filled grains from 5 m<sup>2</sup> harvest area. Convert the yield to tons/ha with corrected moisture content of 14%.

# k.2 Upland Rice

- Straw weight Cut close to the ground and weigh straw after threshing.
- Grain weight Weigh the threshed grains as fresh then dry, weigh

again. Convert the yield to tons/ha corrected for moisture content at 14%.

3. Weed weight, density, and classification at 30 days after seeding (DAS)/60 DAS: get weed weight and count and classify according to grasses, broadleaves and sedges from 0.5 m<sup>2</sup> quadrant from 4 reps/plot.

#### k.3 Corn

- 1. Number of ears per harvest area per plot.
- Weight of fresh ears with husks per harvest area.
- 3. Weight of fresh ears without husks per harvest area.
- 4. Dry weight of kernel, in tons/ha. Weigh one (1) kilo of corn kernel, sun-dry for 3 days and get the dry weight for the estimation of kernel yield at 14% moisture.
- 5. Biomass weight at harvest.

## k.4 Vegetables

- 1. Leafy Vegetables: pechay, lettuce, celery, upland kangkong, mustard, Chinese cabbage, head cabbage, saluyot, alugbati, spinach and other leafy vegetables
  - Marketable yield of plants in tons/ha.
     Weigh all the marketable plant parts from harvest area. Convert the yield in tons/ha.
- 2. Fruiting Vegetables:
  eggplant, tomato, ampalaya,
  pepper, okra, cucumber,
  squash, upo, patola and
  other similar crops.
  - a. Number of fruits/ha. Harvest all marketable and ripe fruits from harvest area and count. Total all yield data per picking schedule.
  - b. Weight of fruits in tons/ha. Weigh harvested fruits from harvest area and record total yield from every picking schedule. Compute the total yield in tons/ha.
- Cole: cabbage, cauliflower, and broccoli (Flower Vegetables)
  - a. Weight of marketable curd (cauliflower) and

bud cluster (broccoli), in tons/ha. Pick only marketable size curd or bud cluster, weigh and record total yield from every picking schedule.

**4. Bulb Vegetables:** garlic, ginger, onion or leek

#### 4.1 Garlic

- a. Average plant height one (1) month after planting.

  Measure plant height from 10 random hills, get the average.
- b. Fresh weight of marketable bulbs in tons/ha. Harvest bulb from harvest area and convert yield to tons/ha.
- c. Dry weight of bulbs, in tons/ha. Dry the harvest from the area then weigh. Convert yield to tons/ha.

## 4.2 Ginger

a. Number of tillers from 1.0 or 1.5 m<sup>2</sup>. Count the no. of tillers from 2 rows with 5 hills/row in the middle of the harvest area.

b. Weight of rhizomes, in tons/ha. Weigh rhizomes after removing the soil from the harvest area and convert to tons/ha.

#### 4.3 Onions/Leek

- a. Plant height of 10 plants/plot at 2 months after planting
- b. Fresh weight of bulbs in tons/ha.
   Harvest all bulbs/clusters from the harvest area and convert to tons/ha.
- c. Dry weight of bulbs in tons/ha. Dry the bulbs and weigh. Compute the yield in tons/ha.

# k.5 Legumes:

1. Field Legumes: cowpea, peanut, soybean, and mungbean.

### 1.1 Cowpea

- a. Fresh weight of matured pods, in tons/ha. Harvest the pods from the harvest area and convert to tons/ha.
- b. Dry weight of pods, in tons/ha. Dry the

pods and shell, convert yield to tons/ha.

c. Weight of shelled beans, in tons/ha. Shell the dry pods and convert yield to tons/ha.

# 1.2 Soybean and Mungbean

- a. Nodule count from 10 sample plants.
  Dig/pull out plants from within the harvest area and count the nodules.
  The effective nodules are in the primary roots.
- b. Fresh weight of matured pods, in tons/ha. Harvest pods from the area and weigh. Convert yield to tons/ha.
- c. Bean yield, in tons/ha. Dry the pods and shell. Convert yield to tons/ha.

#### 1.3 Peanut

a. Fresh weight of pods, in tons/ha. Harvest the pods from the area. Weigh and convert yield to tons/ha.

- b. Weight of shelled peanut, in tons/ha. Shell the pods and weigh. Convert yield to tons/ha.
- 2. Vegetable legumes: string beans/pole sitao, cowpea, sweet pea, lima beans, kadios

#### 2.1 Sweet Pea

a. Fresh weight of tender pods, in tons/ha. Harvest the tender pods from the area and weigh. Convert yield to tons/ha.

# 2.2 String beans/Pole Sitao

a. Fresh weight of green vegetable stringbean in tons/ha. Harvest during several picking schedule only marketable green vegetable stringbeans from the harvest area and weigh. Total all weights and convert yield to tons/ha.

# **k.6 Cucurbits -** cucumber, melon, watermelon

### 1. Cantaloupe or Rock melon

 a. Average diameter of fruit, in cms. Get 10 sample fruits and measure the circumference.

- b. Number of fruits/ha.
  Count the number of marketable fruits from harvest area and convert to hectare basis.
- c. Weight of fruits, in tons/ha. Weigh the fruits every picking schedule and total the weight. Convert to tons/ha.

#### 2. Watermelon/Melon

- a. Average length of vines, in cms. Measure length of vines from 4 hills within the harvest area and get the average.
- b. Number of fruits/ha.
  Count the number of
  fruits from harvest area
  and convert to per ha
  basis.
- c. Weight of fruits.
- d. Diameter of fruits.
- **k.7 Root crops** cassava, gabi, taro, irish or white potato, sweet potato, yam, etc.

#### 1. Cassava

a. Weight of storage roots in tons/ha. Clean the storage roots from the harvest area, removing adhering to the storage roots.

Weigh and convert yield to tons/ha.

### 2. Gabi

- a. Weight of corms in tons/ha. Harvest the corms from the harvest area and clean. Weigh the corms and convert yield to tons/ha.
- b. Percent of the big and small corms.

### 3. White Potato

- a. Total weight of tubers, in tons/ha. Weigh the tubers from the harvest area after cleaning and convert yield to tons/ha.
- b. Weight of marketable tubers.

#### 4. Sweet Potato

Weight of "fleshy or a. storage roots" or sweet potato, in tons/ha. Weigh the marketable roots from the harvest area after cleaning. Convert yield to tons/ha. Classify the yield into good, poor and rejects.

## 5. Singkamas (turnips)

a. Weight of "singkamas" in tons/ha. Wash "singkamas" to remove soil/dirt. Air-dry or wipe and weigh it from the harvest area. Convert yield to tons/ha.

### 6. Yam

- a. Weight of corms in tons/ha. Harvest the corms from harvest area and clean. Weigh the corms and convert yield to tons/ha.
- b. Percent of the big and small corms

# k.8 Forage

- a. **Herbage yield.** Harvest herbage from 0.5 m<sup>2</sup> quadrant, dry and weigh
- b. **Plant height.** Measure height of forage from 6 sampling sites then get the average.

#### k.9 Turf

- a. Three (3) Clipping yields
   3x a week for 12 weeks
   (fairways) in kg/25
   m², then get the average.
- b. Three (3) Clipping yields 3x a week for 12 weeks (greens) in g/m<sup>2</sup>, then get the average.

## k.10 Sugarcane

 Sugarcane yield in kilobag per ton cane (LKG/TC) and ton cane per hectare (TC/ha).

## k.11 Mango

a. Number of days from chemical induction to 50% flower bud emergence and time of fruiting (Table 2.8). Sampling area: one fruit bearing tree per treatment per replication using 4 quadrants/fruit tree bearing Х replications (1 tree x 4 quadrants x 4 reps).

> For one quadrant, possible 25 buds may be randomly selected. Since 4 quadrants/tree shall be sampled, a total of 100 buds/tree/ shall treatment be If not possible, taken. state the number Four buds sampled. replications per treatment will be sampled.

- b. Intensity of flowering to be recorded at full bloom.
- c. Number of fruits per panicle at thumb size (45-50 days after

- flowering initiation (DAFI)) and egg size (65 DAFI).
- d. Fruit yield/tree (weight, number and size) at harvest time.
  - d.1 Mean weight of fruit per panicle.
  - d.2 Marketable fruit classified according weight from Class 'A' to 'C'. The range of weight is greater than 300 g for Class A or large, 250-299 g for Class B or medium and 200-249 g for Class C or small, 100-148 g for Class D or very small.
  - d.3 Unmarketable fruit maybe any class but with defects (disease, insect damage, physical injuries and physiological disorders).
  - d.4 Sweetness (optional).

 Table 2.7
 Criteria for Flower Intensity Evaluation

		<u>_</u>
Score	Intensity	Description
1	None	No flower
2	Poor	Few flowers or sporadic flowering on tree canopy; up to a maximum of 25% is covered with flowers
3	Fair	About 25 to 50% of tree canopy has flowers
4	Moderate	Many flowers but not all parts or an aggregate of 50 to 75% of the canopy has flowers
5	Excellent	Numerous flowers all over or in practically all parts of the canopy

# **k.12** Ornamentals - Yield and growth.

Three (3) plants in 5 sampling sites per plot or treatment per replication (3 x 5 x 3) or 2 plants per pot with 6 replications per treatment (2 x 6 x 3)

#### 1. Cut flower

- a. Intensity of flowering/ rooting
- Number of days from chemical induction to flowering or rooting
- c. Number of flowers per plant or roots/plant
- d. Quality of flowers according to class 'A' to 'C'

# 2. Foliage

a. Number of leaves per plant and/or per pot

- b. Size of leaves per plant and/or per pot
- c. Weight of leaves per plant and/or per pot
- d. Quality of foliage leaves

## 3. Indoor plants

- Number of leaves per plant and/or per pot or number of flowers per plant and/or per pot
- b. Weight of leaves per plant and/or per pot
- c. Size of leaves per plant and/or per pot
- d. Quality of leaves or flowers

#### k.13 Tobacco

- a. Cured leaf yield cured leaves from 20 sampling plants
- b. Physical quality leaf quality characterized by the grade distribution (high, medium and low).
- c. Crop Value cured leaves are graded and weighed according to the grade standard and be given price per grade
- d. Chemical Quality nicotine reducing

sugar and chloride contents of cured leaves be determined.

**k.14 Fishpond** - Initial levels of N,P,K, O.M. and pH of pond soil.

Design: CRD

Replication: 2 or more if possible

Pond size:  $\geq 500 \text{ m}^2$ Stocking Density:

- 3,000 fingerlings/ha.
- 3 tilapia/ m<sup>2</sup> of fish pond
- a. Plankton count/unit area before putting the fingerlings for soil rejuvenator if possible.
  - a.1 Plankton count for soil rejuvenator if possible
  - a.2 Fish weight of sample size (> 10% of population)
- b. Several periodic samplings for weight data until harvest
  - b.1 Early maturing fish:
    bi-weekly until
    application of
    supplementary
    feeds.
  - b.2 Late maturing fish (2<sup>nd</sup>, 4<sup>th</sup>, 8<sup>th</sup>, & 16<sup>th</sup> week) or until application of supplemental feeds.

## D. Labeling Requirements

The label is a legal document and very important in packaging and marketing a fertilizer product. Information on the label provides the seller and the buyers with the safe and effective use of the product for which it is registered.

General Consideration in Labeling (Liquid/Specialty Fertilizer):

- a. All information contained in the label must be written legibly, in English and/or Filipino. All information must be printed in a font size that would be legible from a normal distance without the aid of the magnifying glass.
- b. A total of three (3) proposed labels must be submitted. Its approval will be simultaneous with the approval of the Experimental Use Permit (EUP).
- c. Label must have violet-purple border band with a minimum of 1/8 in. wide for container smaller than 250 mL or 300 g net weight and 1/4 in. wide for bigger container up to 4 L or 5 kg.
- d For products packed in boxes or plastic bags weighing 1-5 kg, product information and direction for use should be printed directly in the container with violet-purple band.
- e. For product sold in containers smaller than 50 mL only, the product information are required to be printed on the label at the space specified. The direction for use should be printed in a separate leaflet or flyer.

The label for the following must contain:

# **1. Bottles and boxes** (Please see Annex 2.7a)

### a. MIDDLE PANEL (1)

Trade Name, Descriptive Statement
Artwork (only crops registered)
Registered by the Fertilizer and Pesticide Authority
FPA Registration No.
Date of Formulation\_\_Batch/Lot No.\_\_\_
Expiry Date: good until \_\_\_\_
Net Weight/Volume of Content

Caution:

"KEEP OUT OF REACH OF CHILDREN"

### b. MIDDLE PANEL (2)

Direction for use, Crops, Dosage, Frequency
Other instructions/information

#### c. LEFT PANEL

Guaranteed Analysis:
Total N (%)
Ammoniacal nitrogen (%)
Nitrate nitrogen (%)

Total  $P_2O_5$  (%) Available  $P_2O_5$  (%)

Total  $K_2O$  (%) Water-soluble  $K_2O$  (%)

Trace elements and secondary elements if desired (ppm for each element, if any)
Manufacturer/distributor, Name and address

#### d. RIGHT PANEL

Package storage and disposal Compatibility Warranty

Color Band – ¼" violet-purple (4-Panel Label)

# 2. Bags of Solid Fertilizer (see Annex 2.7b and Annex 2.7c)

#### a. FRONT

Brand Name (with logo) Guaranteed Analysis

For Inorganic Fertilizers (Annex 2.7b):

Total N (%)
Ammoniacal nitrogen (%)
Nitrate nitrogen (%)

Total  $P_2O_5$  (%) Available  $P_2O_5$  (%)

Total  $K_2O$  (%) Water-soluble  $K_2O$  (%)

Trace elements and if secondary elements desired (ppm for each element, if any) Name and Address of Local and / or Foreign Manufacturer/ Importer/Distributor FPA Product Registration No. Country Source

For Organic Fertilizers (Annex 2.7c):

Total NPK (%)
Moisture Content (%)
Organic Matter (%)
C: N Ratio if available

#### b. BACK

Brand Name with logo (optional)
Net Content: \_\_\_ kg

In addition, for Foliar Fertilizerfor tanks and containers (Annex 2.7d and Annex 2.7e):
Batch number and code
Manufacture or importation:
month and year
Expiry date: good until \_\_\_\_
Net Content (net mass or volume in kg/mL or L or gal)

Brochure should contain additional information

- f. Brand name must not deceive or mislead the purchaser with respect to the composition or utility of the product.
- g. Label Claims

There are claims that are not allowed on a product label, or must be substantiated before appearing on product; examples are:

- 1. undefined acronyms
- 2. unsubstantiated claims
  - specific claims such as 20% more yield
  - claims for unidentified active ingredients
  - claims that discredit competing companies
  - claims such as certified or approved without mentioning the certifying or approving agency/organization and without supplying a copy of the certificate or approval
  - the word professional is unacceptable unless sold only through distributors to the end-user, and the main panel of the label must also bear the following statement: For Professional Use Only

- graphics that imply the use of pattern that has not been approved (e.g. food crop pictures when food use has not been approved); or unsubstantiated environmental benefits.
- h. Global Harmonization System in labeling is discussed, formulated and be implemented (Annex 2.8).

# 2.2.6 PROCESSING AND ESTIMATED TIMETABLE FOR REVIEW PROCESS

- Application forms for registration should be duly accomplished and submitted in duplicate copies (Figure 2.2). It shall be screened for completeness and if it is incomplete, it will be returned to the applicant. Filing fee shall be collected when all the registration documents are submitted. The application forms shall be logged in into the registration tracking system and will be forwarded to the Technical Consultants.
- 2. Reviewers/technical consultants are expected to complete the review of the data within 2-4 weeks.
- 3. Irrespective of the results of the review, FPA will notify the applicant, in writing, of the status of review and registration. Applicants should comply as soon as possible.
- 4. For locally produced products, manufacturing plants are inspected for evaluation of:
  - a. Production process
  - b. Laboratory facilities
  - c. Manpower
  - d. Industrial hygiene
  - e. Occupational health and safety aspect of plant operation (Please refer to p.64).

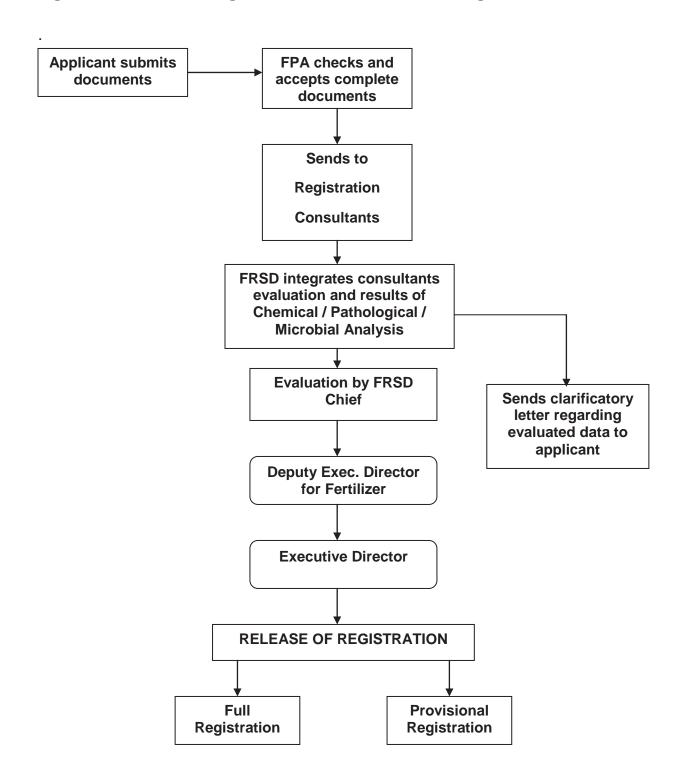
#### 2.2.7 LABEL EXPANSION

Product label should only contain the recommendations for crops in a particular group in which the product has been found to be effective. For label expansion, one efficacy test should be conducted on the representative crop in the desired crop grouping (Table 2.8). Other crops belonging to the same crop grouping do not need any additional efficacy test.

#### 2.2.8 EXCLUSIVITY IN THE USE OF DATA

Data submitted to support the first full or provisional registration of a particular product will be granted protection for a period of five (5) years from the date of first issuance of full product registration. During this period, subsequent registrants may rely on these data only with first party authorization. Otherwise, they should submit their own data. After five (5) years from the date of first issuance of registration or data reporting, other applicants may use the data of the original registrant provided they share the cost in the data generation expenses incurred by the latter. The applicants should agree on the cost and/or otherwise, government mediates on the amount of their share of expenses. Moreover, the applicants must submit convincing proof that the product being registered is of the same raw materials and follows the same production process.

Figure 2.2 Schematic Diagram of the Fertilizer Product Registration Process



Group  ROOT CROPS a Root and tubers Garlic, leek, onion  FRUITING & LEAFY VEGETABLES a Leafy Vegetables Eggplant, tomato Sweet basil, black pepper, d Brassica (coles)  LEGUMES a Legume Vegetables (pechay Baguio), pechay  LEGUMES (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash  MANGO & OTHER
ROOT CROPS Root and tubers Bulb Vegetables Carrots, potato, radish Garlic, leek, onion  FRUITING & LEAFY VEGETABLES Leafy Vegetables Leafy Vegetables Fruiting Vegetables CHERDS Herbs and Spices Brassica (coles) Cabbage, mustard Chinese (pechay Baguio), pechay  LEGUMES Legume Vegetables (Succulent or dried) Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
Root and tubers Bulb Vegetables Carrots, potato, radish Garlic, leek, onion  FRUITING & LEAFY VEGETABLES Leafy Vegetables Leafy Vegetables Fruiting Vegetables CHerbs and Spices Brassica (coles) Cabbage, mustard Chinese (pechay Baguio), pechay  LEGUMES Legume Vegetables (Succulent or dried) Foliage of legumes Cucurbit vegetables Carrots, potato, radish Garlic, leek, onion  Lettuce, spinach Eggplant, tomato Sweet basil, black pepper, Cabbage, mustard Chinese (pechay Baguio), pechay  Mungbean, string bean Carrots, potato, radish Garlic, leek, onion  Hettuce, spinach Eggplant, tomato Sweet basil, black pepper, Cabbage, mustard Chinese (pechay Baguio), pechay  Legume Vegetables Carrots, potato, radish Garlic, leek, onion
Bulb Vegetables Garlic, leek, onion  FRUITING & LEAFY VEGETABLES  a Leafy Vegetables Eggplant, tomato c Herbs and Spices Sweet basil, black pepper, d Brassica (coles) Cabbage, mustard Chinese (pechay Baguio), pechay  LEGUMES Legume Vegetables (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cucurbit vegetables Cantaloupe, cucumber, squash
FRUITING & LEAFY VEGETABLES  a Leafy Vegetables b Fruiting Vegetables c Herbs and Spices d Brassica (coles)  LEGUMES Legume Vegetables (Succulent or dried) b Foliage of legumes c Cucurbit vegetables Cabbage, mustard Chinese (pechay Baguio), pechay  Mungbean, string bean  Mungbean, soybean leaves Cantaloupe, cucumber, squash
VEGETABLES Leafy Vegetables Fruiting Vegetables CHerbs and Spices Brassica (coles)  LEGUMES Legume Vegetables (Succulent or dried) Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
a Leafy Vegetables Fruiting Vegetables Eggplant, tomato c Herbs and Spices Sweet basil, black pepper, d Brassica (coles) Cabbage, mustard Chinese (pechay Baguio), pechay  3 LEGUMES Legume Vegetables (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
b Fruiting Vegetables C Herbs and Spices Sweet basil, black pepper, Cabbage, mustard Chinese (pechay Baguio), pechay  3 LEGUMES Legume Vegetables (Succulent or dried) b Foliage of legumes C Cucurbit vegetables C Cantaloupe, cucumber, squash
d Herbs and Spices Sweet basil, black pepper, Cabbage, mustard Chinese (pechay Baguio), pechay  3 LEGUMES Legume Vegetables (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
d Brassica (coles) Cabbage, mustard Chinese (pechay Baguio), pechay  LEGUMES Legume Vegetables (Succulent or dried) Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
3 a LEGUMES
a Legume Vegetables Mungbean, string bean (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
a Legume Vegetables (Succulent or dried) b Foliage of legumes Cucurbit vegetables Cantaloupe, cucumber, squash
(Succulent or dried) b Foliage of legumes C Cucurbit vegetables Cantaloupe, cucumber, squash
b Foliage of legumes Mungbean, soybean leaves Cantaloupe, cucumber, squash
c Cucurbit vegetables Cantaloupe, cucumber, squash
c Cucurbit vegetables Cantaloupe, cucumber, squash
4 MANGO & OTHER
FRUITS
<b>a</b> Citrus Calamondin, pomelo
<b>b</b> Pome Apple, chico, pear
c Stone Cherry, prune, peaches
<b>d</b> Small fruit Bignay, grapes, strawberry
e Tree nuts Cashew nut, pili nut
5 CORN & OTHER Corn, sorghum, wheat
UPLAND CEREALS
6 RICE
7 FORAGE FODDER &
STRAW OR CEREAL
GRAINS
<b>a</b> Forage Corn, rice
<b>b</b> Grass foliage Napier grass, cogon
c Non-grass animal feeds   Ipil-ipil, stylo
8 SUGARCANE
9 TURF
10 ORNAMENTALS
A Cut flowers Orchids
B Foliage Bamboo, lady palm,
maidenhair fern
C Indoor plants Aglaonema, Poinsettia
11 PLANTATION CROPS Banana, coconut, coffee,
cacao, pineapple
12 INDUSTRIAL CROPS Cassava, rubber trees, palm
oil trees
13 TOBACCO
14 Others

#### 2.2.9 THIRD PARTY AUTHORIZATION

Third Party Authorization (TPA) is accepted provided that the product being applied is fully registered and the following requirements are satisfactorily complied with:

- a. Application form duly accomplished and notarized
- b. TPA duly notarized with the exact date of expiration
- c. Sample for confirmatory analysis by an FPA accredited laboratory

#### d. Proposed label

The TPA is an agreement or contract between two (2) companies, the original registrant and the party who received a TPA. The validity of the TPA is only three (3) years, but it may be extended for another three years by mutual agreement of the parties.

It is non-transferable and limited to three (3) TPAs only and can be issued by the original registrant only. The receiving third party cannot issue the same to another company.

Authorized party shall still comply with other requirements: filing of application forms, payment of fees and submission of labels.

Government institutions may issue TPA to more than three companies provided that the above-mentioned requirements and the following additional prerequisites are satisfactorily complied with:

a. Plant inspection by FPA inspection team

- b. Collection of sample after the production run
- c. Laboratory analysis of the collected samples

Franchising for organic fertilizer will be approved on a case-to-case basis and approval will be based on the availability of the raw materials as used by the original registrant and registered new product quality is identical to the original product quality.

### 2.2.10 REGISTRATION OF PRODUCTS ON A PER MANUFACTURER BASIS

Any product being applied for registration should be registered on a per manufacturer basis regardless of country of origin.

#### 2.2.11 REGISTRATION OF BIOFERTILIZERS

In adherence to the rules and regulations of the NCBP, FPA shall require registrants to obtain clearance from the said committee prior to registration of the biofertilizer products.

The data requirement for the registration of living organisms that need to produce the biofertilizers shall be determined on a case-to-case basis after consultation with NCBP and FPA. Under the NCBP and FPA rules, the Philippines will regulate the use of any commercial biofertilizers, genetically modified organisms (GMOs) and agricultural products derived through modern Biotechnology.

GMOs are classified into 2 major groups according to use:

 GMOs for use in research and development should adopt the guidelines of the NCBP only for contained tests (field and greenhouse).

- 2. GMOs **for commercial use** should be regulated by the FPA.
  - a. The FPA and other government agencies, together with the NCBP, have drafted protocols for GMOs.
  - b. Formed an inter-agency committee to establish policy guidelines and institutional support (laboratory, human resource, and logistics).
  - c. FPA and NCBP have discussed the framework of collaboration to harmonize R&D and commercialization guidelines.
  - d. The guidelines on GMOs were presented and signed by the Secretary of the Department of Agriculture.

Registration fees for each fertilizer product, filing fee and efficacy test fee are shown in the table below.

Table 2.9 Fees and Charges for Registration<sup>a</sup>

Registration Fee	Prov	/isional <sup>b</sup>	Full <sup>c</sup>			
	Local	Imported	Local	Imported		
New Application - Filing Fee	P 600	P 600	P 600	P 600		
EUP/Product/Crop	600	1,200	600	1,200		
Inorganic (New)	1,200	1,800	3,600	6,000		
Inorganic (Old)	1,200	1,800	3,000	5,400		
Organic	600	1,800	1,800	4,200		
Soil Conditioner	600	1,800	1,800	4,200		
Raw Material	600	1,800	1,800	4,200		
Plant Growth Promoter	1,200	1,800	1,800	4,200		
Specialty	1,200	1,800	1,800	4,200		
Validity (year/s)	1	1	3	3		

- a Fees and charges for registration will change as the need arises.
- b Registration valid for 1 year
- c Registration valid for 3 years

#### 2.1.12 RESTRICTED FERTILIZER PRODUCTS

Potassium Nitrate (KNO<sub>3</sub>), in pure solid form, either as technical (99% KNO<sub>3</sub>) or agricultural (97% KNO<sub>3</sub>) grade, and other nitrates like calcium nitrate; calcium ammonium nitrate; sodium nitrate, and other materials whose handling are governed under E.O. No. 522, have inherent qualities which are beneficial to agriculture. KNO<sub>3</sub> is a proven flower inducer for mango and other crops. However, KNO<sub>3</sub> and other nitrates are substances which are found to be potential carcinogens<sup>a</sup> and can be used as ingredients in the manufacture of explosives. Henceforth, importation, sale, possession and use of these chemicals are restricted and subject to strict supervision by the Firearms and Explosives Division (FED) of the Philippine National Police (PNP).

#### 1. POTASSIUM NITRATE AND OTHER NITRATES

#### a. Definition of Terms

- a.1 **Potassium Nitrate** potassium nitrate in pure, solid form which is either technical (99% KNO<sub>3</sub>) or agricultural (97% KNO<sub>3</sub>) grade.
- a.2 **Other Nitrates** refer to calcium nitrate, calcium ammonium nitrate, sodium nitrate and other materials under Executive Order No.522. (Importation of ammonium nitrate in solid form was banned effective November 22, 2002).
- a.3 Formulated Mango Flower Inducer FPA-registered product, in solid or liquid form, nitrate or ethylene/ethephon-based that has been diluted with water and/or other substances which are not harmful to mango trees, used for the purpose of inducing mango trees to flower.
- a.4 **Mango Contractor** refers to person(s)/entities who enter a contract

with a mango grower to service his trees (from flower induction to harvesting) for a fee or on a sharing basis.

### b. Acquisition of Potassium Nitrate and Other Nitrates for Agricultural Use

- b.1 Under existing regulations, the importation, transport, storage and use of nitrate is under the jurisdiction of the Philippine National Police Firearms and Explosives Division (PNP-FED) as provided for under Executive Order No. 522. Thus, a permit to import, purchase and acquire potassium nitrate and other nitrates is required from the Chief of the PNP-FED, whether for agricultural use or other purposes.
- b.2 Only FPA-licensed persons/entities can apply for a permit to import and use potassium nitrate and other nitrates for agricultural purpose from the PNP-FED.

### c. Sale and Use of Potassium Nitrate and Other Nitrates

- c.1 Only FPA-licensed mango contractors can purchase and use potassium nitrate and other nitrates. The use of KNO<sub>3</sub> and other nitrates for mango flower induction should conform to the instructions given during the FPA-accredited and recognized Mango Contractors' Training Workshop.
- c.2 FPA and PNP-FED licensed importers/ distributors can sell/distribute potassium nitrate only to licensed mango

<sup>&</sup>lt;sup>a</sup> Carcinogenic potential may be due to exposure to the products during application or spraying and drinking nitrate contaminated water. This may also be due to the leaching of soil-containing fertilizers in several bodies of water. Concentration of less than 10 mg/L of nitrate-N is allowed in drinking water (United States Environmental Protection Agency (US-EPA)).

contractors who are trained in the proper use of potassium nitrate and other flower-inducing products, fertilizers and pesticides.

- FPA c.3 PNP-FFD licensed and importers/distributors can also sell/distribute other nitrate fertilizers except potassium nitrate to crops other than mango but not limited to the following crops such as: vegetables, cutflowers, sugarcane, pineapple and banana. The importer/distributor must submit disposition reports as to where the product is sold.
- c.4 Requirements such as location of farm, number of fruit bearing trees, area and contract will all be added to monitor the use of KNO<sub>3</sub>. Also, scheme of fertilization of the trees after harvest should be outlined and be disclosed.

#### d. Provisions

- d.1 After accomplishing all the requirements for a Mango Contractor's license an inspection report from FPA Field Officer will be submitted to FPA Central Office. The Mango Contractor's license shall be effective for 1 year and renewable every year thereafter.
- d.2 Mango Contractors without FPA and PNP-FED license to distribute potassium nitrate and other nitrates are prohibited from selling or distributing such commodities.
- d.3 All movements of potassium nitrate and other nitrates, which are covered under Executive Order No. 522, shall be under the supervision of PNP-FED.
- d.4 All growers and mango contractors without FPA license as "Mango

Contractor" are not allowed to use potassium nitrate and other nitrates. However, they can use formulated flower inducer.

- d.5 Agro-pesticide dealers are prohibited from selling potassium nitrate and other nitrates.
- d.6 Potassium nitrate and other nitrates have to be registered with FPA if also used in other crops other than mango.
- d.7 Location of the plantation, area, number of fruit bearing trees and a copy of contract if farm is contracted, are needed for VAT exemption for importation. (Annex 2.9)
- Safety Monitoring System is needed for d.8 Ammonium Sulfate (21-0-0)and Potassium Sulfate (0-0-50)importation, manufacture, distribution, sale and movement as these are in the master list of explosive materials of the Importers and manufacturers should secure a Transshipment Permit from FPA, from warehouse to distribution points on a regional basis. FPA certified copy of Import Permit and Transshipment Permit should be submitted to FPA regional office and Provincial PNP command to avoid theft, pilferage, robbery or hijacking or damage caused by force.

#### e. Penalties

Aside from penalties imposed by PNP-FED for violators of provision under Executive Order No. 522, FPA may impose sanctions against violators of this book which include, but are not limited to, the issuance by FPA of a Stop Sale / Stop Use / Stop Move Hold Order or the suspension or revocation of business license and

imposition of such other sanctions that FPA is empowered under its charter, after due notice and hearing.

### 2.1.13 GUIDELINES ON OCCUPATIONAL SAFETY AND HEALTH FOR FERTILIZER PLANTS

#### 1. Introduction

The protection of human health and environment is one of the major thrusts of FPA in pursuance of its mandate. Furthermore, Article 162 of the Labor Code of Philippines specifically the states, Department of Labor and Employment (DOLE) shall set and enforce mandatory occupational safety and health standards to eliminate or reduce occupational hazards in workplace institute new programs and update existing programs to ensure safe and healthy working conditions in all places of employment."

#### 2. General Provisions

The objective of these guidelines is to protect every working man against the hazards, injury, sickness or death from exposure to chemicals through the promotion of safe and healthy working conditions.

### a. Duties of Workers, Employees and Others Concerned

Employers covered by these guidelines shall:

- a.1 Furnish workers a place of employment free from hazardous conditions that are likely to cause injury, illness or death or harm to workers.
- a.2 Give complete job safety instructions to all his workers including those relating to

familiarization with their work environment, hazards to which the workers are exposed and steps to be taken in case of emergency.

a.3 Provide workers with the approved devices and equipment in the workplace. Workers covered by these guidelines are required to observe the provisions of this Book.

#### 3. Inspection

Every establishment shall be inspected by FPA at least once a year to determine compliance with the provisions stated upon application for a license whether new or for renewal or for monitoring purposes (Annex 2.10).

#### 4. Premises of Establishments

Building premises shall have adequate fire, emergency or danger sign and safety structures of standard color and sizes visible at all times.

Good housekeeping shall be maintained at all times through cleanliness of the building premises, yards, machines, equipment, regular waste disposal, and orderly arrangement of processes, operations, storage and filling material.

#### 5. Environment Control

### a. Threshold Limit Values (TLVs) for Air-borne Contaminants

TLVs refer to air-borne contaminants representing conditions under which it is believed that nearly all workers maybe repeatedly exposed daily without adverse effect.

The Occupational Safety and Health Standards of the DOLE has established TLVs for toxic and carcinogenic substances and physical agents which may be present in the work environment.

For compliance, administrative or engineering control must first be determined and implemented whenever feasible. If not, protective equipment or other appropriate measures shall be employed to keep the exposure of employees to air-borne contaminants within the prescribed limits.

#### b. General Ventilation

Suitable atmospheric conditions shall be maintained in workplaces by natural or artificial means to avoid insufficient air supply, stagnant or vitiated air, harmful drafts, excessive heat and cold, variation in temperature, excessive humidity or dryness and objectionable odors. Dusts, gases, vapor or mists generated and released from work processes shall be removed at the point of origin so as not to permeate the atmosphere in the workrooms.

### 6. Personal Protective Equipment (PPE) and Devices

#### a. General Provisions

No person shall be subjected or exposed to hazardous environmental conditions without protection. Everv employer shall at his own expense, furnish his workers with protective equipment for eyes, face, hands and feet, protective shields and barriers whenever necessary because the hazardous nature of the process, chemical and other mechanical irritants or hazards is capable of causing injuries. employer shall be responsible for the

adequacy and proper maintenance of PPE used in the workplace. All PPE shall have approved design and construction appropriate for the exposure and the work to be performed.

- b. Eye and Face Protection Eye and face protective equipment shall be required where there is reasonable probability of exposure to hazards.
- **Respiratory Protection -** The primary corrective measure control in the occupational hazards caused by harmful dusts, fumes, mists, gases, smoke, spray or through the prevention vapor is atmospheric contamination. **Appropriate** respirators shall provided by be employer to protect the health of the employees.

#### 7. Occupational Health Services

- a. Every employer shall establish in his place of employment, occupational health services in accordance with the regulations and guidelines stipulated in the Occupational Safety and Health Standards of DOLE. These services have essential preventive functions and they are responsible for advising the employees, the workers and their representatives in matters of:
  - a.1. establishing and maintaining a safe and healthy working environment which will facilitate optimal physical and mental health in relation to work; and
  - a.2 the adoption of work to the capabilities of workers in the light of their state of physical and mental health.
- **b.** The health program shall include the following activities:

- b.1 Maintenance of a healthful working environment by requiring occupational health personnel to conduct regular appraisal of sanitation conditions, periodic inspection of premises, and evaluation of working environment in order to detect and appraise occupational health hazards and environmental conditions affecting comfort and job efficiency.
- b.2 Health examination All workers, irrespective of age and sex, shall undergo physical examination:
  - b.2.1 Before employment
  - b.2.2 Periodic or at such intervals as may be necessary on account of the conditions or risks involved in the work
  - b.2.3 When transferred or separated from employment
  - b.2.4 When injured or ill

All examinations shall be:

- Complete and thorough
- Be rendered free of charge
- Include x-ray or special laboratory examination when necessary due to the peculiar nature of employment.

The result of these examinations shall be recorded carefully and legibly on appropriate forms by the personnel in charge and shall be considered as strictly confidential information.

Special examination may be required where there is undue exposure to health hazards.

### Chapter III

#### LICENSING OF HANDLERS

#### 3.1 BASIC POLICIES

- 3.1.1 All persons who shall engage in the business of exporting, importing, manufacturing, formulating, bulk blending, distributing, supplying, repacking, storing, commercially applying, selling, marketing of any pesticide, fertilizer and other agricultural chemicals must secure a license from FPA.
- 3.1.2 Pursuant to P.D. 1144, FPA is authorized to promulgate rules and regulations for the registration and licensing of fertilizer handlers, pesticide and other agricultural inputs, collect fees pertaining thereto as well as for renewal, suspension, revocation or cancellation of such registration or license and such other rules and regulations as may be necessary to implement P.D. 1144.
- 3.1.3 Applicants for dealership license must submit the certificate of Training on FPA Accredited Safety Dispenser of Agricultural Chemicals to FPA. Cooperatives shall pay only 50% of the license fee for fertilizer dealership per outlet. Filing fee shall not be collected from new applicants. However, for new applicants for fertilizer handlers other than dealers, a filing fee shall be collected. All other outlets shall be licensed separately.
- 3.1.4 Fertilizer dealership and dealer-repacker licenses shall be valid for three (3) years reckoned from the date of its issuance while for fertilizer handlers other than dealers, their

license shall be valid for one (1) year. Renewal for such shall be filed three (3) months before its expiry date. Application for renewal filed within one (1) month after its expiry date shall be subject to a 50% surcharge while those filed after the said period shall be subject to a 100% surcharge.

#### 3.2 COVERAGE

A license is a written authority granted by FPA to an individual or firm to manufacture/process, bulk blend, supply, distribute, market, sell, repack, store, import and export fertilizer products and/or plant growth promoting materials for commerce. Fertilizer handlers, who are exporters, importers, indentors, processors, bulk blenders, manufacturers, formulators, suppliers, distributors, bulk handlers, area-distributors, dealers and dealer-repackers of fertilizer, warehouses for fertilizer inputs and other agricultural chemicals have to apply and secure a license from FPA.

#### 3.3 DEFINITION OF TERMS

- a. License refers to the written authority granted by FPA to an individual or firm to manufacture/process, supply, distribute, market, sell, repack, store, import, and export fertilizer and/or plant growth promoting materials for commerce.
- b. Fertilizer Handlers refer to exporter, importer, import consolidator, manufacturer, processor, bulk blender, formulator, repacker, distributor, indentor, bulk handler, dealer, and dealer-repacker of fertilizer inputs.
  - b.1 **Importer-End-User** refers to commercial plantations, which import and use the fertilizers directly for their consumption and private research institutions or companies that import or use fertilizers for testing purposes.
  - b.2 **Importer** any person engaged in the importation of fertilizer as a business and sells to distributors.

- b.3 **Distributor** any person who sells fertilizer products to dealers and outlets only.
- b.4 **Area Distributor** any person who sells fertilizer products to dealers and outlets in a certain area such as Luzon, Visayas and Mindanao Islands.
- b.5 **Bulk Handler** any person engaged in handling the fertilizer either in bulk or in bag which include bagging and hauling from the port to the warehouse.
- b.6 **Exporter** any person who sells fertilizer products to other countries.
- b.7 **Indentor** any person who orders fertilizer products from suppliers of other countries.
- b.8 **Repacker** refers to any fertilizer companies duly authorized to engage in retailing fertilizers and other new grades except nitrates, in smaller quantities. Repacking of solid fertilizer in 5, 10, 25 and 50 kg is at the distributor's level. For liquid fertilizer, repacking volume is in 25, 50, 70, 100 and 250 ml.
- b.9 **Dealer-Repacker** refers to FPA-licensed dealers duly authorized to engage in retailing traditional, solid and inorganic fertilizers except nitrates, in smaller quantities. Repacking of solid fertilizer in 1, 2 and 5 kg is at the dealer's level.
- b.10 Manufacturer/Processor/Bulkblender/Formulator - any person engaged in preparing, mixing or manufacturing fertilizer as a business.

- b.11 **Dealer** refers to fertilizer establishment or distributor to retail products authorized by the fertilizer companies.
- b.12 **Mango Contractor** refers to person(s)/entities who enter into a contract with a mango grower to service his trees (from flower induction to harvesting) for a fee or on a sharing basis.
- b.13 **Supplier** refers to any business entity which sells fertilizer products to importers.
- b.14 **Import-Consolidator** any person who represents and assists eligible agricultural enterprises which have small size orders or lack direct import experience.
- **c. Outlets** additional stores owned by a dealer or distributor.
- **d. Person** an individual, partnership, association, firm or corporation.
- **e. Warehouse** storehouse for fertilizer products.
- f. Accreditation authorization issued to a person/entity of a networking or multi-level marketing scheme, in lieu of a license, after successfully attending the Accredited Safety Dispensers training.
- g. Fertilizer and Pesticide Accredited Network Dispenser (FPAND) – a person in the networking or multi-level marketing also known as Individual Business Operator (IBO), among others who do not have a permanent store/structure licensed by the Authority and is authorized to dispense fertilizer/pesticide products which are registered with the FPA from a mother company or the duly licensed handler by the Authority.
- h. Multi-level Marketing network marketing or multiple effort, among others. Under this scheme,

distributors/dealers or IBOs who are independent contractors and not employees of the company, act both as the company's customer base as well as the marketing and sales arm for the company's products and business opportunities.

i. Mother Company – the duly licensed handler by FPA with an office/store/warehouse, who follow the networking multi-level or multiple effort of marketing and distribution system and supplies the duly registered products to the FPAND.

#### 3.4 REQUIREMENTS FOR LICENSING OF HANDLERS

The licensing requirements and the corresponding fees depend on the type of activity and subscribed authorized capitalization of the company. Table 3.1 shows the Summary of Licensing Requirements and Annexes 3.1 to 3.6 show the various application forms for the different fertilizer handlers.

#### a. Importer/End-Users

a.1 Accomplished and notarized application form (original copy) with documentary stamps required (Annex 3.1).

#### a.2 For:

- Corporation/Partnership copy of Security & Exchange Commission (SEC) registration and Articles of Incorporation, wherein one of the primary purpose is the manufacturing/ importing/ exporting and distributing of fertilizer, Board Resolution authorizing representative to file application, mayor's permit
- Cooperative of copy Cooperative Development Authority (CDA) Registration, Board οf Resolution authorizing representative to file application, mayor's permit
- Single proprietorship copy of certificate of business name registration with Department of Trade & Industry (DTI),

mayor's permit and Special-Power-of-Attorney, if filed by a representative.

- a.3 Income tax return and financial statements
- a.4 Product Registration
- a.5 Certification from Mother Company/Foreign Supplier
- a.6 Registration of Fertilizer Warehouse/s
- a.7 Filing fee (New Applicants)
- a.8 License fee

#### b. Importer

The requirements are the same with importerend-user (Table 3.1). In addition, list of fertilizer products to be imported and disposition data as the need arises should be submitted to FPA.

The detailed procedure of the fertilizer importation and exportation on National Single Window is in Annex 4.5.

#### c. Distributor and Area Distributor

The requirements are the same with importer (Table 3.1). The list of fertilizer products to be distributed and inspection of warehouse and recommendation report from PDO are required.

#### d. Bulk Handler

The requirements are the same with importer but no registration of product and warehouse is required (Table 3.1). List of bulk handling equipment (owned or leased) and port operation should be submitted to FPA.

#### e. Exporter

Requirements are the same with that of an importer (Table 3.1).

List of fertilizer products to be exported must be submitted to FPA. Also, such products should be registered with FPA.

#### f. Indentor

Requirements are the same with importer but registration of fertilizer is not required (Table 3.1). Copy of contract with manufacturer is required. For foreign suppliers, a copy of Board of Investment (BOI) registration is also required.

#### g. Repacker

Requirements are the same with distributor (Table 3.1) and corresponding application form is in Annex 3.6. It is required to have a weighing scale every repacking site. Packaging of repacked solid fertilizer is in 5, 10, 25, and 50 kg at the distributor level. For liquid fertilizers, repacking is, 25, 50, 70, 100 and 250 ml at distributor's level.

	Table 3.1. Licensing Requirements For Fertiliz	er Ha	ndler	s A	nd	Val	idity	Of I	Licer	ıse			
		Importer-End-User	Importer	Distributor	Area Distributor	Bulk Handler	Exporter	Indentor	Repacker	Manufacturer/Processor /Bulk blender	Dealer	Dealer-Repacker	Mango Contractor
1.	Duly accomplished and notarized application form with stamp	1	V	1			V	1	V	<b>√</b>	V	V	1
2.	For: Corporation-certified true copy of SEC & Articles of Inc.,	V	V	V	V	V			V	V	1		
	wherein one of the primary purpose of the company is the manufacturing/ importing/ exporting and distributing of fertilizer, Board Resolution informing FPA of the authorized company's representative.  Foreign-owned partnership, Association or Corporation are subject to the Foreign Investment Act.	·					"		, ,				
	Cooperative – certified true copy of CDA Registration	V	V	V	V	V			V	<b>√</b>	<b>√</b>	V	V
	with Board Resolution informing FPA of the authorized cooperative's representative.	V	V	V	V	V			V	٧	V	V	V
	Single Proprietorship - certified true copy of DTI's Permit,		√							√			
	Mayor's Permit and Special Power-of-Attorney, if												
	representative. Foreign-owned single proprietorship is												
	subject to the Foreign Investment Act.												
3.	Certified true copy of Income Tax Return and Financial Statement	√	√	V	√	√	√	V	√	√			
4.	Product registration of all fertilizer grades to be manufactured /sold/exported/repacked	√	√	1	<b>√</b>		<b>√</b>		*	<b>√</b>	*	*	
5.	Distributorship agreement/ Certificate from mother company/Authority to repack	V		√	√				√				
6.	Registration of fertilizer warehouse	1	V			а					***		
7.	Filing fee (New) applicant												
8.	License fee (New/Renewal)										1		
9.	List of fertilizer products to be manufactured/repacked/sold		а				а	а	V		1	1	
10.	Inspection report and recommendation from FPA-PDO II /								V		1	1	
	PDO IV, deputized provincial field officers of facilities and/or warehouses												
11.	List of bulk handling equipment owned/leased and port operation					V							
12.	Pre-licensing inspection report of plant site, laboratory facilities and manpower									√			
13.	Certificate from FPA-licensed manufacturer/ processor as to its source and certified analysis of fertilizer products.						V						
14.	Copy of contract with manufacturer. For foreign suppliers, copy of BOI (Phil) and may set-up a Branch office or appoint local representative to handle business in their behalf							1					
15.	Mining permit from Bureau of Mines and Geo-Sciences			H						V			
16.	Environmental Compliance Certificate (ECC) from DENR			H						V			
17.	Weighing scale at the repacking site at the point of sale			H					1	,		V	
18.	Certificate of membership for agro-dealer/mango contractor association								, T		1	V	1
19.	Certificate of Accredited Safety Dispenser Training			H							<b>√</b>		
20.	Mango Contractor's Training	**	**	H									1
		4	4	4	4	4	4	4	4	4	2	2	
21.	Duration (Year)	1	1	1	1	1	1	1	1	1	3	3	1

<sup>\*</sup> All fertilizers sold or repacked should be registered by the distributors, importers and manufacturers.

\*\* For restricted fertilizer imports (Potassium nitrate and other nitrates), disposition should only be to licensed mango contractors.

\*\*\*Optional

a if applicable

#### h. Manufacturer/Processor/Bulk-blender/Formulator

The requirements are the same with importer (Table 3.1). Pre/Post-licensing inspection report of plant site, laboratory facilities and manpower by FPA-RDO is required. Mining permit and Environmental Compliance Certificate (ECC) from Environmental Management Bureau, Department of Environment and Natural Resources (EMB-DENR) must be submitted to the Fertilizer and Pesticide Authority (FPA).

#### i. Dealer

The requirements are shown in Table 3.1. All fertilizers to be sold should be registered by any of the following: distributors, importers or manufacturers or whichever is the source of the fertilizers. Income tax return and financial statement are not required but Certificates of Membership of Association and Accredited Safety Dispenser (ASD) Training should be submitted to FPA. Previous trainings are still valid but retooling of handlers are encouraged.

#### j. Dealers' Association

A member of the association must apply for license as dealer/dealer-repacker of fertilizer.

#### k. Dealer-Repacker

The requirements are the same with dealers (Table 3.1), except for registration of warehouse. Weighing scale is required at the repacking site. Repacking weights of solid fertilizer should be 1, 2 and 5 kg only. Application forms are in Annexes 3.2 and 3.6.

All fertilizers to be repacked should be registered by any of the following: the distributor, the importer, the manufacturer or whichever is the source of the fertilizers.

For liquid fertilizer, repacking weight is 25, 50, 70, 100, 250 ml, and at distributor's level not at dealer's level.

#### I. Mango Contractor

Requirements are shown in Table 3.1 and application form is in Annex 3.6. Certificates of mango contractor association membership and training workshops attended must be submitted to FPA.

### 3.5 PROCESSING OF LICENSES FOR HANDLERS OF FERTILIZER

The schematic diagram for license processing is shown in Figure 3.1

- a. Applicant shall submit duly accomplished application form for licensing in duplicate copies. This shall be submitted through the FPA field officers in the provinces or regions, to the FPA central receiving officer or to the FPA Fertilizer Regulatory Services Division personnel.
- b. Submitted documents shall be validated. If found incomplete, it will be returned to the applicant. If the applicant completes all the requirements, filing fee for new applicants and license fee for new and renewal applicants shall be collected. If in provinces or regions, payments can be made in the form of postal money order (PMO) payable to FPA.
- **c.** The application will be entered in the licensing tracking system.
  - c.1 If the application is for license as a dealer, dealer-repacker and mango contractor, the applicant's certificate of training should be submitted.
  - c.2 If application is for license as a manufacturer, importer, distributor or exporter, the registration of fertilizer products to be imported, distributed, exported, processed, bulk-blended or manufactured is needed.

#### d. Issuance of license.

#### 3.6 VALIDITY OF LICENSE AND RENEWAL

The license of dealers shall be valid for three (3) years while the license of fertilizer handlers shall be valid for one (1) year.

Application for renewal of license shall be filed three (3) months before expiry date. The requirements for renewal of license are the same with new application (Annexes 3.2 and 3.3). If there are changes in their articles of incorporation, full copy of the SEC registration certificate shall be submitted.

Renewal of licenses and warehouse registration is decentralized to FPA regional offices. As a general rule, all licenses shall be renewed at least a month before the expiration. Licenses renewed within a month after expiration shall have a surcharge of 50% while licenses that are renewed after a month of expiration shall have a surcharge of 100% of the usual license fee.

#### 3.7 REGISTRATION OF WAREHOUSE

All warehouses or fertilizer storage should be properly registered. (Annex 3.7). A complete description of the place should be specified, i.e. owner's name, location, fertilizer and pesticide storage capacity and total floor area. The facility should be properly marked and display a sticker, indicating its registration as shown in Figure 3.2. PDOs inspection report is required (Annex 3.8).

The minimum floor area for a fertilizer warehouse must be fifty (50) square meters.

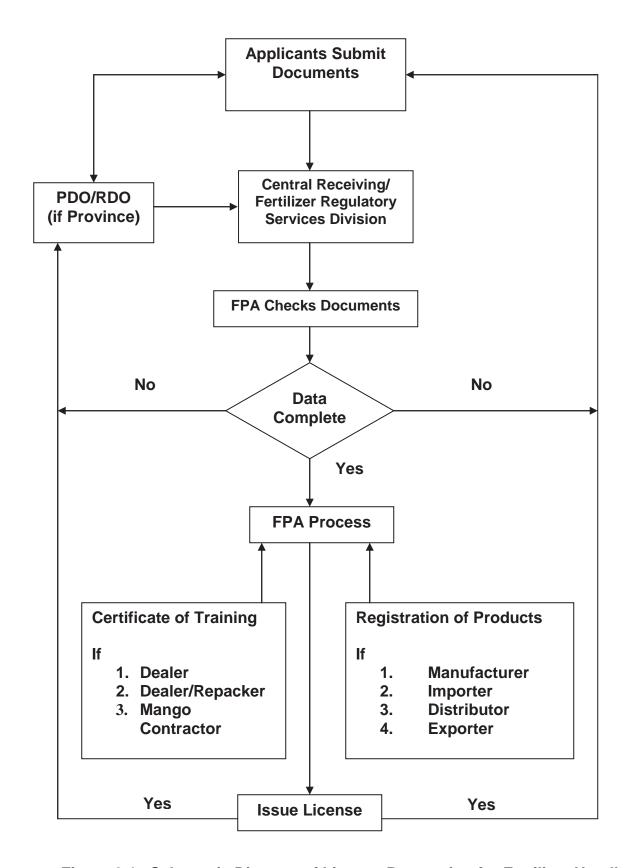


Figure 3.1 Schematic Diagram of License Processing for Fertilizer Handlers

Figure 3.2 FPA Billboard for Fertilizer Warehouse

18"

FPA REGISTERED	<b>↑</b>
FERTILIZER WAREHOUSE	40"
Name:	12"
Owner:	
FDA Dog No.	▼

3.8 FEES AND CHARGES C

**3.8.1. LICENSE FEES** - License fees are based on the companies' capitalization (subscribed or paid up capital plus retained earnings or earnings for the year) as follows:

#### a. Fertilizer Handlers other than Dealers

<ol> <li>Over P5M capitalization              1<sup>st</sup> activity             Additional activities</li> </ol>	- -	Р	8,400 4,800
2. Over P1M to P5M capitalization  1 <sup>st</sup> activity  Additional activities	-		5,400 3,600
3. Over P500T to P1M capitalization  1 <sup>st</sup> activity Additional activities	-		3,600 1,800
4. <b>P500T and below capitalization</b> 1st activity Additional activities	- -		1,800 850

## 5. Filing Fee/Activity for New Applications

Manufacturer, formulator, - 3,600 bulk blender, processor, repacker, institutional user

and bulk handlers, rebagger repacker

	Other activities		- 1,800				
b. Dealers (renewable every 3 years)							
	<ol> <li>Fertilizer dealers/repackers</li> <li>Members of dealer's association</li> <li>Fertilizer and pesticide dealers</li> <li>Members of fertilizer and pesticide dealer's association</li> <li>Cooperative</li> </ol>		P 1,800 1,500 4,000 3,200 50% of dealer's fee				
C.	Warehouses						
	<ol> <li>Fertilizer</li> <li>Both fertilizer and pesticide</li> </ol>	-	P 1,200 2,400				
d.	Mango Contractors (annually) Members of Accredited Associations	<u>-</u> -	1,200 600				
3.8.2.	PROCESSING FEES						
b. c. d.	VAT Exemption Certificate Permit to industrial users Export Permit Authority to purchase damaged fertilizer Transshipment Permit Other certifications	- - - -	P 600 600 600 600 600 350				
3.8.3.	PENALTY FEES FOR LATE RENEW	/AL					
	Within 1 month after expiry date  After 1 month of expiry date	-	50% surcharge 100%				

#### 3.8.4. PENAL PROVISIONS

FPA may suspend or revoke after due notice and hearing, the license of establishments found to have violated any of its provisions of licensing.

surcharge

### Chapter IV

## FERTILIZER MOVEMENT, SUPPLY AND QUALITY PRODUCT STANDARD

#### 4.1 FERTILIZER MOVEMENT

#### 4.1.1 BACKGROUND

Considering the country's archipelagic geography, the delivery of fertilizer stocks from sources to end-users in the different farming communities nationwide is the main concern of the fertilizer distribution system. The standards of efficiency in the physical distribution of fertilizer are reckoned in terms of the timely availability of suitable fertilizer at a favorable price. From farmers' viewpoint, an increase in efficiency means getting the right kind of fertilizer needed for its timely application to growing crops at the lowest possible cost.

#### 4.1.2 BASIC POLICIES

- a. Pursuant to P.D. 1144, FPA is mandated to rationalize the manufacture and marketing of fertilizer for the purpose of assuring the agricultural sector of adequate supply of fertilizers at reasonable prices. No person shall be allowed to engage in the business of importing, producing, storing, distributing, marketing, and exporting any fertilizer except under a license issued by FPA.
- b. No fertilizer product shall be imported, produced, distributed, marketed, or exported unless it has been duly registered with the FPA. All fertilizer products which are either

imported, produced or mixed locally and intended for agricultural use are exempted from the payment of a 12% Value Added Tax. Certification for this incentive shall be secured from the FPA.

- Damaged, off-specification or bad order C. fertilizer, which include, among others, sweepings or water damaged fertilizer contaminated with inert substances but still retain its fertilizing properties, may only be disposed upon approval and supervision of Such inventory must be marked "bad order", "damaged fertilizer" or with a large "X" to distinguish them from good order stocks. monitored movement is through corresponding transshipment permit from FPA.
- d. Damaged fertilizer is given the maximum selling price of 70% of its previous warehouse price and should only be sold directly to endusers or farmers' cooperatives.
- e. By and large, the quality standards referred to as the Philippine National Standard (PNS) specifies the physical properties, chemical composition, packaging, marking, testing or analytical method of analysis for each target fertilizer grade.
- f. For solid inorganic fertilizer, the permissible minimum tolerance from the guaranteed nutrient shall not be less than 98% of each of the major nutrients.
- g. For organic fertilizer, total organic matter content should not be less than 20% (oven-dry basis) with a C:N ratio of 12:1.
- h. The packaging of fertilizer as specified by the PNS should be at a 50 kg. bag weight.

#### 4.2 FERTILIZER SUPPLY

#### 4.2.1 FERTILIZER IMPORTATION

In line with the liberalization policy, importation of fertilizer shall no longer require FPA clearance prior to the opening of letter of credit (L/C). However, all fertilizer importations for agricultural use shall only be done by FPA-licensed importers and shall cover only FPA-registered fertilizer under these conditions:

- a. The FPA Certificate Authorizing Importation of Fertilizer (CAIF) for the opening of L/Cs and for other modes of importation shall no longer be required.
- b. Procurement shall be through direct negotiation by fertilizer companies with foreign suppliers.
- c. Imported fertilizer is subject to quality monitoring by FPA. Standard sampling procedures shall be observed in the gathering of samples for laboratory analysis.

#### 4.2.2 FERTILIZER PRODUCTION

Manufacturers/processors who engage in fertilizer production business, must be licensed and their products must be registered with the FPA. Under Executive Order 226, Omnibus Investment Code of 1987, as amended by R.A. 7918 (s. 1995) tax discounts and incentives are granted to all fertilizer (organic and inorganic) manufacturers registered with Board of Investment (BOI) (Annex 4.1).

### 4.2.3 FERTILIZER MARKETING AND DISTRIBUTION

Since the liberalization of fertilizer trade in 1986, fertilizer marketing and distribution became a free enterprise of the private sector. Companies can enter the distribution business of the wholesale and retail level after securing appropriate license from FPA to operate the business.

#### 4.2.4 FERTILIZER EXPORTATION

Exportation of any type of fertilizer shall further be subjected to the rules and regulations promulgated by (DFA) and other agencies governing all exports. Exporting of products for countries where the Philippines has no trade relations has to be cleared by the exporter with other appropriate agencies such as the DFA, before FPA issues an export authority (Annex 4.2).

#### 4.3 DISPOSAL OF OVERLANDED/ MISSHIPPED/ RECOVERED GOOD ORDER/ DAMAGED/ BAD ORDER FERTILIZERS

#### 4.3.1 DEFINITION OF TERMS

- a. Overlanded Fertilizer any volume of fertilizer that is in excess of the certified volume declared by the importer/consignee or/ consignor.
- b. Misshipped Fertilizer includes fertilizer shipments not intended for the country through carrier that sunk or run around the Philippine waters and ceded to Philippine private or government entities or an unauthorized fertilizer importation apprehended and seized by law enforcement agencies.
- c. **Recovered Good Order Fertilizer** recovered fertilizer that meets the minimum

standard requirements for good order fertilizer with not more than 2% nutrient loss and 1% moisture content.

- d. **Damaged/Bad Order Fertilizer** fertilizers that do not conform to the standard requirements for good order fertilizer. This includes sweepings, water damaged, and fertilizer contaminated by inert substances but still retain their fertilizing qualities.
- e. **Disposition of Damaged Stocks**-distribution of fertilizer may be done through sale, bid awards, donations, and all other legitimate acts to do away with damaged stocks.
- f. **Revalidation** refers to the extension of the 15 day validity period of a previously issued permit to transport those partially used or totally unused due to valid reasons such as changes in fertilizer grades, viable pricing, transport limitations, etc. which hampered the permit holder from completing the transshipment within the authorized period.

### 4.3.2 DAMAGED FERTILIZERS AT DISTRIBUTOR/DEALER WAREHOUSE/STORE

- a. Distributor/dealer should report to the FPA Provincial Officer the number of damaged fertilizer stocks that were actually damaged specifying the grade, volume, reason and extent of damaged within two days from the occurrence of the damaged stocks.
- b. The damaged fertilizers should be stored separately with the good order fertilizer and should be marked as such.

# 4.3.3 OVERLANDED, RECOVERED GOOD ORDER FERTILIZER, DAMAGED OR BAD ORDER FERTILIZER

Acquired by insurance companies, adjusters, salvaged companies, law enforcement agencies and others.

- a. Purchase of fertilizer shall be in this order:
  - a.1 The original owner/consignee shall have the first option to purchase.
  - a.2 The recovered good order/damaged fertilizers shall be offered to duly licensed companies with the second option to purchase. Should all or two or more fertilizer companies be willing to acquire the fertilizer, the company with the right offer through a closed bidding supervised by FPA shall be awarded with the stocks.
  - a.3 Should there be no taker on the second option, the recovered good order/damaged fertilizers shall be offered to qualified agricultural cooperatives.
  - a.4 In the case of overlanded fertilizers, the original importer/consignee shall have the option to apply for additional permit from FPA.
  - a.5 Should the original importer/consignee not exercise its option, this shall be waived and the overlanded fertilizers shall then be qualified as recovered good order fertilizers and its disposition shall be in accordance with paragraphs a.2, a.3, a.4 of Section 4.3.3.
- **b.** Interested buyers shall be guided by the following procedures:
  - b.1. Interested buyers shall submit a letter of request to buy damaged fertilizer and

secure clearance from the FPA Field Officer concerned.

b.2. For agricultural cooperatives, their president or any responsible official must file with FPA a notarized sworn statement indicating the name and addresses of farmer-members, location of farms and their respective fertilizer allocation of the requested damaged fertilizers and crops to be planted for one crop season. It shall also these farmers stated that authorized the president or their representative to purchase and supply the fertilizer.

The concerned FPA Field Officer shall attest that the buyer is a legitimate agricultural cooperative and that the request for number of bags is sufficient for application in the members' farm for the cropping season.

- b.3 It is emphasized that these damaged fertilizers are not subject to resale.
- b.4 Upon confirmation of sale, withdrawal of stocks shall only be allowed under the supervision of the FPA Field Officer to ensure that bags are clearly marked "X" at the front-center and back center of the bag.
- b.5 Damaged stock shall not be released unless properly marked and the buyer must secure a permit to transport from FPA Central Office if the quantity is 100 bags or more, or from the FPA Field Officer if the quantity is less than 100 bags.
- b. 6 A monthly report of transshipment permit issued shall be submitted by the FPA Provincial Officer to FPA Central Office and copy furnish the FPA Regional Officer.

- b.7 A monthly report of damaged stocks disposal and schedule of withdrawal shall be submitted by the warehouse supervisor/in-charge to FPA Central Office and copy furnish the FPA Field Officer within 15 days after the month being reported.
- b.8 buyer-farmer-end-user/cooperative The shall be required to submit photocopy/ies of the delivery receipt/s issued by the seller of damaged fertilizer and liquidation report to FPA Central Office indicating the name and addresses of the end-users, grade and volume served and the transfer price if the acquisition is made through a cooperative. The Field Officer should also be copy furnished with these documents by the buyer. No subsequent transshipment permit shall be issued to buyers who have not fully liquidated their previous withdrawals for damaged fertilizers.
- b.9 Sweepings/spillages of imported fertilizers bagged in the Philippines which may be and thereafter re-exported to other countries shall be issued the necessary permits by FPA upon application thereof. If these fertilizers are classified as damaged, guidelines in Sections 4.3.2 and 4.3.4 of this shall apply for the pricing, transshipment and disposition.
- b.10 Bagging and rebagging of recovered good order fertilizers shall be under the direct supervision of the FPA Regional or Provincial Officer. These products can be sold and classified as regular stocks of fertilizer dealers.

#### 4.3.4 PRICING OF GOOD AND BAD ORDERS

The maximum price for recovered good order fertilizer shall be the same as the previous warehouse price for good order stocks provided it conforms with the standards. However, the maximum price for damaged fertilizers is reduced as follows depending on the extent of natural loss and moisture content based on laboratory analysis results:

- a. Damaged fertilizer with nutrient loss of not more than 10% and moisture content of not more than 2%, based on laboratory analysis result shall have a maximum selling price of 70% of the previous warehouse price.
- b. Damaged fertilizer with nutrient loss of more than 10% and/or moisture content of more than 2% based on laboratory analysis result shall have a maximum selling price of 50% of the previous warehouse price.
- c. Pricing of damaged Solophos fertilizer shall depend on the nutrient loss and appearance. Moisture content as basis for pricing is excluded since this fertilizer has a tendency to become powder below 1% moisture content.
- d. Damaged fertilizer shall not be subject for resale.

### 4.3.5 AUTHORITY TO ISSUE PERMITS TO BUY/TRANSSHIP DAMAGED FERTILIZERS

- a. Damaged/bad order fertilizers shall not be released unless properly marked and the buyer shall secure a transshipment permit from FPA Central Office if the quantity is 100 bags or more or from the FPA Field Officer in case of smaller volume upon clearance from Central Office.
- b. For the distribution of good order fertilizers, the sales invoices and/or delivery receipts issued by the seller company shall be used as basis in the issuance of permit to transport.

- c. In cases wherein damaged fertilizers are to be withdrawn from a certain province and the buyer-end-user's farm is not within the provincial location of the seller's warehouse, the FPA Provincial Officer who has jurisdiction over the farm where the inputs are shall issue the transshipment permit. However, the issuing Officer must notify the FPA Provincial Officer who has jurisdiction of the area of withdrawal of such movement, for proper monitoring. Movement of damaged fertilizers from one region to another should be supervised by the FPA Regional Officers provided it has clearance from FPA Central Office.
- d. Sellers shall be held liable for any sale/release of damaged fertilizers to any buyer who has not been issued the corresponding FPA authority/permit.
- e. A maximum of 10 bags/50 kgs. of damaged fertilizers regardless of grade and of crop planted will be the basis for computation of per hectare allocation.

#### 4.3.6 REVALIDATION OF PERMIT

Issuance of permits for extension/revalidation maybe granted provided the following are submitted to FPA:

- a. Letter request to the FPA Central Office for revalidation of the transshipment permit stating the cause for the delay of withdrawal and/or reasons for not having used the permit previously issued provided there is a clearance from the FPA Field Officer.
- b. Certificate of availability of damaged fertilizer stocks issued by the warehouse supervisor/incharge or any responsible official of the seller and a certificate that no portion of the previous request was served. If partial withdrawal was made, the number of bags

partially withdrawn should be reported to FPA Field Officer.

- c. The original and duplicate copies (trucker and seller's copy) of the permit previously issued must be surrendered to FPA Central Office.
- d. Permit to be issued is valid for 45 days only.

#### 4.3.7 FERTILIZER PACKAGING

The Bureau of Agricultural and Fisheries Products Standard (BAFPS) specifies packing of fertilizer at 50 kg per bag. FPA applies this standard in controlling bag weight. However, considering that the Philippine fertilizer market consists dominantly of small landholders and small end-users, FPA allows packaging of fertilizer in 5, 10, 25 and 50 kg packages at importer, manufacturer and distributor level provided that provisions for the type of bag materials and proper product labeling are followed.

#### 4.4 LICENSE TO REPACK

#### 4.4.1 LEGAL BASIS

Pursuant to the provisions under Section 9 of PD 1144, repacking of fertilizer is prohibited unless duly authorized in writing by FPA.

#### 4.4.2 **DEFINITION OF TERMS**

- a. **Dealer-Repacker** refers to FPA-licensed dealers duly authorized to engage in retailing traditional solid, inorganic fertilizer, except nitrates, in smaller quantities. Packaging of repacked fertilizers is done in 1, 2 and 5 kilograms.
- Distributor-Repacker refers to FPAlicensed distributor duly authorized to engage in repacking of traditional, solid, inorganic fertilizer and liquid as foliar fertilizer materials

in smaller quantities such as: 25, 50, 70, 100 and 250 mL.

- c. Traditional inorganic, solid fertilizer any fertilizer product with properties determined predominantly by its mineral content or synthetic chemical compounds. It contains considerable amount of at least one of the essential plant nutrients such as nitrogen, phosphorus, potassium and secondary macronutrients or micronutrients.
- d. Supplier refers to the source (whether distributor, manufacturer or importer) of fertilizer, which will be repacked in smaller quantities.

#### 4.4.3 COVERAGE

Covers only FPA-licensed dealers and distributors who are authorized to repack traditional solid, inorganic fertilizer generally sold in 50 kg bag.

#### 4.4.4 REQUIREMENTS FOR DEALER-REPACKER

Fertilizer sold in 50 kg bags can be repacked by dealers into packages of one (1), two (2) and five (5) kg.

- a. Materials to be used for repacking should be thick, transparent plastic bags durable enough for handling and transport. All repacked materials should be labeled and sealed properly.
- b. The bag should be labeled with the following information printed on a piece of paper and inserted inside the bag or printed on the bag itself:
  - Name and complete address of repacker
  - Fertilizer grade
  - Date repacked
  - Net contents
  - Name of supplier
  - FPA license with Repack No.

**Note:** The label should be visible and legible at all times.

#### 4.4.5 REQUIREMENTS FOR DISTRIBUTOR-REPACKER

- a. The fertilizer can be repacked into 25, 50, 70, 100 and 250 g/mL using thick, transparent plastic bags/bottle durable for handling and transport. All repacked materials should be labeled and sealed properly.
- b. All information contained in the label must be written in English and/or Filipino.
- c. Label must have purple border band of  $^{1}/_{8}$  inch for container smaller than 250 mL or 300 g net weight, and  $^{1}/_{8}$  inch for bigger container up to 4 L or 5 kg.
- d. For products packed in cardboard boxes or plastic bags weighing 1-5 kilograms, the product information and usage direction should be printed directly on the container with required border band.
- e. For products sold in containers smaller than 50 mL, only the product information is required to be printed on the label. This should be printed in the space specified in the sample label. The usage direction should be printed in a separate leaflet or flyer.

#### 4.4.6 LABEL REQUIREMENTS

4.4.6.1 Liquid foliar and specialty fertilizer
The label must contain the following:

#### **LEFT PANEL**

Trade Name
Guaranteed Analysis:
Total N (%)
Ammoniacal nitrogen (%)
Nitrate nitrogen (%)
Total P<sub>2</sub>O<sub>5</sub> (%)
Water-soluble P<sub>2</sub>O<sub>5</sub> (%)

Available P<sub>2</sub>O<sub>5</sub> (%) Total K<sub>2</sub>O (%) Water-soluble K<sub>2</sub>O (%)

Trace elements and secondary nutrients if there are any (ppm of each element) Manufacturer / importer, name and address (Annex 2.7a)

#### MIDDLE PANEL (1)

Trade name, descriptive statement
Artwork (only crops registered)
Net weight / Volume of content
FPA Registration No.:
Distributor / repacker, name and address
Date of repacking:
Expiration date:

#### **MIDDLE PANEL** (2)

Direction for use, crops, dosage, frequency, other instructions/information

#### **RIGHT PANEL**

Package storage and disposal Compatibility Warranty Net weight / volume of content Caution:

Keep out of reach of children

**Color Band** – violet-purple

#### 4.4.6.2 Solid Fertilizer

The bag or container of solid fertilizer shall be marked with the following:

#### **FRONT**

Brand Name (with logo)
Guaranteed Analysis:
Total N (%)

Ammoniacal nitrogen (%) Nitrate nitrogen (%) Total  $P_2O_5$  (%) Available  $P_2O_5$  (%) Total  $K_2O$  (%) Water-soluble K<sub>2</sub>O (%) Secondary nutrients (%), if any trace elements (ppm of each element; if any) Name local of and/or foreign manufacturer/importer/distributor and address FPA Registration No.: \_\_\_\_\_ (If organic fertilizer) Total NPK (%) Moisture content (%) Organic matter (%) C: N ratio if available

#### **BACK**

Name of distributor / repacker:	
Address:	
Date repacked:	
Expiration date (if biofertilizers):	
Content (net mass, in kg)	

#### 4.4.7 ISSUANCE OF LICENSE TO REPACK

### 4.4.7.1 Requirement for license to repack fertilizer

- a. Accomplished application form. (p.194 Annex 3.6)
- b. Weighing scale at repacking plant and at the point of sale.
- c. Repacking fee in the form of postal money order or Manager's check payable to FPA.

#### 4.4.7.2 Validity of license

The license to repack shall be valid for three (3) years. The license, however, shall automatically end its effectivity upon the expiration of the dealership license, unless this is renewed.

4.4.7.3 Application for license to repack shall be filed with the office of the FPA field officer who will conduct inspection and ensure that weighing scales are available at repacking site and at the point of sale. The FPA field officer will then recommend to FPA head office the approval of the application.

#### 4.4.8 OTHER PROVISIONS

- It is reiterated that sweepings, bad order or damaged fertilizer should not be repacked for resale.
- b. Once a 50-kg fertilizer bag is opened, all the contents should be repacked immediately to prevent deterioration of its quality and adulteration. It is prohibited to keep a 50 kg bag open and repacked only as the need arises.

#### 4.5 INCENTIVES

#### 4.5.1 VAT EXEMPTION

Pursuant to the provisions of Revenue Regulations No. 7-95 - Consolidated Value-Added Tax in relation to the stipulations of Republic Act No. 7716 - Expanded Value-Added Tax Law.

"Sale or importation of fertilizer x x x shall be exempted from Value-Added Tax coverage."

#### Requirements:

- Importer must be licensed by FPA and the product being imported must be registered with FPA.
- b. Written request with following attachments
  - Commercial invoice
  - Bill of lading
  - Packing list
  - Laboratory analysis of sample taken from the country of origin prior to its shipment to the Philippines must be conducted by Societe Generale Surveillance (SGS) or any independent laboratory in the country of origin
  - Disposition report of previous importation
- c. For potassium nitrate and other nitrates (Annex 2.9)
  - Above-stated documentary requirements
  - license and permit to import from PNP-FED
  - Disposition report of previous importation
  - List of target buyers and name of mango contractors; if contracted, a copy of contract
  - Location of plantation, area and number of fruit bearing trees
  - A scheme of fertilization of trees after harvest should be outlined and disclosed
- 4.5.2 DUTY FREE IMPORTATION OF FERTILIZER UNDER AFMA (Annex 4.3), REVISED GUIDELINES IN TERMS OF SANITARY AND PHYTO-SANITARY REGULATIONS (Annex 4.4) and NATIONAL SINGLE WINDOW (Annex 4.5)

FPA Memo Circular on duty free importation of farm inputs such as fertilizer is

specified under Joint DA Administrative Order No. 1.

- **4.5.3 COOPERATIVE Member** Area Marketing Cooperatives are charged only 50% of the dealers application fees.
- **4.5.4 DEALER'S ASSOCIATION MEMBERS** Dealers who are members of dealers' association are entitled to a discount of 20% of the application fee.

#### 4.6 PRODUCT QUALITY STANDARD AND ITS CONTROL

#### 4.6.1 LEGAL BASIS

Section 6, II-7 of P.D. 1144 mandates FPA, "To regulate and control the quality of the different grades of fertilizers and set new grades when necessary."

#### 4.6.2 QUALITY STANDARDS

To strengthen the quality standards, the FPA uses as reference the Food and Agriculture Organization (FAO) and Fertilizer Control Order (FCO) specifications as the minimum standards for registration purposes, particularly for traditional fertilizer products. Annex 4.7 present samples of FAO and FCO specifications.

The data on specifications especially for new fertilizer grades submitted by the registrant is validated by FPA Analytical Services Laboratory or other FPA-accredited laboratories. If the applicant-registrant has claims in the product that cannot be analyzed by the FPA Analytical Services Laboratory or by any of the FPA-accredited laboratories, the independent laboratory analysis from the country of origin duly authenticated by the Philippine Embassy, will be recognized and adopted by FPA.

#### a. Physical Qualities

a.1 <u>Solid, inorganic fertilizer</u> - is in the form of powder, granules, pellets, prills or crystals, and is dry, free-flowing and free from lumps, visible impurities and extraneous matter.

The moisture content is not more than 2.0% for both coated and uncoated.

- a.2 <u>Organic fertilizer</u> the organic materials (of plant and/or animal origin) is no longer recognizable, and is soil-like in texture. Its moisture content is not more than 35%.
- a.3 <u>Liquid fertilizer</u> the plant nutrients are in suspension, slurry or in solution form.
- a.4 Organic-Based Foliar Fertilizer liquid fertilizer with solvent portion of the solution contains plant, animal and natural extract that may have carbohydrates, proteins, fatty acids, hormones and plant growth promoters as claimed by the manufacturer.

#### b. Chemical Qualities

The plant nutrient content of the fertilizer should conform with the guaranteed analysis specified on the product label. The guaranteed analyses of fertilizer nutrients are expressed in terms of:

 Nitrogen – as % total N, Ammoniacal N, and % Nitrate N

- Phosphorous as total P<sub>2</sub>O<sub>5</sub> (%) and as % available P<sub>2</sub>O<sub>5</sub> (i.e H<sub>2</sub>O soluble + citrate-soluble P<sub>2</sub>O<sub>5</sub>)
- Potash as total K<sub>2</sub>O (%) and as
   % water soluble K<sub>2</sub>O

#### **b.1 INORGANIC FERTILIZER**

#### b.1.1 **Solid**

The permissible minimum tolerance of each of the guaranteed nutrient content should not be less than 98% of each of the major nutrients as indicated in the label.

#### b.1.2 Liquid

A 10% aqueous solution of the fertilizer material should not have a pH of less than 5.0 but not more than 8.0.

#### b.2 ORGANIC FERTILIZER

The total organic matter content should not be less than 20% (oven-dry basis) with a C:N ratio of 12:1. (Tables 2.1, 2.2, 2.3, 2.4 and 2.5 shows the total N, P, K, allowable pathogens and heavy metal contents, and no weed seeds).

#### c. Product Packaging

The PNS standard specifies the packaging of solid fertilizer in a 50 kg bag. FPA, however, in Memorandum Circular No. 93-04 dated June 9, 1993, authorized, through a licensing procedure, FPA-licensed dealers to repack fertilizer into one (1), two (2) and five (5) kg packs. Moreover, FPA agreed on the packaging of fertilizer, at the importer, manufacturer and distributor level in five (5), ten (10) twenty five (25) and fifty (50) kg. bag, provided the

provision for the type of bag material and product labeling is followed. For liquid fertilizers, 25, 50 70, 100, and 250 ml repacking volumes are allowed.

#### d. Marking/Bag Label

The PNS/FPA standard markings on fertilizer bags shall include the following information:

- Name of material, brand name
- FPA product registration number
- Guaranteed composition of nutrient(s)
- Net mass in kilograms (kg)
- Business name
- Name and address of manufacturer, importer, repacker
- Country of origin and manufacturer, if imported
- For nitrate-based fertilizer the warning "not recommended for crops under flooded or submerged soil conditions"
- Information on "optimum storage requirements" should be placed on the label in cases of organic fertilizer, soil conditioners and soil amendments

#### 4.7 ENFORCEMENT OF QUALITY STANDARDS

#### 4.7.1 **DEFINITION OF TERMS**

a. **Mandatory enforcement -** applies to major imported or locally produced fertilizers which are traditionally used for agricultural purposes in the Philippines, namely: urea, ammonium sulphate, 16-20-0, 14-14-14, muriate of potash, ammonium chloride and di-ammonium phosphate. The list of fertilizer under this category shall be expanded whenever deemed necessary (Table 2.6).

b. **Selective enforcement -** shall apply to all locally produced and imported fertilizers not covered by mandatory enforcement.

### 4.7.2 MANDATORY ENFORCEMENT ON IMPORTED FERTILIZER

- a. Importation of fertilizer as enumerated above under mandatory enforcement, should be accompanied by a Certificate of Analysis done by SGS or any independent laboratory in the country of origin of the manufacturer.
- b. Quality Control Inspection of imported fertilizer shall be done by FPA, on-the-spot basis, as follows:
  - FPA field personnel shall gather fertilizer samples at either one or all of the following places: (Sampling procedure in p. 222 Annex 4.6)
    - 1. Vessel
    - 2. Bagging site
    - 3. At importers' warehouse. Importer shall be given prior notice and sampling shall be conducted in the presence of the importer or his authorized representative.
  - Samples shall be analyzed by FPA Analytical Laboratory or in any of the following FPA recognized laboratories in Manila, namely: PIPAC, BSWM, SGS, PCA, BPI, JEFCOR and SentroTek, in accordance with the choice of the importer(s). Samples will be analyzed for nutrient content, moisture, particle size, and when applicable, biuret, ash and heavy metals, if needed.

- The analysis fee shall be paid by the importer upon applying for VAT Exemption Certificate.
- Analysis result shall be made available to the importer immediately upon release by the laboratory.
- c. FPA shall also inspect bag weights accuracy and conformity of shipment to packages and marking requirements under PNS. Minimum requirements on markings may be waived by FPA provided importers inform FPA seven (7) days prior to arrival of shipment and shall provide justifications acceptable to FPA as such.

# 4.7.3 MANDATORY ENFORCEMENT ON LOCALLY MANUFACTURED FERTILIZER (GRANULATED, BLENDED OR COMPACTED)

- a. Local manufacturer of fertilizer grades enumerated under the mandatory enforcement clause is required to submit to FPA a Certificate of Analysis for each product formulation every quarter. The analysis shall include nutrient content, moisture, particle size, and when applicable, biuret, ash and heavy metals, if needed.
- b. In addition, quality control inspection of locally manufactured fertilizer shall be done by FPA, onthe-spot basis, under the rules and procedures stated in the Mandatory Enforcement for Imported Fertilizer.

### 4.7.4 SELECTIVE ENFORCEMENT ON IMPORTED FERTILIZER

Imported fertilizer not covered by mandatory enforcement is subject to quality control inspection by FPA on-the-spot basis. The same provisions and procedures under the mandatory enforcement for imported fertilizers shall be followed.

### 4.7.5 SELECTIVE ENFORCEMENT ON LOCALLY MANUFACTURED FERTILIZER

- Locally manufactured fertilizer not covered by mandatory enforcement shall be subject to the FPA's quality control inspection on-the-spot basis.
- b. Designated FPA field personnel shall gather fertilizer samples at either one or both of the following places: (Sampling procedure in p. 222 Annex 4.6).
  - b.1 Port of discharge
  - b.2 Manufacturer's warehouse: The manufacturer shall be given prior notice if samples are to be taken. Sampling shall be done in the presence of the manufacturers or his authorized representative.
- c. Samples shall be analyzed by FPA Analytical Laboratory or any of the following FPA recognized laboratories: PIPAC, PCA, BSWM, BPI, JEFCOR, SGS and SentroTek.
- d. FPA shall also inspect weight accuracy of locally manufactured fertilizer and conformity to packaging and marking requirements under the PNS. Minimum requirements on markings may be waived by FPA provided the manufacturer gives prior notice and acceptable justification to FPA.

### 4.8 SELECTIVE ENFORCEMENT ON FERTILIZER DEALERS AND DISTRIBUTORS

a. Imported and locally manufactured fertilizer being sold by dealers and distributors are subject to on-the-spot quality control inspection by FPA.

- b. Designated FPA field personnel shall gather fertilizer samples from dealers' and distributors' outlets and warehouses. (Sampling procedure p. 222 in Annex 4.6).
- c. Samples shall be analyzed as to product specifications and be checked for weight accuracy and conformity to packaging and marking requirements.

#### 4.9 FERTILIZER QUALITY CONTROL MONITORING

#### 4.9.1 PRODUCT SAMPLING

In the course of quality control inspection sorties, FPA field personnel are authorized to gather fertilizer samples (Sampling procedure p. 222 in Annex 4.6) on an on-the-spot basis, for laboratory analysis. At the importer or manufacturer's level, prior notice shall be given by the FPA personnel to secure entry to the premises, if samples are to be taken. It shall be done in the presence of the importer, manufacturer or designated representative. One third of the samples will be sealed by the FPA personnel and will be kept by the owner for future reference.

#### 4.9.2 TESTING/LABORATORY ANALYSIS

- a. Product samples will be analyzed in the laboratory for the following: nutrient content, moisture, particle size, and when applicable, biuret, ash content and heavy metals, if needed. The PNS designated this analysis as testing. The method of analysis follows the procedures prescribed by the PNS according to the Product Standards.
- Analysis of the samples will be done at FPA Analytical Laboratory or in any of the FPA recognized laboratories chosen by the importer: BWSM, PIPAC, BPI, JEFCOR, PCA,

- SGS and SentroTek. Analysis fee will be shouldered by the importer/manufacturer.
- c. If the analysis establishes that the nutrient content is below standard specifications, FPA shall declare the batch to be "off specification" or "bad order" fertilizer. In which case, it should be disposed directly to end-users at a discounted price. Bag markings should indicate that the contents are "off spec" or "bad order". Also, an "X" marking at the front and back of the bag establishes that the contents are such.

### Chapter V

## FERTILIZER INFORMATION AND STATISTICS

#### 5.1 BASIC POLICIES

- 5.1.1 One of the broad powers that PD 1144 bestowed on FPA is monitoring fertilizer use development trade information and statistics, monitoring activities which include continuous assessment of the fertilizer supply situation. both domestic and worldwide. collection of data on sales, inventory levels, prices, and the use of fertilizer at the farm level.
- 5.1.2 Data and information on fertilizer usage and trade are collected and analyzed for use by FPA in its planning and policy formulation and for dissemination to the concerned stakeholders.

#### 5.2 STANDARDIZATION OF REPORTING SYSTEM

The mechanics employed by FPA in collecting data from the different segments of the fertilizer sector is either one or combination of the following approaches:

- Importers and domestic producers are required to submit data and standard format prepared by FPA.
   Data required are supply/demand reports and fertilizer sales and inventory reports.
- b. All fertilizer dealers are required to submit to their respective FPA field officer, every 7th of the month, reports on volume of sales, prices, and stock inventory by fertilizer grade.

### 5.3 FERTILIZER AND PESTICIDE WATCH (FERTILIZER COMPONENT)

#### 5.3.1 **BACKGROUND**

The Fertilizer and Pesticide Watch is a systematic and integrated approach to information generation and dissemination, policy formulation and program implementation of the fertilizer and pesticide.

#### 5.3.2 **OBJECTIVES**

The objectives of the fertilizer component of the Fertilizer and Pesticide Watch are to:

- a. monitor supply, distribution, demand, prices and quality of fertilizer;
- b. intensify campaign against unregistered fertilizer and unlicensed handlers;
- c. disseminate timely and accurate information to policy makers and users; and
- d. strengthen linkages with government agencies, NGOs, and other concerned organizations/agencies.

#### 5.3.3 **COVERAGE**

The system shall cover data on:

- a. Supply, distribution, demand, prices and quality of all fertilizer products;
- b. Geographical sources which include municipal, provincial, regional and national levels; and
- c. Importer, manufacturer, producer, formulator, repacker, processor, exporter, indentor, distributor, dealer, and handler of fertilizer.

#### 5.3.4 **MAJOR COMPONENTS**

- Database management database on supply, distribution, demand and prices of fertilizer shall be established and continuously developed and maintained.
- b. Information dissemination quad-media, newsletters, leaflets, flyers, info kits and other Information and Education Communication (IEC) materials will be used to ensure extensive reach of message to all target beneficiaries.
- c. **Capability building** training on the program implementation of the Fertilizer and Pesticide Watch System through the Regional and Provincial Officers and identified institutions shall be conducted nationwide.
- d. **Institutional Linkages** Institutional linkages with government organizations, farmers associations, private sector, academe and other concerned individuals or groups will be established through the execution of a Memorandum of Agreement/Understanding.
- e. Quality Standard Parameters for Fertilizer

   Random sampling of products from producers, distributors and dealers will be done to ensure that quality conforms to the standards, off-specs fertilizer shall be issued with Stop Move/Stop Sale Order.

#### f. Proper Positioning of Stocks

A Memorandum of Agreement (MOA) with the fertilizer industry and FPA shall take into consideration the following parameters:

f.1 Seasonal condition - effective and efficient movement of material surplus to depressed areas even during the rainy seasons

- f.2 Timely initiative or incentive promoting door-to-door delivery to end- users
- f.3 Encouragement for dealers/distributors to serve as a conduit to expedite the accessibility of credit facilities to farmers/end-users.

#### 5.3.5 **IMPLEMENTATION**

The FPA Regional Officers (PDOs IV), through the Provincial Development Officers (PDOs II), Regional Information Officers (RIOs) and the Central Office should perform actively as the implementors.

#### 5.3.6 **MONITORING FORMS**

- a. FPW1 Field Fertilizer Price Report (Annex 5.1)
- b. FPW2 Company Fertilizer Price Report (Annex 5.2)
- c. FPW3 Organic Fertilizer Price (Field) Report (Annex 5.3)
- d. FPW4 Organic Fertilizer Price (Company) Report (Annex 5.4)
- e. FPW5 Monthly Report on Fertilizer Stocks, Sales and Prices (Annex 5.5)

### Chapter VI

#### **TRAININGS**

### 6.1 ACCREDITATION OF FERTILIZER/PLANT NUTRITION RESEARCHERS

#### 6.1.1 GENERAL INFORMATION

FPA conducts trainings for fertilizer dealer/handler as pre-requisite to licensing and for accreditation of fertilizer/plant nutrition researchers. Researchers who perform research works on fertilizer and plant nutrition to generate biological efficacy or other related data for a product in support to FPA registration are required to attend a training workshop for accreditation.

The training workshop is designed to give researchers a deeper understanding of the nature and importance of bioefficacy test protocol, to update them on the latest/established experimental design and statistical analysis and develop their technical competence and personal confidence in interpreting research results and statistical data, and to enhance their scientific writing skills.

### 6.1.2 PROCEDURE FOR ACCREDITATION OF RESEARCHERS

The applicants are required to submit a filled-up application form together with a copy of his/her bio-data for evaluation. The applicant must apply for accreditation on the discipline, well supported with his academic specialization, training, published research works, current research undertakings, and years of research experience to indicate competence. If the

applicant qualifies, he/she will be invited to attend the Training for Accreditation of Researchers".

Expansion of accreditation for additional research discipline (i.e. Fertilizer/Plant Nutrition plus Pesticide) may be granted upon request. However, the applicant must attend the training for pesticide researchers.

### 6.1.3 GUIDELINES FOR FPA-ACCREDITED RESEARCHERS

- a. Accredited researchers should only conduct experiment on the discipline accredited for, which should be duly covered by an approved Experimental Use Permit.
- b. Accredited researchers are required to conduct a total of five (5) experiments at a time. In cases where more than five (5) products or crop(s) trials are to be handled at one cropping season, he/she must seek prior approval from FPA.
- c. Test results generated by accredited researchers employed by chemical companies will not be honored to support product registration. An independent accredited researcher must be contracted to conduct the product efficacy trial based on a Memorandum of Agreement.
- d. Accredited researchers employed by any Government Research Institutions and/or State Colleges/Universities (SCUs) and whose conduct of research for the data generation for product registration purposes require the use of government facilities and time should have their research project(s) approved by the head of the concerned institution.
- e. Research Terminal Reports by accredited researchers should be accompanied with a

certification that the study followed Good Agricultural Practices. This certification should be duly signed by the researchers and attested by the FPA-PDOs who monitored the experiment (Figure 2.1)

f. Accredited researchers are requested to submit the report one (1) month after the termination of the field test.

#### 6.1.4 FEES

All qualified researchers (after attending the Training for Researchers) will be charged an accreditation fee of P1,000.00 for the first P200.00 discipline and each for every additional discipline valid for two years. as an alternative, a payment of However. P500.00/year will also be allowed for the first discipline and additional P100.00 for each of the subsequent discipline for two (2) years.

### 6.2 ACCREDITED SAFETY DISPENSER FOR FERTILIZER AND PESTICIDE

#### 6.2.1 GENERAL INFORMATION

In support to the national government's efforts to increase agricultural production, an Accredited Safety Dispenser (ASD) training program is being implemented. The objective is to educate the agricultural sector on the proper and efficient use of fertilizer. The said training will enhance the skills of the agricultural dealer/retailer and likewise provide them with concrete information about product knowledge, input use, storage and handling general shop management, demand forecasting. Furthermore, it will professionalize the agro-inputs trade and enable the retailers/dealers to become effective and efficient suppliers of the needed agricultural inputs to farmers.

#### 6.2.2 PROCEDURE

All applicants for fertilizer/pesticide dealership /retail/outlet license are required to attend the ASD training for fertilizer and pesticide with examination. A certificate of completion/ attendance will be issued to all participants after the training proper.

The schedule of the said training in different regions/provinces shall be disseminated through the respective FPA Regional and Provincial Officers.

#### 6.2.3 General Guidelines

- ΑII applicants for fertilizer/pesticide a. dealership/retail/ outlet license must have an ASD-trained employee and must be trained as such to advise buyers on handling and storage of fertilizer and safe use and handling of pesticide at the store or during business operation of Fertilizer and Pesticide Accredited Network Dispenser Individual Business Operators (FPAND-IBOs).
- b. The ASD is required to be personally present at the store during business hours.
- c. The ASD should keep records of sale and disposition of fertilizer/ pesticide and make them available for inspection by FPA upon request.
- d. Non-compliance with the requirement to employ an ASD by a dealer or be trained as such, for Individual Business Operators (IBOs) shall preclude the handler from selling any fertilizer/pesticide products in the store or in their business operation.
- e. Importers/manufacturers/registrants/distributors are prohibited from supplying fertilizer/pesticide products to dealer stores with no ASD. The same handlers, particularly their mother companies,

are prohibited from supplying fertilizer/pesticide products to IBOs who are not accredited by FPA as an ASD.

### 6.2.4 Training and Issuance of ASD Accreditation Card

- a. Applicants for ASD training should at least be high school graduate, 18 years of age or older.
- b. ASD trainees should take the pre- and posttest to be given before and after the training to determine the progress of their learning and the effectiveness of training.
- c. Accreditation shall be accorded to individuals who completed the ASD training, filed the application and paid the accreditation fee.
- d. ASD accreditation fee shall be six hundred pesos (P600.00) valid for three (3) years and renewable on the date of issuance of the accreditation card.
- e. The amount of training fee depends on current rate subject to assessment on a cost recovery basis. Accreditation fee shall only be collected from successful trainees based on certificate of successful completion of the training course.

#### 6.3 MANGO CONTRACTORS TRAINING

#### 6.3.1 GENERAL INFORMATION

A training is required to mango contractors, growers and spray crews in their acquisition and use of potassium nitrate and other nitrates as mango flower inducer.

The training is designed to train these handlers on the correct use of potassium nitrate as mango flower inducer and also to develop their awareness on the safe and judicious use of fertilizers and pesticides.

### Chapter VII

## PENAL PROVISIONS AND ENFORCEMENT ACTION

#### 7.1 PENAL PROVISIONS

#### 7.1.1 ADMINISTRATIVE SANCTIONS

Administrative sanction shall be imposed for violation of any of the provisions of P.D. 1144 and its implementing rules and regulations.

#### **Penalties**

- Suspension, revocation and cancellation of any license, authority or registration issued by FPA
- Closure of the establishment
- Issuance of Stop Sale, Use, Move and Hold Order
- Confiscation/seizure of products and/or effects as subject of the offense
- Reprimand explanation and warning
- Administrative fine of not less than P5,000 but not more than P20,000

Administrative sanctions shall be imposed by FPA against all persons or entities who shall violate or refuse to abide by the provisions of the pertinent directive on fertilizer product registration or those who violate or shall refuse to abide by the provision of the circulars.

#### a. Explanation and warning

Offenders, especially those who committed first offense, are either allowed to present themselves and explain the circumstances of the violation committed. Mostly, these first offenders are warned. Subsequent commission of violating, however, shall be dealt with sternly.

#### b. Cancellation of registration

#### c. Grounds for revocation of license

- c.1 Gravity of the offense committed
- c.2 Repeated commission of the offense/ violation
- c.3 Continued defiance or refusal to cooperate with FPA in the implementation of its rules such as refusal to allow entry to premises during investigation or routine inspection.

#### d. Guidelines for suspension of license

Relative to the suspension of FPA license of handlers who violate rules and stipulations under the FPA Stop Sale, Use, Move and Hold Order, the following are the guidelines in implementing the suspension order:

- d.1 Copy of the suspension letter to be served personally by the FPA Regional or Provincial Officer concerned. It should be received by the owner or the designated representative of the establishment or whoever is manning the store.
- d.2 In case of the refusal to receive suspension order, FPA Officers should seek the assistance of the local officials

- or law enforcement officers to witness the serving of the suspension letter.
- d.3 Conduct thorough inventory and pack the fertilizer stock in question and have the listing signed by FPA Officer and the owner/ store's representative.
- d.4 Inform the store owner/representative that violation of the suspension order may lead to revocation of license.
- d.5 Inform the respective supplier of the suspension.
- d.6 Install notice of suspension prominently.
- d.7 Check the activities of the suspended store to ensure that no fertilizer business takes place within the period of suspension.
- d.8 Notice of lifting of suspension should be served within a week before the end of the suspension order.
- e. **Denial of request for renewal of license**
- f. Denial of request for VAT Exemption certificate for fertilizer import

Such denial is among the administrative sanctions that FPA may impose against those who violate FPA rules.

g. Cancellation/recall of VAT Exemption Certificate if already issued.

#### 7.1.2 CRIMINAL ACTION

Based on the gravity of the offense that include, but is not limited to, selling of fake, adulterated or unregistered fertilizer products and smuggling of fertilizer, criminal action may be instituted against violators of any of the

provisions of P.D. 1144 and its implementing rules and regulations. The usual procedures for prosecution under special laws shall be observed and the litigation shall be conducted by appropriate court.

#### **Penalties**

- Imprisonment of not less than 15 years and 1 day or more than 20 years if the amount involved is more than P50,000.
- Imprisonment of not less than 10 years and 1 day or more than 15 years if the amount involved is P10,000 or less as well as a fine ranging from the amount equal to the value involved to 3 times of the value but not less than P5,000 nor more than P20,000.
- A fine of P5,000 but not more than P10,000 for other violation where the amount involved cannot be determined, provided, that the falsification of public or commercial document is committed by reasons or on the occasion of committing any act punishable herein, the offender shall be imposed the maximum fine imprisonment as prescribed and term of above. Criminal prosecution shall be without prejudice to administrative sanctions which the FPA may impose. If the violation is committed corporation, by firm. partnership, cooperative, association or any other entity, the penalty shall be imposed upon the guilty officials or officers of such corporation, firm, partnership, association or entity.

#### 7.2 ENFORCEMENT ACTION

### 7.2.1 STOP SALE, USE OR MOVE AND HOLD ORDER

Stop Sale, Use, Move and Hold Order is issued to cover fertilizer inventories that are inspection confirmed. through investigation, to be either fake, adulterated, unregistered or underweight or when a fertilizer product is being offered for sale or use in violation of FPA rules. The owner or custodian shall be ordered to hold the subject stock at a designated location after proper accounting, marking and acknowledgement by the owner or authorized representative. The order shall remain in force until the law or pertinent provision violated shall have been complied with or until the said violation shall have been resolved or dispensed with by the proper authority.

# 7.2.2 INSPECTION OF ESTABLISHMENT OR LOCATION WHERE FERTILIZERS ARE STORED

Officers and employees duly designated by the FPA Executive Director are authorized to enter at any given time, any establishment or location where fertilizers are being stored for distribution and sale, for the purpose of inspection and obtaining samples for laboratory analysis and specimen of containers or labels of subject products.

Before such inspection, FPA representative(s) must present appropriate credentials to the owner, operator or any other agent in charge of the establishment or any other place where fertilizers are being distributed or sold. lf the representative(s) obtains any sample, he should give to the store owner, operator or person in-charge, a receipt describing the

sample obtained before leaving the premises and if requested, a portion of each sample equal in volume and weight to the portion left. Once the samples are analyzed, the store owner, operator or person in-charge must be promptly furnished with the result of analysis.

#### 7.2.3 SUBMISSION OF REPORTS

Any person or handler who sells or offers for sale, delivers or offers to deliver, any fertilizer or related product/s subject to P.D. 1144, shall upon request of any FPA representative, duly designated by the Executive Director, to furnish the following reports:

- a. Importation
- b. Production
- c. Sales/Prices
- d. Export
- e. Disposition (for importers of nitrates for agricultural usage)

Failure to submit the said data will deter the issuance of license for renewal.

#### 7.2.4 QUALITY STANDARDS

### a. Imported and locally manufactured fertilizer

Fertilizer imports should be accompanied by a Certificate of Analysis from the manufacturer while local producers are required to submit to FPA, a Certificate of Analysis for each fertilizer formulation every year, if possible. The analysis should include nutrient content, moisture, particle size and when applicable, biuret and ash.

Quality control inspection and product sampling shall be conducted by FPA on-thespot at any place or location. Samples taken will be analyzed only at FPA recognized and accredited laboratories. Analysis fee shall be charged to the importer/manufacturer to be paid during application for VAT Exemption Certificate issued by FPA. Importer/manufacturer shall be provided a copy of the laboratory analysis result immediately.

FPA shall also inspect the bag weight accuracy and conformity with packaging and marking requirements under FPA and the PNS. However, minimum requirements on bag markings may, be waived provided, importers inform FPA seven (7) days prior to arrival of shipment and that there is a justifiable reason acceptable to FPA.

#### b. Fertilizer distributors and dealers

Imported and locally manufactured fertilizers that are being sold by distributors and dealers are subject to an on-the-spot quality control inspection and random weighing by designated FPA personnel.

The designated FPA personnel or field officers shall gather fertilizer samples for laboratory analysis. Samples will be analyzed as to product specification and conformity to packaging and marking requirements.

### c. Provisions governing restricted fertilizer products

c.1 Inspection report of FPA Field Officer is submitted to FPA Central Office for the issuance of a license as a mango contractor after other requirements are met. The mango contractors' License shall be effective for 1 year and renewable every year thereafter.

- c.2 Mango contractors without FPA and PNP-FED license to distribute potassium nitrate and other nitrates are prohibited from selling or distributing such commodities.
- c.3 All movements of potassium nitrate and other nitrates, which are covered under Executive Order No. 522 shall be under the supervision of PNP-FED.
- c.4 All growers, mango contractors without FPA license as "mango contractor" are not allowed to use potassium nitrate and other nitrates. However, they can use formulated flower inducer.
- c.5 Potassium nitrate and other nitrates have to be registered with FPA if used in crops other than mango.
- c.6 Location of the plantation, area, number of fruit bearing trees and a copy of the contract if farm is contracted are needed for VAT exemption for importation (Annex 2.9)

Aside from penalties imposed by PNP-FED for violators of provision under Executive Order No. 522, FPA may impose sanctions against violators of this book which include, but are not limited to, the issuance by FPA of a Stop Sale/Stop Move Order or the suspension or revocation of business license and imposition of such other sanctions that FPA is empowered under its charter, after due notice and hearing.

# 7.3 SPECIAL COMMITTEE TO INVESTIGATE MALPRACTICES IN THE FERTILIZER INDUSTRY – FPA MEMORANDUM NO. 92-01

On April 10, 1991, the Department of Agriculture and the Fertilizer Industry Association of the Philippines (FIAP) forged an agreement reiterating mutual cooperation in the implementation of fertilizer laws. One of the prominent features of the agreement is a provision recognizing the problem of underweighing of fertilizer and other unethical and unfair practices which are committed by some members of the fertilizer industry. In the same agreement, the parties made a mutual commitment to stop these malpractices. It is pursuant to this agreement that a Special Committee is created to implement the provisions of the said Memorandum of Agreement.

#### 7.3.1 LEGAL BASIS

Sec. 6, Par. 3 of P.D. 1144 states:

 FPA shall have jurisdiction over existing handlers of pesticides, fertilizers, and other agricultural chemical inputs. The FPA shall have the following powers and functions:

X X X X X

• "3. to call upon any department, bureau, office, agency or instrumentality of the government including government-owned or controlled corporation or any officer or employee thereof and on the private sector for such information or assistance as it may need in the exercise of its powers and in the performance of its functions and duties."

#### 7.3.2 MEMBERS OF THE SPECIAL COMMITTEE

Chairman - Executive Director - FPA
Vice Chairman - President, FIAP/OFERMANA<sup>a</sup>
Members - 2 representatives each
from FPA, FIAP and

OFERMANA<sup>a</sup>, and 1 representative from DTI.

# 7.3.3 JURISDICTION AND SCOPE OF RESPONSIBILITIES OF SPECIAL COMMITTEE

- Oversees the investigation of reported a. violations, malpractices, unethical and unfair trade practices on the fertilizer industry. These violations and malpractices shall include, but are not limited to underweighing of fertilizer, adulteration, selling of bad order or good order fertilizer and such other schemes and activities that are inimical and disadvantageous to the farmers.
- b. Recommends measures to prevent the occurrence of these violations and malpractices.
- c. Recommends sanctions to be imposed on erring parties. It is, however, understood that the powers and prerogatives vested on the Special Committee, by virtue of this Memorandum Circular, shall not in any way diminish the power of FPA. It can still act on its own if circumstances warrant.

#### 7.3.4 PROCEDURE OF INVESTIGATION

- a. The memorandum of the Special Committee shall immediately designate the members of the investigation team to investigate, report, verbal or otherwise, a particular violation.
- b. If in the process of the investigation, a person or entity is caught in illicit activities involving fertilizer underweight, adulterated and the like, he shall be presumed to have committed a violation unless proven otherwise.
- c. A distributor or dealer caught in illicit activities involving fertilizer shall be presumed to have

<sup>&</sup>lt;sup>a</sup> If the concern is about organic fertilizer.

committed a violation unless he can show documentary evidence proving that the supplier committed the violation. In this case, the supplier should replace the fertilizer immediately.

- d. The investigation team shall immediately report the result of the investigation to the Special Committee which in turn, will submit its recommendation to the FPA and FIAP/OFERMANA.
- e. The FPA and FIAP/OFERMANA shall immediately act on the recommendation of the Special Committee.

# **GLOSSARY OF TERMS**

**Actual Production Process -** a brief description with schematic diagram of the production process indicating the percentage of raw materials used.

**Area Distributor -** any person/entity who sells fertilizer products to dealers and outlets in a certain area such as Luzon, Visayas and Mindanao Islands.

**Biological Fertilizer -** microorganism that can fix and/or release any of the essential elements in the air or soil for plant growth.

**Brand -** a term, design or trademark used in connection with one or more grades of fertilizer.

**Brand name -** a term, name or trademark with logo which may or may not be Intellectual Patent Office (IPO)-registered and used in connection with one or more grades of fertilizer. FPA reserves the right to approve and disapprove product brand name based on the list of products registered with FPA.

**Bulk-Blended Fertilizer** - customized mix or blended fertilizer obtained by physically mixing various grades of finished fertilizers suitable to the specific needs of the farmer based on his soil analysis with previous arrangement as approved by FPA.

**Bulk Fertilizer -** non-packaged inorganic fertilizer

**Bulk Handler -** any person engaged in handling the fertilizer either in bulk or in bags which include bagging and hauling from the port to the warehouse.

**Certificate of Registration -** written approval granted for registered products.

**Compost / Soil Conditioner -** an organic fertilizer material or any decomposed product of plant or animal origin, which is not enriched with microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content. It has a total NPK of 3-4%.

**Controlled Release Fertilizer -** is a fertilizer which provides nutrients slowly throughout the growing season or longer. Most slow release fertilizers are condensation products of urea and aldehydes and coated traditional fertilizers with sulfur, polymers, nitrification inhibitors, etc.

**Damaged/Bad Order Fertilizers -** are fertilizers which do not conform to the standard requirements for good order fertilizer. This includes sweepings, water damaged, fertilizer contaminated by inert substances but still retain their fertilizing qualities.

**Dealer -** refers to fertilizer establishments or distributors to retail products authorized by the fertilizer companies.

**Dealer-Repacker** - refers to FPA-licensed dealers duly authorized to engage in retailing traditional, solid, inorganic fertilizer in smaller quantities except nitrates. Repacking of solid fertilizer in 1, 2 and 5 kg is at the dealers' level.

**Decomposers** – are biologically active products containing microorganisms, fungi, and earthworms that hasten the decomposition of plant and animal residues into organic fertilizer, compost or soil conditioner.

**Declared Product Composition** – a statement assuring the nutrient contents expressed in terms of the minimum percentage as claimed in the manufacturer's level.

**Disposition of Damaged Stocks -** distribution of fertilizer through sale, bid awards, donations, and all other legitimate acts to do away with damaged stocks.

**Distributor -** any person who sells fertilizer products to dealers and outlets only.

**Distributor-Repacker -** refers to FPA-licensed distributor duly authorized to engage in repacking of traditional, solid, inorganic fertilizer and liquid as foliar fertilizer materials in smaller quantities.

**Exporter -** any person who sells fertilizer products to other countries.

**Experimental Use Permit-** shall be applied for and approved before any bioefficacy field test is conducted by accredited researcher following treatments and protocols set by FPA to generate the data required for registration.

**Fertilizer -** any substance, solid or liquid, inorganic or organic, natural or synthetic, single or a combination of materials that is applied to the soil or on the plant to provide one or more of the essential nutrients to improve plant nutrition, growth, yield or quality, or for promoting a chemical change that enhances plant nutrition and growth.

**Fertilizer Handlers -** refer to exporter, importer, importconsolidator, manufacturer, processor, bulk-blender, formulator, repacker, distributor, indentor, bulk-handler, dealer and dealerrepacker of fertilizer inputs.

**Foliar Fertilizer** - fertilizer nutrients soluble in water which may be applied directly to the aerial portion of plants. When problems of soil fixation of nutrients exist, foliar application constitutes the most effective means of fertilizer placement. The most important use of foliar sprays has been in the application of micronutrients.

**Formulated Flower Inducer** – FPA-registered product, in solid or liquid form, nitrate or ethylene/ethephon-based, that has been diluted with water and/or other substances which are not harmful to mango trees, used for the purpose of inducing mango trees to flower.

**Fortified/Enriched Organic Fertilizer -** any decomposed organic product of plant or animal origin enriched/spiked with microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content so that its total NPK minimum value is 8%.

**Full Registration** - type of registration granted when all administrative and technical requirements are satisfactorily complied with which includes two (2) seasons of efficacy tests with significant results on a representative crop.

**Genetically Modified Organisms (GMOs) -** organisms that are modified by biotechnology or recombinant DNA technology. Such organisms include viroids, viruses, cells, or whole

organisms, which may pose hazard to human health and environment.

**Grade** - refers to the minimum percentage of nitrogen (N), available phosphorus ( $P_2O_5$ ) and soluble potash ( $K_2O$ ), stated in their order and other macronutrients and micronutrients that are present in appreciable amounts, i.e. Ammonium sulfate (21-0-0), Ammonium phosphate (16-20-0) and Compound Fertilizer (14-14-14).

**Guaranteed/Declared/Certified Composition -** a statement assuring the nutrient contents expressed in terms of the minimum percentage as claimed in the manufacturer's label.

Heavy Metals - unordered group of metals, metalloids, and non-metals (Ex. arsenic, cadmium, chromium, manganese, mercury, lead, selenium, zinc, copper, molybdenum and nickel), which when present in concentration above the allowable tolerable level as plant nutrient are toxic. As important environmental contaminants/pollutants, heavy metals can cause recognizable toxic effects or a diminution of amenity and quality of life.

**Import Consolidator** - any person who represents and assists eligible agricultural enterprises which have small size orders or lack direct import experience.

**Importer -** any person engaged in the importation of fertilizer as a business but sells to distributors.

**Importer-End User -** refers to commercial plantations, which import and use the fertilizers directly for their consumption and private research institutions or companies that import or use fertilizers for testing purposes.

**Indentor -** any person who orders fertilizer products from suppliers of other countries.

**Information dissemination -** the use of quad-media, newsletter, leaflets, fliers, info kits and other Information and Education Communication (IEC) materials to ensure extensive spread of message to all target beneficiaries.

Inorganic Fertilizer - any fertilizer product whose major nutrients nitrogen (N), phosphorus (P) and potassium (K) are supplied by inorganic/mineral or synthetic/chemical compounds. They maybe in solid or liquid form and contain considerable amount of at least one of the essential plant nutrients: Primary macronutrients, such as NPK, secondary macronutrients, such as calcium, magnesium and sulfur and micronutrients.

**Institutional Linkages -** require the execution of a Memorandum of Agreement/Understanding with government organizations, farmers' associations, private sector, academe and other concerned individuals or groups.

**Label -** is a legal document written on the container whether printed or in graphic forms of any fertilizer product which indicates accurate information about the product for which it is registered. This includes the grade, weight, source or origin and FPA registration number.

**License -** refers to the written authority granted by FPA to an individual or firm to manufacture/process, supply, distribute, market, sell, repack, store, import, and export fertilizer and/or plant growth promoting materials for commerce.

**Liquid Fertilizer -** fertilizer wherein the plant nutrients are in suspension, slurry or in solution form.

**Mandatory Enforcement -** applies to major imported or locally produced fertilizers which are traditionally used for agricultural purposes in the Philippines, namely: urea, ammonium sulphate, 16-20-0, 14-14-14, muriate of potash, ammonium chloride and di-ammonium phosphate. The list of fertilizers under this category shall be expanded whenever deemed necessary.

**Mango Contractor -** refers to person(s)/entities who enter into a contract with a mango grower to service his trees (from flower induction to harvesting) for a fee or on a sharing basis.

Manufacturer/Processor/Bulk-blender/Formulator - any person engaged in preparing, mixing or manufacturing fertilizer as business.

Microbial Inoculants - biologically active products containing optimum population of one or a combination of active strains of

bacteria, actinomycetes, algae, and fungi that are useful in different biological activities, such as N-fixation, decomposition of organic residues and solubilization of some essential nutrients such as phosphorus from the soil.

**Misshipped Fertilizer** - includes fertilizer shipments not intended for the country such as carrier that sunk or run around in the Philippine waters and ceded to Philippine private or government entities or an unauthorized fertilizer importation apprehended and seized by law enforcement agencies.

**Mixed Compound Fertilizer -** any combination or mixture of inorganic fertilizers where two or more of the materials contain the primary and/or secondary nutrients and micronutrients.

**Mixed Fertilizer -** a fertilizer containing any combination or mixtures of commercial fertilizers designed for use or claimed to have value in promoting plant growth.

**National Single Window (NSW)** – is a computerized internet –based system that allows parties involved in trade to lodge information and documents with a single entry point to fulfill all import, export and transit-related regulatory requirements.

**New Grades -** include locally formulated or imported fertilizers with no previous registration with FPA.

**Official Sample -** any sample of fertilizer taken by the FPA personnel in accordance with the provisions of the rules and regulations by FPA.

**Organic-Based Foliar Fertilizer -** liquid fertilizer whose solvent portion of the solution contains plant, animal and natural extract that may have carbohydrates, proteins, fatty acids, hormones and plant growth promoters as claimed by the manufacturer.

**Organic Fertilizer -** any product of plant or animal origin that has undergone decomposition through biological, chemical or any other process where the original materials are no longer recognizable, free from any pathogens, soil-like in texture, contains not less than 20% organic matter, oven-dry basis and can supply nutrients to plants.

Other nitrates - refer to calcium nitrate, calcium ammonium nitrate, sodium nitrate and other nitrates under Executive Order No. 522 (Importation of Ammonium nitrate in solid form was banned effective November 22, 2002).

**Outlets -** additional stores owned by a dealer or distributor.

**Overlanded Fertilizer -** any volume of fertilizer that is in excess of the certified volume declared by the importer/consignee or exporter/consignor.

**Pathogen -** a biological agent that produces disease, e.g. bacteria, fungi, protozoa and virus.

**Person -** includes individual, partnership, association, firm or corporation.

**Plant Growth Regulator (Promoter) -** any organic or inorganic compound, natural or synthetic, which in low concentration promotes or modifies the physiological response of the plants.

**Plant Macronutrient -** group of essential nutrients needed by most plants in large amounts. These include nitrogen, phosphorus, potassium, calcium, magnesium and sulfur or any combination of nutrients.

**Plant Micronutrient -** group of nutrients, which are essential for plant growth but are required in small amounts. These include readily available forms of iron, manganese, boron, molybdenum, copper, zinc, chlorine, and cobalt.

**Potassium Nitrate -** Potassium nitrate in pure, solid form, which is either technical (99% KNO<sub>3</sub>) or agricultural (97% KNO<sub>3</sub>) grade.

**Primary Plant Nutrient -** group of essential nutrients needed by most plants in large quantities. This includes readily available forms of nitrogen, phosphorus and/or potassium or any combination of these nutrients.

**Provisional or Conditional Registration -** type of registration granted when the technical requirement had been completed

including one season of efficacy test with significant results on a representative crop.

Plain Organic Fertilizer - an organic fertilizer material or any decomposed product of plant or animal origin which is not enriched with microbial inoculants, plant growth substances and/or chemical ingredients to increase its nutrient content with minimum total NPK of 5% and maximum of 7%.

Raw Materials - organic or inorganic materials used in the production of intermediate or finished fertilizer products. These include naturally-occurring and processed minerals such as guano, rock phosphate, potash, limestone, dolomite, peat, gypsum, and sulfur and intermediate materials such as superphosphate, phosphoric acid, sulfuric acid, ammonia, urea, ammonium sulfate and other deposits that are found in nature, mined and used in fertilizer production. Raw materials such as polymer, seaweeds and microorganisms are also included in this group.

**Recovered Good Order Fertilizer -** recovered fertilizer that meets the minimum standard requirements for good order fertilizer with not more than 2% nutrient loss and 1% moisture content.

**Registered Product -** product approved by FPA with a registration number assigned to it.

**Registrant** - any person who registers commercial fertilizer under the provisions of the rules and regulations on fertilizer.

**Repackers -** any fertilizer companies duly authorized to engage in retailing traditional, solid and inorganic fertilizers in smaller quantities except nitrates. Repacking of fertilizer in 5, 10 and 25 kg is at the distributor level.

**Reviewers/Technical Consultants** - persons designated by FPA through a Special Order to use his/her expertise on fertilizer matters.

**Secondary Plant Nutrients -** group of essential nutrients which are required by most plants in lesser amounts than that of primary nutrients. These include readily available forms of sulfur, calcium and magnesium.

**Selective Enforcement -** shall apply to all locally produced and imported fertilizers not covered by mandatory enforcement.

**Soil Conditioner/Soil Amendment -** organic or inorganic material, natural or synthetic, that is applied to the soil to modify certain soil physical properties, such as structure, moisture retaining capacity, shrinking and swelling capacity or resistance to crusting and to improve soil chemical or biological conditions. Examples are polyelectrolytes such as complex vinyl and acrylic, gypsum, diatomaceous earth, vermiculite, perlite and lime.

**Solid, Inorganic Fertilizer -** fertilizer that is in the form of powder, granules, pellets, prills or crystals, and shall be dry, free-flowing and free from lumps, visible impurities and extraneous matter. The moisture content is not more than 2.0% for both coated and uncoated.

**Specialty Grades -** include finished fertilizer products recommended to overcome a specific problem or supply the nutrient need of a specific ornamental, indoor plant, lawn grasses or for any purpose other than growing agricultural food, feed, fiber or other industrial crops.

**Supplier** - refers to any business entity which sells fertilizer products to importers.

**Supplier for repackers -** refers to the source (whether distributor, manufacturer or importer) of fertilizer which will be repacked in smaller quantities.

**Target users/crops** – refer to the location and specific demographics of the products to be sold and for what crops these are used for.

**Ton -** is a net weight of 1000 kilograms.

**Trademark -** is any distinctive word, name, symbol, emblem, sign or device or any combination thereof adopted and used by a manufacturer or merchant on his goods to identify or distinguish them from those manufactured, sold or dealt in by others. Trademarks with product logo expressed in words, special characters and pictures and distinguishing marks or art works

such as solid bands, dotted bands, colorful boarders, as an expression of identity of the company must be registered with the Intellectual Property Office.

**Traditional Inorganic Fertilizers -** include all inorganic fertilizers in solid or liquid form which are water soluble, fully registered for at least 10 years with FPA.

**Traditional Organic Fertilizers -** include all organic fertilizers which are fully registered or in the market for 7 years and tested in any of major crops such as corn, rice and sugarcane or tested in other 3 crops for 2 seasons each.

Warehouse - storehouse for fertilizer products.



## REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173 Telefax: 441-1601/920-8238

E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph P.O. Box 2582, Q.C.

FPA Form PR-L

Tin No
Application No
Official Receipt No
Amount Paid
Date
Place

#### APPLICATION FOR LOCALLY MANUFACTURED/MINED FERTILIZER PRODUCT REGISTRATION

١.	a.	Brand/Trade Name:
	b.	Type of Product:
	C.	Certified/Guaranteed Composition of Product:
2.	a.	Name of Producer/Company:
	b.	Business Address(es) & Tel. Nos.:
		1. Head Office:
		Tel Nos:
		Regional/Provincial Office:
		Tel Nos:
		Tel Nos:
		4. Location of Warehouse/s:
3.	List of Ma	aterials/Raw Materials used in the production of product:
4.	Actual Pr	roduction Process (for original application):
•		
5.	Target U	sers/Crops:

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	•
6.	FPA Accredited Researcher Handling Experiment/Field Test:

FPA Form PR-L													
-	- page 3-												
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# INFORMATION SHEET ON COST COMPONENTS AND PRICES

(For Locally Manufactured Products)

Name of Product(s):	
Type of Fertilizer:	
Unit of Measure (Please state if in metric ton, liter, etc.	
Direct Raw Materials	
Direct Labor	
Utilities (Power/Fuel)	
Total Variable Manufacturing Cost	
Fixed cost/plant overhead	
Total Manufacturing Cost	
Administrative/Selling Cost	
Interest Charges	
Others (specify)	
Total Cost	
Manufacturer's Mark-up	
Ex-factory Price	

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#### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman , Quezon City 1101 Tel. No.: 920-8173

Telefax: 441-1601/920-8238
E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph
P.O. Box 2582, Q.C.

FPA Form PR-I

Tin No
Application No
Official Receipt No
Amount Paid
Date
Place

#### APPLICATION FOR IMPORTED FERTILIZER PRODUCT REGISTRATION

1.	a.	a. Brand/Trade Name:					
	b.	Type of Product:					
	C.	Certified/Guaranteed Composition of Products:					
2.	a.	Name of Company/Importer:					
	b.	Address:					
	C.	Repacker ( ) Formulator ( ) Distributor ( ) Importer/Indentor ( )					
	b.	Certification of Mother Company:					
3.	Name o	of Supplier/Country of Origin/Supplier:					
4.	Size/Type of Packaging:						
5.	Target Users/Crops:						
6.	FPA Ac	credited Researcher Handling Experiment/Field test:					

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FPA Form PR-I
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# INFORMATION SHEET ON COST COMPONENTS AND PRICES

(For Imported Products)

To be based on most recent importation	
FPA Certification No.:	
Name of Product Type of Fertilizer Unit of measure (Please state if in metric ton, liter, etc.)	
C & F/CIF Price (in foreign currency) Peso Value Customs Duty Taxes 3% ad valorem Wharfage Stevedoring & Arrastre Other Landing Charges Miscellaneous	
Landed Cost	
Administrative/Selling Cost Interest Charges Others Specify	
Total Cos	t
Importer's mark-up	
Ex-warehouse Price	

Note: Enumerate warehouse & corresponding ex-warehouse prices if more than one.

Annex 2.3 **ACCEPTABLE WASTEWATER QUALITY/CHARACTERISTICS** FOR RE-USE IN IRRIGATION AND FERTILIZATION

Wastewater	Intended Ir	rigation Uses of Wastewater	and Acceptable	Level		
quality/characteristic	Landscape Irrigation	Food eaten raw and not commercially processed	Food crops commercially processed	Non- food crops		
A. For high productivity	& environment	protection				
Bicarbonates <sup>1</sup> (mg/L)	<u>&lt;</u> 500	<u>&lt;</u> 500	<u>&lt;</u> 500	<u>&lt;</u> 500		
Biochemical Oxygen Demand (BOD) (mg/L)	<u>&lt;</u> 150	<u>&lt;</u> 150	<u>&lt;</u> 150	<u>&lt;</u> 150		
Electrical Conductivity (µs/cm)	≤ 2000	≤ 1000	<u>&lt;</u> 1000	≤ 2000		
Free residual chlorine (mg/L)	<u>&lt;</u> 1	≤ 1	< 1	< 1		
рН	6.5 – 8.0	6.5 – 8.0	6.5 – 8.0	6.5 – 8.0		
Sodium Adsorption Ratio (SAR)	< 18	< 18	< 18	< 18		
Sodium (Na) (meq/L)	< 3	< 3	< 3	< 3		
Total Nitrogen (TN) <sup>1</sup> (mg/L)	≤ 30	≤ 30	<u>&lt;</u> 30	<u>&lt;</u> 30		
Total Phosphorous (TP) <sup>1</sup> (mg/L)	≤ 30	≤ 30	≤ 30	<u>&lt;</u> 30		
Total Suspended Solids (TSS) (mg/L)	<u>&lt;</u> 140	<u>&lt;</u> 140	<u>&lt;</u> 140	<u>&lt;</u> 140		
B. For protection of animal and human health						
Ascaris (MPN/100 mL)	0	0	0	0		
Fecal coliform (MPN/100 mL)	< 200	Not detectable <sup>2</sup>	< 200	< 200		
Nematodes (MPN/100 mL)	0	0	0	0		

None to moderate degree of restriction, for total N and total P if to be used as fertilizer, the declared composition shall be <u>+</u> 2% of the declared % content of each nutrient.

The total number of fecal coliform organisms shall not exceed 14 MPN/100 mL in any sample

## Limits of Trace Elements in Water for Use in Landscape/Crop Irrigation

Trace elements including heavy metals	Maximum Limit (mg/L)	Trace elements including heavy metals	<b>Maximum Limit</b> (mg/L)
Aluminum <sup>1</sup>	5.00	Lead	0.20
Arsenic	0.10	Lithium <sup>3</sup>	2.50
Beryllium	0.10	Manganese	0.20
Boron	0.75	Mercury	0.002
Cadmium <sup>2</sup>	0.01	Molybdenum	0.01
Chromium	0.10	Nickel	0.20
Cobalt	0.05	Selenium	0.02
Copper	0.20	Vanadium	0.10
Flouride	1.00	Zinc <sup>4</sup>	2.00
Iron	1.00		

<sup>1</sup> High toxicity in acid soils, not a concern if soil pH is > 6.5 2 Higher toxicity in acid soils 3 Citrus: 0.075 mg/L

<sup>&</sup>lt;sup>4</sup>1 mg/L recommended for sandy soil ( pH<6)

# Annex 2.4 NOT FOR SALE

FPA EUP Form



## REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173 Telefax: 441-1601/920-8238

E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph P.O. Box 2582, Q.C.

#### APPLICATION FOR EXPERIMENTAL USE PERMIT FOR FERTILIZER EFFICACY TRIAL

NAME, ADDRESS AND TEL OF APPLICANT :	/MOBILE NO.	TIN NoApplication No.: Date Received:PurposeInitial2 <sup>nd</sup> Season				
PRODUCT NAME: GUARANTEED ANALYSIS: PRODUCT CLASSIFICATIO		O/R No. (First Applicating Date Approved	sionion)			
NEW INOIORGANICSPECIALTSOIL CONPLANT GFBIOFERTI	TY/CONTROLLED IDITIONERS ROWTH PROMOTER	O/R No. (Ext.) Expiry Date (Ext.) Remarks				
CROP(S):	·					
TOTAL AREA COVERED BY	TOTAL AREA COVERED BY TRIAL:					
VOLUME/WEIGHT OF PRO	VOLUME/WEIGHT OF PRODUCT NEEDED					
INCLUSIVE DATES FOR TH	IE DURATION OF TI	RIAL				
PROPOSED TREATMENT 8	& METHOD OF APPL	LICATION				
LOCATION OF EXPERIMEN	NTAL SITE					
(Sitio, B	arangay, Town & Pro	ovince)				
NAME & ADDRESS CINSTITUTE/AFFILIATION						

12.	NAME (	NAME OF APPLICANT/REPRESENTATIVE, DESIGNATION & SIGNATURE							
	(Note:	Please furnis Regional/Provin						to the d guidance)	
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						NOTARY December			
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# CROP GROUPINGS AND REPRESENTATIVE CROPS Classification and Examples of Commodities

#### **GROUP 1. ROOT CROPS**

#### A. Roots and Tubers

Root crops are starchy foods derived from the enlarged solid roots, tubers, corms or rhizomes, mostly subterranean, of various species of plants.

## Commodity

Arrowroot Marantea arundinacea

Beets, Sugar

Carrot

Beta vulgaris

Daucus carota

Cassava, Bitter or Sweet Manihot esculenta

Ginger

Parsley

Parsnip

Pastinaca sativa

Potato, white Solanum tuberosum
Potato, sweet Ipomoea batatas
Radish Raphanus sativus
Taro Colocasia esculentium

Tugui Dioscorea esculenta
Turmeric Curcuma domestica
Turnip (Singkamas) Brassica rapa

Water chestnut (Apulid)
Yam, True (Ubi)
Yam bean
Peanuts

Gleocharis dulcis
Dioscorea alata
Pachyrrhizus erosus
Arachis hypogea

## **Representative Commodities**

Carrot

Potato

Radish

#### B. Bulb Vegetables

Bulb vegetables are pungent flavorful foods derived from the fleshy scale bulbs, or growth buds of alliums of the lily family (Liliaceae). The entire bulb may be consumed following removal of the parchment-like skin.

## Commodity

Garlic Allium sativum
Leek Allium porrum
Onion, Green and Bulb Allium cepa

#### **GROUP 2. FRUITING AND LEAFY VEGETABLES**

#### A. Leafy

Leafy vegetables are foods derived from the leaves of a wide variety of edible plants. The entire leaf may be consumed. Leafy vegetables of the brassica family are grouped separately.

## Commodity

Alugbati
Celery
Apium graveolens
Kangkong
Lettuce, Head and Leafy
Bitter gourd/Ampalaya

Basella alba
Apium graveolens
Ipomea aquatica
Lactuca sativa
Momordica charan

Bitter gourd/Ampalaya

Pepper leaves, Hot

Saluyot

Spinach

Momordica charantia

Capsicum frutescens

Corchorus capsularis oletorius

Spinacia oleracea

Squash

Malunggay

Sitao

Spiriacia dieracea

Cucurbita maxima

Moringa oleifera

Vigna sinensis

#### **Representative Commodites**

Lettuce Spinach

# B. Fruiting Vegetables

Fruiting vegetables (except cucurbits) are derived from the immature or mature fruits of various plants, usually annual vines or bushes. The entire fruiting vegetables may be consumed.

## Commodity

Eggplant
Solanum melongena
Bitter Gourd/Ampalaya
Momordica charantia
Hibiscus esculentum
Pepper
Capsicum annuum
Lycopersicon esculentum

Malunggay Moringa oleifera Squash Cucurbita maxima

## **Representative Commodities**

Eggplant Tomato

## C. Herbs and Spices

Herbs and spices are the flavorful or aromatic leaves, stems, roots or fruits of a variety of plants used to impart special flavors to foods and beverages.

## Commodity

Lemon grass Vanilla Pandan Black pepper Turmeric Cymboysogon cittratus Vanilla planifolia Pandanus amaryllifolius Piper nigrum Curcuma longa Ocimum basilicum

## **Representative Commodities**

Sweet basil Black Pepper

Basil

# D. Brassica (Cole) Leafy Vegetables

Leafy vegetables are foods derived from the leaves of a wide variety of edible plants. The entire leaf may be consumed. Leafy vegetables of the brassica family are grouped separately.

# Commodity

Broccoli Brussel sprouts

Cabbage Cauliflower Mustard Mustard, Chinese (Pechay Baguio)

Pechay

Brassica oleracea var. gemmifera Brassica oleracea var. capitata Brassica oleracea var. botrytis Brassica juncea

Brassica oleracea var. italica

Brassica rapa L. (pekinensis)

Brassica chinensis

# **Representative Commodities**

Cabbage Mustard, Chinese (Pechay Baguio) Pechay

#### GROUP 3. LEGUME

## A. Legume Vegetables (Succulent or Dried)

Legume vegetables are derived from the dried or succulent seeds and immature pods of leguminous plants commonly known as beans and peas. Dried forms are fully exposed to post harvest treatments. Succulent forms may be consumed as whole pods or shelled.

## Commodity

Beans, Asparagus (winged bean)

Beans, Common Habichuela

Beans, kidney Beans, lablab Beans, lima Beans, mung

Beans, String (Sitao)

Cowpea

Peas, Chick (Garbanzo)
Peas, Garden (Chicharo)

Soybeans

Psophocarpus tetragonolobus

Phaseolus vulgaris L.
Phaseolus vulgaris
Dolichos lablab
Phaseolus lunatus
Phaseolus aureus
Vigna unguiculata
Vigna sinensis

Pisum sativum var. vulgaris

Cajanus cajan Glycine max.

## **Representative Commodities**

Beans, Mung Beans, String Beans, Garden Soybean

# B. Foliage of Legume Vegetables

Foliage of legume vegetables are plant parts of any legume vegetable. Included in the group, Legume Vegetables, that will be used as animal feed.

# Commodity

Bean, Mung, pods Soybean leaves Phaseolus radiatus Glycine max.

# **Representative Commodities**

Bean, Mung, pods Soybean leaves

## **Cucurbit Vegetables**

Cucurbit vegetables are derived from the immature or mature fruits of various plants, usually annual veins or bushes. Edible portion is protected by skin, peel or husk which is removed or discarded before consumption.

## Commodity

Cantaloupe Cucumis melo var. reticulates

Chayote Sechium edule
Cucumber Cucumis sativa
Gherkins Cucumis anguria
Gourds (edible) / Patola Luffa cylindrica

Kondol Benincasa hispida
Melon, Musk Cucumis melo
Pumpkin Cucurbita spp.
Squash Cucurbita maxima
Watermelon Citrullus vulgaris

## **Representative Commodities**

Cantaloupe Cucumber Squash

#### **GROUP 4. MANGO AND OTHER FRUITS**

#### A. Citrus Fruits

Citrus fruits are produced by trees of the true family and are characterized by aromatic peels, globular form and interior segments of juice filled vesicles. The fruit pulp may be consumed in succulent form and as a beverage. The entire fruit may be used for preserving.

## Commodity

Calamondin (Calamansi) Citrus mitis Lemon Citrus lima

Lime Citrus aurantifolia
Mandarin Citrus reticulata
Dalanghita Citrus nobilis
Orange (Cahel) Citrus aurantium
Pomelo Citrus decumata
Grapefruit Citrus pacadisia

## **Representative Commodities**

Calamondin (Calamansi) Pomelo

#### B. Pome Fruits

Pome fruits are produced by trees related to the genus pyrus of the rose family (Rosaceae). They are characterized by fleshy tissue surrounding a core of parchment-like carpels enclosing the seed. The entire fruit, except the core, may be consumed in the succulent form or after processing.

## Commodity

Apple Malus sylvestris
Chico Achras sapota
Pear Pyrus communis

#### C. Stone Fruits

Stone fruits are produced by trees related to the genus prunus of the rose family (*Rosaceae*). Characterized by a fleshy tissue surrounding a single hard-shelled seed. The entire fruit, except the seed, may be consumed in a succulent or processed form.

## Commodity

Cherry Prunus spp.
Prune Prunus domestica
Peaches Prunus persica

Whole commodity after removal of stems and stones. The residue is calculated and expressed on the whole commodity without stem.

#### D. Small Fruits and Berries

Small fruits and berries are derived from a variety of plants having fruit characterized by a high surface-weight ratio. The entire fruit, often including the seed may be consumed in a succulent, dried and processed form.

## Commodity

Bignay
Grapes
Vitis vinifera
Mulberry
Morus alba
Strawberries
Fragaria spp.
Blackberries
Rubas spp.
Blueberries
Vaccinium spp.

## **Representative Commodities**

Bignay Strawberry Grapes

# E. Tree Nuts Group

Tree nuts are the seed of a variety of trees and shrubs which are characterized by a hard inedible shell enclosing an oily seed. The edible portion of the nut is consumed in a succulent, dried, and processed form.

# Commodity

Cashew nuts Anarcadium occidentale

Chestnuts Castanea spp.
Pili nuts Canarium ovatum

## **Representative Commodities**

Cashew Nut Pili Nut

#### PRODUCTS NOT CLASSIFIED FOR GROUP TOLERANCES

#### Commodity

Avocado Persea americana Banana Musa sapientum Carambola Averrhoa carambola Chesa Lucuma nervosa Cocos nucifera Coconut Durian Durio zibethinus Guava Psidium guajava Jackfruit Artocarpus integra Kamias Averrhoa bilimbi Kaong Arrenga pinnata Lanzones Lansium domesticum

Litchi Litchi chinensis

Mabolo Syzygium samarangense

MangoMangifera indicaMangosteenGarcinia mangostanaPapayaCarica papayaPassion fruitPassiflora edulisPineappleAnnanas comosusRambutanNephelium lappaceum

Pomegranate

Rimas Santol

Soursop (guyabano)

Star apple

Sugar apple (atis)
Sugarcane

Tamarind

Punica granatum Artocarpus communis Sandoricum koetjape Annanas muricata

Chiysophyllum caimito

Annanas squamosa Saccharum officenarum

Tamarind indica

#### GROUP 5. CORN AND OTHER UPLAND CEREALS

Cereals and grains are derived from the clusters of starchy seed produced by a variety of plants, primarily of the grass family (Graminae). Husks are removed before consumption. Buckwheat is included in this group because of similarities of growth and use.

## Commodity

Corn Sorghum

Triticum

Wheat

Pearl Millet

Barley

Zea mays Sorghum spp.

Triticum-secale hybrids

Triticum spp.

Pennisetum americanum

Horcerum vulgare

#### **Representative Commodities**

Corn, Sorghum and wheat

# GROUP 6. RICE (Oryza sativa)

#### GROUP 7. FORAGE FODDER AND STRAW OR CEREAL GRAINS

# A. Forage, fodder and straw of all commodities included in the group of cereal grains

#### Commodity

Corn Forage, fodder and straw Rice Forage, fodder and straw Sorghum fodder Zea mays Oryza sativa Sorghum spp.

#### **Representative Commodities**

Corn

Rice

## B. Grass Forage, Fodder and Hay

Any grass, Graminae family, (either green or cured) except sugarcane and those included in the cereal grains group that will be fed to or grazed by livestock, all pasture and range grasses and grasses grown for hay or silage.

# Commodity

African star grass
Bagokbok
Cogon
Guinea grass
Napier grass
Para grass

Cynodon plectostachyus Themeda triandra Imperata cylindrica Panicum maximum Panisetum purpureum Brachiaria mutica

## Representative commodities

Napier grass and cogon

#### C. Non-Grass Animal Feeds

(Forage, Fodder, Straw and Hay)

# Commodity

Ipil-Ipil Kudzu Stylo Leucaena glauca leucocephala Ueraria lobata Stylozanthes guyanensis

## Representative commodities

Ipil-Ipil, Stylo

**GROUP 8. SUGARCANE** 

**GROUP 9. TURF** 

#### **GROUP 10. ORNAMENTALS**

#### A. Cutflowers

## Commodity

Chrysanthemum Anthurium Heliconia Chrysanthemum japoonicola Anthurium andraceanum Heliconia zingiberales, Heliconia carabasa, Heliconia pendula, Heliconia columsiana Baby Aster Gladiolus Roses

Orchids

Chaetopappa ericoides Gladiolus edulis

Rosa galica, Rosa gigantea,

Rosa chinensis, Rosa

damacena, Rosa moschata Cattleya, Cymbidium, Vanda,

Dendrobium, Miltonia,

Phalaenopsis, Odontoglossum,

Pahphiodilum

# Representative crop

Orchid

# B. Foliage

## Commodity

Heliconia

Maidenhair fern

Asparagus fern Lady Palm

Ti plant, Cordyline Beach tea, Gulf croton Pothos, Ceylon creeper Fern (Staghorn, Woodwardia)

Citi (Otagilotti, Woodwardi

Bamboo

Heliconia stricta, Heliconia psittacorum, Heliconia tropic fleur, Heliconia orthotricha, Heliconia wagneriana, Heliconia indica spectabilis, Heliconia

rostrata

Adiantum pendatum, Adiantum

tenerum

Asparagus densiflorus
Chamaedorea graminifolia,
Chamaedorea cataractum,
Chamaedorea elegans
Cordyline fruticosa
Croton punctatus
Epipremnum aureum

Bambusa vulgaris, Bambusa multiplex, Bambusa veitchii, Bambusa tootsik albostriata

## Representative commodities

Bamboo, Lady palm, Maidenhair fern

## C. Indoor plants

#### Commodity

Bougainvillea Chrysanthemum Bougainvillea spectabilis wild Chrysanthemum indicum

Poinsettia
Fig tree,Ficus tree, Balete,
Weeping laurel, Benjamin tree
Aglaonema, Chinese evergreen

Asparagus fern

Lucky bamboo, Ribbon plant

Philodendron

Rhapis palm, Lady finger

Euphorbia pulcherrima

Ficus Benjamina Aglaonema spp. Asparagus densiflorus Dracaena sanderiana Philodendron selloum

Raphis excelsa

# **Representative Commodities**

Aglaonema and Poinsettia

#### **GROUP 11. PLANTATION CROPS**

Banana Musa paradisiacal
Coconut Cocos rucifera
Coffee Coffea racemosa
Cacao Theobroma cacao
Pineapple Ananas comosus

#### **GROUP 12. INDUSTRIAL CROPS**

Rubber trees Hevea brasiliensis
Palm oil trees Elaeis guineensis
Cassava Manihot esculenta

#### **GROUP 13. TOBACCO**

Tobacco Nicotiana tobacuni

#### **GROUP 14. OTHERS**

## GOOD AGRICULTURAL PRACTICES (GAP)

#### What is GAP?

GAP is the basic environmental, human health, and sanitary operational practices that are necessary for the production of safe, wholesome fruits and vegetables.

#### I. Introduction

Fresh fruits and vegetables may become contaminated with pathogens at any point in the farm-to-fork chain. And because production, harvest and distribution in commercial agriculture are very large and complex operations, it is impossible to know exactly how and at what point these products became contaminated. Once contaminated, the removal or killing pathogens in fresh fruits and vegetables is very difficult especially since cooking is not appropriate for produce bound for fresh markets. Thus, prevention of contamination is imperative to assure a safe product.

The use of Good Agricultural Practices (GAP) during growing, harvesting, sorting, packaging, and storage operations for fresh fruits and vegetables is key in preventing pathogen contamination. Key areas of concern when implementing a GAP program are prior land use, adjacent land use, water quality, soil fertility management, wildlife, pest and vermin control, worker hygiene and sanitary facilities, harvesting and cooling practices.

The following principles provide a look at various operations and GAP's associated with each. The intent of this write up is not to cover every detail of each operation in the production and handling of fresh produce but rather to educate on the importance of the topic and to use pertinent examples to illustrate some concerns. Because of the diversity of agricultural production practices and commodities, procedures recommended to minimize microbial contamination will be most effective when these general concept are adopted to specific operations.

## II. Guiding Principles of Food Safety

## a. What are the Guiding Principles of Food Safety for Fresh Produce

- Once contaminated, removing or killing pathogens on produce is very difficult.
- Prevention of microbial contamination in all steps from production to distribution by practicing goods hygiene and sanitation is strongly favored over chemical treatment to eliminate contamination that may have occurred.
- Documentation of implementation of prevention programs and food safety awareness training for workers at all levels of the agricultural and packing environments are key signatures of a credible food safety program.

## b. Guiding Principles for Crop Protection and Water

The quality of water that comes in contact with fresh produce may directly determine the potential for persistent pathogen contamination. Therefore:

- Become familiar with the routes and handling of surface water sources, seasonal influences on quality and any microbial monitoring programs of the supplier
- Identify potential sources of contamination that affect your water, especially those that are within your ability to control in a manner that will protect its quality
- Ensure that wells are designed and maintained in a manner that prevent surface run-off or soil infiltration from contaminating the water supply
- Water used for all foliar application should be from a pathogen-free source
- Until more research data are available, it is strongly recommended that water used in any foliar applications within two weeks before harvest be from a potable water source.

Table. Summary of control measures used to prevent or lessen the crop damage caused by pests.

Method	Description		
Biological Control	Uses of biopesticides or living organism for pest control. Biopesticides fall into three (3) major classes:  a. Microbial pesticides contain a microorganism that generally attacks a specific pest.  b. Plant pesticides are substances that plants produce from genetic material that has been added to the plant.  c. Biochemical pesticides are naturally occurring substances that control pests by non-toxic mechanism.		
	Some plant growth regulators are naturally occurring bio-pesticides. Biological control also includes the release of parasitic and predaceous insects to control insect pest or weed species.		
Plant Resistance	Crop plants are bred to produce varieties that resist insect and other pests. Crop plants are also genetically altered to allow them to withstand herbicides so that only weed species are killed when treated with chemical pesticides.		
Cultural Methods	Methods include crop rotation, soil tillage, use of trap crops, change in planting or harvesting time, intercropping with other crops or with varieties which repel pests.		
Mechanical and	Techniques such as collecting pests with traps,		
Physical Methods	suction devices or by hand, using fire, heat, cold, sound, barriers or screens.		
Chemical Methods <sup>a</sup>	Conventional pesticides as synthetic chemicals which are intended to prevent, destroy, repel or mitigate any pest, or intended for use as a plant regulator, defoliant or desiccant.		
Integrated Pest Management (IPM)	IPM is a pest management approach that uses all available pest control methods, including but not limited to the judicious use of pesticides, to optimize a crop's ability to resist the pest with the least hazard to man and the environment.		

<sup>&</sup>lt;sup>a</sup> Pesticides should be used only on crops for which they are registered. The pesticide label is the ultimate source of information for determining the proper application rates for a specific pesticide. A high level of pesticide residue in crops is harmful to consumers. A legal limit known as the Maximum Residue Level (MRL) is developed for each pesticide to provide reasonable assurance that no adverse effect to the consumer will result. Countries relying on food export profits should monitor and comply with MRL levels in order to maintain their credibility as responsible exporters.

## c. Guiding Principles for Manure and Biosolids

Properly composted manures or biosolids are not a source of microbial pathogens on fresh produce.

- Be informed about proper compost management for pathogens reduction and document the method of pathogen elimination of applied manure.
- Document or obtain documentation about the specific compost management for each lot.
- Maximize the time between application of manure to production and harvest areas.
- If the use of multi-season drip irrigation is practised, spreading of manure without incorporation into the soil requires careful attention to ensure that pathogen reduction practices have been met and documented.

# d. Guiding Principles for Minimizing Animal Fecal Contamination

It is not possible, or may not be permissible, to eliminate all animal influences from production fields. However, steps to minimize their presence or activities should be determined.

- Domestic animal should be excluded from fields during the growing and harvesting season.
- Evaluate the need for bare soil buffers to adjacent land that may encourage high population of reptiles, amphibians, rodents, birds or other potential sources of contamination.
- Minimize the presence of vector attractants (such as cull piles) within the production field

# e. Guiding Principles for Worker Health and Hygiene

There is no substitute for awareness, training and constant reinforcement on the importance of personal hygiene and sanitation which are critical to sustainable business and employment.

Follow requirements of sanitary facilities

- Establish a training program including proper hand washing techniques and the importance of using toilet facilities.
- Establish and communicate a clear policy that will allow worker, who are reported to have symptoms of illness or diarrhea, to be reassigned to activities that do not involve food or food surface contact. In the absence of such a policy, it is probable that instances of an illness will not be reported.
- Carefully inspect areas frequented by unsupervised workers.
- Provide bandages or other protective covering to workers with cuts or lesions on parts of the body that may make contact with fresh produce.
- If gloves are used, provide instruction on proper use to prevent pathogen transfer to fresh produce
- Use caution when servicing portable toilets to prevent leakage into a field.
- Provide physical diversion and containment in the event of waste spillage. Have a plan for production isolation and destruction in the event of spill.

### f. Guiding Principles for Field and Harvest Sanitation

All surfaces and implements that touch fresh produce must be treated as food contact surface.

- Clean all food contact surfaces and harvest containers prior to use.
- Ensure that harvest contractors and crew are aware of microbial food safety risk reduction principles and adhere to establish safe food practices.
- Develop and document a system of cleaning and sanitizing food contact surfaces.
- Minimize the opportunity for vector to contaminate packaging surfaces and materials.
- Minimize the access or attraction of vectors to harvest equipment kept in the field. Ensure that there are no damaged fruit left on belts or grading tables.

### g. Guiding Principles for Packing Facilities

Well-designed and operated centralized packaging facilities and packing systems have the potential to contribute to the reduction of pathogen contamination. Lapses in facility or system management have the potential to amplify localized contamination and broadly re-distribute pathogens or create opportunities for pathogen contamination within the facility.

- Design and maintain packaging surface and equipment to minimize injury to produce and to maximize accessibility by cleaning or sanitizing personnel.
- Establish routine cleaning as sanitizing programs for all food contact surfaces.
- Remove as much dirt from harvest containers, trailers or gondolas between harvest uses. This should be done outside the packing facility and isolated from any water source used for postharvest handling.
- Clean pallets or containers before use.
- Establish and maintain a pest control program.
- Prevent birds or other vectors from contaminating packaging equipment surfaces, packaging areas and storage areas.
- Store unformed or empty containers off the floor or bare soil surface in places protected from contamination.

### h. Guiding Principles for Postharvest Water During Packaging

The quality of postharvest water that contacts fresh produce during cleaning, washing, grading, cooling, and application of surface treatment is widely recognized as an essential control point for fresh produce.

- Follow program typical of Good Manufacturing Practices (GMP) to ensure that all water is of adequate quality throughout all packaging operation from start-up to the last packed unit.
- Anti-microbial chemicals help minimize the potential for microbial contamination from spreading. Levels

of anti-microbial chemicals must be routinely monitored and recorded to ensure they are maintained at appropriate levels.

- Special attention to water quality is required for dump tank systems and re-circulated water.
- Keep air-cooling and chilling equipment clean and sanitary.
- Transport, store and use ice under sanitary conditions.

### i. Guiding Principles for Transportation

Consequences of cross-contamination during transportation and distribution will find a direct back to handler and grower.

- Inspect transport vehicles for cleanliness, odors, obvious dirt and debris before loading. Insist on trailer or container clean-out before loading, if needed.
- Ensure that transporters, distributors and retailers maintain the integrity of the positive lot identification and trace-back system that are being used.

### j. Guiding Principles for Storage and Distribution

Well-designed and operated wholesale distribution, land consolidation, and cross-docking facilities have the potential to maintain the integrity of a pathogen-free product. Lapses in facility sanitation or system management have the potential to amplify localized contamination, promote internalization of pathogens into products and broadly redistribute pathogens.

Mixed storage and mixed load distribution have the potential to transfer contamination from one lot or production to a previously non-contaminated produce item, especially where pallet-stacking, ice infection, or top-icing is involved.

- Be aware of the potential for cross-contamination.
- Separate dry and wet product and place waterrepellant shipping barriers between mixed loads.

### III. Record for Traceability:

The date of the supply of the produce and the destination where the consignment was sent must be recorded. This information can be recorded in a diary or other record form.

An example of information to record is as follows: "30 baskets of tomatoes from Block B were picked and packed on the 20<sup>th</sup> April 2006 and sold to trader X in Ho Chi Minh City".

- Each separate production site is identified by a name or code. The name or code is posted on location and recorded on a property map. The site name or code is recorded on all documents that refer to the site.
- Packed containers are clearly marked with an identification to enable traceability of the produce to the farm or site where the produce is grown.
- A record is kept on the date of supply and destination for each consignment of produce
- When produce is identified as contaminated or potentially contaminated, the produce is isolated and distribution is prevented. If sold, the buyer is immediately notified.
- The cause of any contamination is investigated and corrective actions are taken to prevent reoccurrence. A record is kept of the incident and actions taken.

SAMPLE LABEL FOR BOTTLES AND CARTONS

_							
	KEEP OUT OF REACH OF CHILDREN	Storage & Disposal		DIRECTION FOR USE	FOR USE		Product Information
	TRADE NAME	- 24:11:41:40:00	Crops	Time of application	Interval	Rate	Guaranteed Analysis:
	DESCRIPTIVE STATEMENT	Compatibility					Nitrogen (N)%:
		Prohibition					Phosphorous $(P_2O_5)\%$ :
		, T. C.					Potassium (K <sub>2</sub> O)%:
	ART WORK	warranry					Trace and secondary nutrients, if any:
68							Product Description
	Registered by the Fertilizer and Pesticide Authority Pursuant to P.D. 1144		WARNII	WARNING/PRECAUTIONS:	IONS:		NAME OF MANUFACTURER/
	FPA Registration NoLot/BatchNo Net ContentDate of Expiration						ADDRESS
_		1/4" Violet Purple	rrple				

4-Panel Label

# SAMPLE LABEL FOR BAGS AND SACHETS – a) Inorganic Fertilizers

Front

### **BRAND NAME**

(with logo)

## **Guaranteed Analysis:**

Nitrogen (N)%: \_\_\_\_\_\_Phosphorous (P<sub>2</sub>O<sub>5</sub>) %:\_\_ Potassium  $(K_2O)\%$ : Trace and secondary nutrients (ppm for each nutrient, if any)

### Country of Origin: \_

(optional for locally manufactured products)

Name and Address of Local Manufacturer/Importer/ and/or Foreign **Distributor** 

FPA Product Registration

### **BRAND NAME**

Back

(with logo optional)

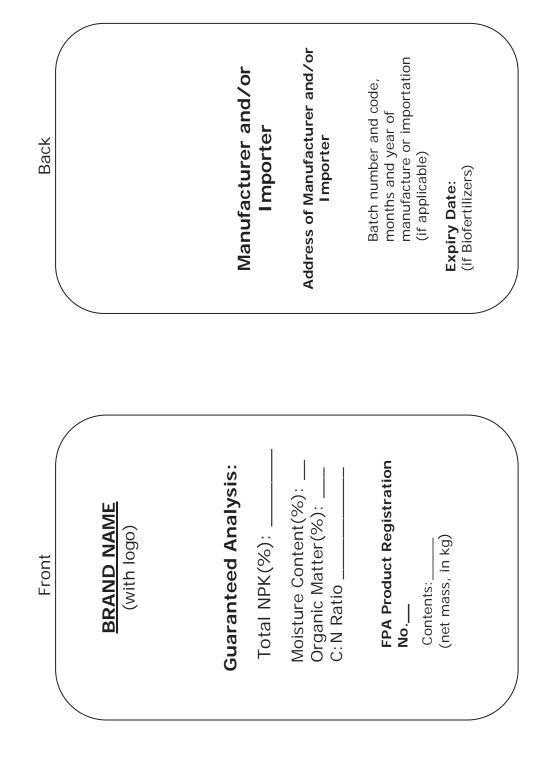
**DIRECTION FOR USE** 

year of manufacture or importation (if Batch number and code, months and applicable)

**Expiry Date:** 

kg Net Content:\_

# Soil Conditioner/Biofertilizers SAMPLE LABEL FOR BAGS AND SACHETS – b) Organic Fertilizers/



# SAMPLE LABEL FOR TANKS AND CONTAINERS – a) For Tanks

## Size of label Volume

5 x 10 cm = 100-500 mL 15 x 25 cm = 1-5 gallons 20 x 30 cm = 5 gallons or more

white background

### **BRAND NAME**

### **Guaranteed Analysis:**

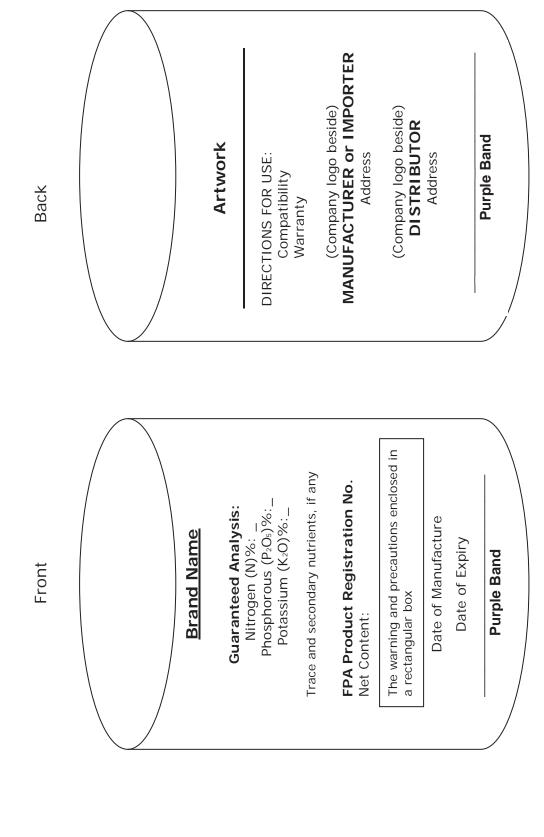
Trace and secondary nutrients, if any

### FPA Registration Number\_

NAME OF MANUFACTURER Address

171

# SAMPLE LABEL FOR TANKS AND CONTAINERS – b) For Containers



### Globally Harmonized System (GHS)

### I. Background

In June 2002, APEC ministers endorsed the first chemical dialogue recommendation of GHS and encouraged officials to work in the direction including thorough capacity building. In October 2002, APEC members were encouraged to work towards implementing GHS on hazard classification and labeling of chemical safety data sheets by 2006, including thorough capacity building.

### **Developments of GHS**

There are many different systems providing information about chemicals world-wide both in terms of scope of coverage and how hazard information is to be conveyed. This resulted to uneven protection from one country to another and high cost of labeling due to different national systems. In 1992, the UNCED (United Nations Conference of Environment and Development) international mandate to develop a globally harmonized hazard classification and compatible labeling system, including material safety data sheets and easily understandable symbols. The development of the GHS has been a joint effort of the Organization for Economic Cooperative and Development (OECD), ILO, UN Committee of Experts for the Transport of Dangerous Goods (UNCETDG) and numerous national experts from the Americas, Europe, Asia and Australia.

### What is GHS?

Globally Harmonized System (GHS) is a common and consistent approach to define and classify hazards from chemicals and to communicate such on labels and safety data sheets. It provides the basic principles for the establishment of chemical safety programs.

### II. GHS Rationale

GHS is not a total novel concept since the harmonized classification and labeling were already in place for physical hazards and acute toxicity in the transport sector. But harmonization has not been achieved in the workplace or consumer sectors. Also, transport

requirements are not often harmonized with other sectors in the country.

### a. Application of the GHS

The GHS covers all hazardous chemical substances, dilute solutions and mixtures. It varies by type of product or stage of the life cycle. Pharmaceuticals, food additives, cosmetics and pesticide residues in food will not be covered at the point of intentional intake but will be extended to workers who may be exposed in the workplace or during transport.

### b. Benefits of Adopting GHS

Adoption of GHS enhances protection of human life and environment worldwide. International trade involving chemicals, where the hazards have been assessed and identified properly on an international basis will be facilitated easily. There will be no duplication of testing and evaluation of chemicals to determine their hazardous effects. Countries need not develop and maintain a system of their own since GHS is internationally sustained. GHS also provides the informational framework for the sound management of chemicals of every country.

### III. Principles of Harmonization

The level of protection should not be reduced as a result of harmonization. The scope includes both hazard classification criteria and hazard communication (Safety Data Sheets (SDS) / and/or labels.) Changes in all existing systems will be required to achieve, single globally harmonized system. The GHS does not include requirements for testing health and environmental hazards. Test data generated for the classification of chemicals under the existing systems should be accepted when classifying. Target audiences include consumers, workers, transport workers and emergency responders. With regards to chemical hazard communication, Confidential Business Information (CBI) should be protected.

### IV. Scope Limitation

The mandate for development of GHS does not include establishment of uniform test methods or promotion of further testing to address adverse health outcomes. It is developed based on existing data for physical hazard under UNCETDG. Criteria are linked to specific test methods for hazard classes such as flammability and explosivity.

The hazard communication component of GHS may vary by product category or stage in the life cycle and intentional human intake or ingestion as well as intentional application to animals. Products such as human or veterinary pharmaceuticals are not subject to GHS hazard labeling. Labeling is also not required for food that may have trace amounts of food additives or pesticides.

GHS is not intended to harmonize risk assessment procedures or risk management decisions. Chemical inventory requirement in various countries are not related to GHS.

### a. Building Block Approach

Harmonized elements of GHS are a collection of building blocks and, must therefore have consistency.

### b. The GHS Elements

Hazard Classification Criteria are Health and Environmental and Physical while Hazard Communication is by Labels / Safety Data Sheets.

### c. Classification

Foundation and starting point for hazard communication and hazard classification are used to indicate that only the intrinsic hazardous properties of substances and mixtures are considered.

GHS classification involves 3 steps:

1. Identification of relevant data regarding the hazards.

- Subsequent review of data to ascertain the hazards associated with the substance or mixture.
- A decision on whether the substance will be classified as hazardous and its degree of hazard based on comparison of the data with agreed hazard classification criteria.

### c.1 Health Hazard Classes

- acute toxicity
- skin corrosion/irritation
- serious eye damage/eye irritation
- sensitization
- germ cell mutagenicity
- reproductive toxicity
- carcinogenicity
- specific target organ system toxicity (TOST)

### c.2 Environmental Hazard Classes

- Hazardous to the aquatic environment
- Acute aquatic toxicity
- Chronic aquatic toxicity

### IV. Definitions

**Substances** – chemical elements and their compounds in the natural state or obtained by any production process.

**Mixture** – mixtures or solutions composed of two or more substances in which they do not react.

**Alloy** – a metallic material, homogeneous on a macroscopic scale, consisting of two or more elements so combined that they cannot be readily separated by mechanical means. Alloys are considered to be mixtures for the purpose of classification under the GHS.

Hazard under discussion for harmonized criteria are the following:

- Respiratory irritation
- Water activated toxicity/corrosion
- Narcotics effects
- Aspiration hazard

Possible topics for the future discussion are the following:

- Immunotoxicity
- Hazardous to the terrestrial environment
- Hazardous to the ozone layer

### STEPS IN THE PROCESSING OF VAT EXEMPTION CERTIFICATION FOR IMPORTATION OF FERTILIZER

- 1. Ensure that the product being applied for VAT exemption is duly registered with the FPA. This can be verified from the List of Registered Fertilizer Products.
- 2. The importer must be a licensed fertilizer importer. This can also be a verified from the List of Fertilizer Handlers.
- 3. A letter of request for VAT Exemption Certification must be submitted to the FPA Central Office with the following shipping documents as attachments:
  - a. Bill of Lading
  - b. Commercial Invoice
  - c. Packing List
  - d. Laboratory analysis of sample taken from the country of origin prior to its shipment to the Philippines. This must be conducted by SGS or any independent laboratory from the country of origin.

For potassium nitrate and other explosive ingredients, the following additional documents must also be submitted:

- a. License from PNP-FFD.
- b. Permit to import from the PNP-FED.
- c. List of target buyers.
- d. Disposition report of the previous shipment stating the names of the customers and the quantity sold.
- e. Location of the plantation, area, number of fruit bearing trees and a copy of contract of farm (if contracted). Also, scheme of fertilization of trees after harvest should be outlined and disclosed.
- 4. If all the above-listed documents have been submitted, then the VAT Exemption Certification will be prepared.
- 5. Per Administrative Order No. 13 (as signed by Sec. Edgardo J. Angara), effective May 16, 2000, the processing

- fee for VAT Exemption Certification is six hundred pesos (P600.00).
- 6. Each Certification should be entered in the logbook with a corresponding number.
- 7. For ammonium sulfate and potassium sulfate, transshipment permit is needed. This will be submitted to the Regional FPA and PNP Officers concerned.



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173

Telefax: 441-1601/920-8238

E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph P.O. Box 2582, Q.C.

### **PLANT INSPECTION REPORT** NO. \_\_\_\_\_

DATE OF INSPECTION	DATE OF LAST INSPECTION	
NAME OF COMPANY		
ADDRESS		
INFORMANT	POSITION	

### I. ORGANIZATIONAL STRUCTURE

DEPARTMENT		NO. OF PE	RSONNEL	
	MALE		FEMAI	LE
	PERMANENT   PER DAY		PERMANENT	PER
			DAY	
ADMINISTRATIVE				
MARKETING/DISTRIBUTION				
PRODUCTION				
MAINTENANCE				
OTHERS				

### **II. PRODUCT SPECIFICATIONS**

	PRODUCT	PRODUCT	PRODUCT	PRODUCT
SUPPLY/DEMAND	NAME	NAME	NAME	NAME
PROD'N/MONTH				
INVENTORY/MONTH				
SELLING PRICE				

### **III. RAW MATERIALS**

TYPE OF MATERIAL	QUANTITY NEEDED/ PRODUCTION	TYPE OF MATERIAL	QUANTITY NEEDED/ PRODUCTION
1. ANIMAL MANURE		3. AGRO-INDUSTRIAL WASTE	
- COW DUNG		- RICE HULL	
- PIG MANURE		- SAW DUST	
- CHICKEN MANURE		- COCONUT HULL	
- CARABAO MANURE		- CHUFFS (EX.	
		PINEAPPLE)	
2. AGRICULTURAL		4. MUNICIPAL WASTE	
- RICE STRAW		- HOUSEHOLD	
		GARBAGE	
- SUGARCANE		- NIGHT SOIL	

- CORN COBS	5. OTHERS	
- OTHERS	- PEAT	
	- WATER HYACINTHS	
	6. DECOMPOSER/ACTIVATOR	

	6. BEGGIVII GGETV/KGTTV/KTGK
ROCEDURE: N	NO. OF DAYS OF FERMENTATION/DECOMPOSITION
-	
	REQUENCY OF TURNING PILE UP TO FINAL STAGE OF ROCESSING
IV OVERVI	IEW OF THE PRODUCTION PROCESS
TV. OVERVI	
V. WASTE	DISPOSAL METHODS
VI. PHYSIC	AL FACILITIES
1 PI A	NT: OWNED RENTED
	LOCATION KENTES
b.	DISTANCE FROM POPULATION CENTER
C.	PROXIMITY TO AQUATIC ECOSYSTEM
d.	DATE OF CONSTRUCTION
e.	KIND OF BUILDING MATERIALS:
	• ROOF
	• WALLS
	• FLOOR
f.	SIZE

2. WAF	REHOUSE:	OWN	IED	RENTED	)
a.	LOCATION_				
b.	DATE OF C	ONSTRU	CTION		
C.					
	• ROOF				
	• WALLS				
d.					
e.	CURRENT S	STOCK _			
t.	PRODUCTION	ON CAPA	CITY		
	MENT/MACHINE		ANSPOR	T FACILITIES	
KIND	QUAN	ITITY	M	ODEL	PRESENT
					CONDITION
			-		
BUILDING - VEI	NTILATION	AND WO	ORKING (	CONDITIONS	
- ILL	UMINATION				
- ST(	ORAGE AREA				
- OIV	E/EMERGENC	V EVITO			
- FIN	ESENCE C		MANOED		
		)F L	DANGER		
	NS/LABELS				
	TER SOURCE/	HYDRAN	118		
EATING FA					
BATHING A					
HOUSEKE	EPING				
X. RECOM	MENDATIONS:				
X. OCCUP	PATIONAL HAZ	ZARDS (I	INDICATE	CONTROL I	MEASURES BEING
USED)		,			
	, HYSICAL				
<u>u. 11</u>	TTOTOTAL				
1 01	IEMIONI				
b. Cl	HEMICAL				
c. Bl	OLOGICAL				
		· · · · ·			
d. EF	RGONOMIC				

XI. PERSONAL	PROTECTIVE EQUIP	PMENT	
FACE MASK	SAFETY GOGGLES	DUST MASK	EAR PLUGS
WORK CLOTHES	SAFETY SHOES	SAFETY HELMET	GLOVES
COMMENTS:			
SCHEDULE	ROGRAM YSICIAN	· · · · · · · · · · · · · · · · · · ·	
		YES	NO
- CHEST X CBC - URINALYS - FECALYSI - ECG OTHERS  DATE OF LAST	EXAMINATIONS RAY		
ACCIDENTS/ILL			
REMARKS:			
			_
FPA INSPECTIO	N TEAM:		



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

Annex 3.1 NOT FOR SALE

### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101 Tel. No.: 920-8173

Telefax: 441-1601/920-8238
E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph
P.O. Box 2582, Q.C.

### APPLICATION FOR A LICENSE TO OPERATE AS FERTILIZER HANDLERS

□ Manufacturer       □ Importer       □ Exporter         □ Processor       □ Indentor       □ Bulk Handler         □ Formulator       □ Distributor
a. Name of Company Tin No.  b. Business Address and Telephone No.:  1. Head Office:
2. Regional/Provincial Offices:
Type of Ownership: Attach Security and Exchange Commission (SEC) Registration and Articles of Incorporation/Board Resolution of Corporation and Cooperative and Special-Power-of Attorney (SPA), if representative  Single Proprietorship Corporation  Partnership Cooperative
Board of Directors and Managements:
Capitalization:  (Attach balance sheets and financial statements for the last 3 years and latest Income Tax Returns)
In the case of INDENTORS, list of foreign suppliers you are representing in the Philippines. Attach a copy of your contract or manufacturer's authorization.
In the case of DISTRIBUTORS, attach a copy of Distributorship Agreement with the mother company.
List of distributors and dealers given by region (Use separate sheet, update yearly).
What brands/grades of fertilizer or fertilizer materials do you manufacture/import/export indent or distribute. Enumerate:
Physical Facilities List physical facilities (plant, warehouse, store) owned or rented:  Capacity  Location  Plant  Warehouse

Fertilizer Handler Page – 2	
Store	
10. What safety features sheet if necessary.	do you have in the plant/store/warehouse? Enumerate. Use separate
Sales, Personnel, et	
	rs, are you capable of extending credit to your dealers?eiling/annum
annexes hereof are true a IN WITNESS WI	FIFY that the foregoing data and information including those in the nd correct to the best of my knowledge.  HEREOF, I have hereunto set my hand this day of, Philippines.
	Name & Signature of Applicant
	Name & Signature of Firm's President, Manager, or Authorized Representative
REPUBLIC OF THE PH PROVINCE OF MUN./CITY OF	LIPPINES     
	ND SWORN TO before me this day of 20 at, Philippines. Affiant exhibited to his/her Residence
Certificate No.	issued on
Doc. No.: Page No.: Book No.:	Until December 31, 20 PTR No
<b>Series of:</b>	

Original bears documentary stamp



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173 Telefax: 441-1601/920-8238

E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph P.O. Box 2582, Q.C.

### APPLICATION FOR DEALERSHIP LICENSE (NEW)

	THI EIGH	IIOI I OR DI		ETCEINSE (INEV	• )
	<u> </u>	ilizer icide		Both Fertilizer Other Agricult	& Pesticide ural Chemicals
COI	EASE READ INSTRUCT mments as required. This or selling unregistered pro	license will be an	utomatically rev	oked if you are fou	and in possession
1.	Business Name : Telephone Number: TIN Number :				
2.	Business Address : a) Main:				
	h) Drongh/ag	(Barrio)	(Town)	(Province)	
	b) Branch/es:		(Town)	(Province)	
3.	Name of Owner :		(10wii)	(110vinee)	
		(Family)	(Firs		(Middle)
	Sex:	Civi	il Status:	Age:	
4.	Name of Authorized Rep	presentative ( atta	nch Special-Pow	ver-of-Attorney (SI	PA)):
5.	Type of Ownership:				
	Single Proprietors Partnership	ship		orporation ooperative	
5.	Capitalization:				
7.	Name of Personnel who	attended Accredi	ited Safety Dispo		ining:
	Name `		of Trainin		Rating
_					

Pag	P Dealer (1 ge-2	New) – A	nnex 3.2					
		egistered	fertilizer ar	nd pesticid	e products b	eing sold:		
9.	List of C	Outlets (Bu	usiness Nan	ne & Addr	ess):			
10.	War  Ren  Owr	ner				Owne	<u>C</u> ers	_
	Resi	n: ehouse dential A nmercial A cultural A	Area				<u>ore</u> esidential Area ommercial Area gricultural Area	
11.					store/wareh		merate:	
12	. Did	you	have	any	training	in	pesticide	handling?
		-					Approximate le	
hei	reof are tr	ue and co	HEREOF,	best of my I have he	knowledge.	my hand tl	including those  his, Philipp	day of
					_	Name &	Signature of Ap	oplicant
					_		(Designation)	

F/P Dealer (New) – <b>Annex 3.2</b> Page-3	
REPUBLIC OF THE PHILIPPINES) PROVINCE OF) MUNICIPALITY/CITY OF	)
, Philippines.	efore me this day of 20 at Affiant exhibited to his/her Residence Certificate ed on, 20 at pines.
	NOTARY PUBLIC Until December 31, 20
	PTR NO.
Doc. No Page No.:	
Book No. : Series of :	

Original bears documentary stamp

### Annex 3.3 F & P Dealer Renewal NOT FOR SALE



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman , Quezon City 1101 Tel. No.: 920-8173

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### APPLICATION FOR RENEWAL OF DEALERSHIP LICENSE

	E	Fertilizer Pesticide		Both Fertilize Other Agricu		
1.	Telephone Number	er:				
2.		:				
		(Barrio)	` '	(Province)		
	b) Branch/es:	(Barrio)	(Town)	(Province)		
3.	Name of Owner:	* * * * * * * * * * * * * * * * * * * *	(10WII)	(Trovince)		
		(Family)	,	,	(Midd	
	Sex: _	Civil S	tatus:	Age:		
4.	Name of Authoriz	ed Representative (attach	Special-Powe	er-of-Attorney (SI	PA)):	
5.	Name of Personne	el who attended Accredite		enser's (ASD) Tra	aining:	
		<u>Name</u>		raining		Rating
6.	List of registered	fertilizer and pesticide pr	oducts being s	old (use separate	sheet).	
7.	FPA Regional / Pr	ovincial Officer's Remar	ks:			

F/P Dealer (Renewal) Page – 2 <	
I HEREBY CERTIFY that the foregoing data and hereof are true and correct to the best of my knowledge	
IN WITNESS WHEREOF, I have hereunto set	my hand this day of
20 at	, Philippines.
	Name & Signature of Applicant
-	(Designation)
REPUBLIC OF THE PHILIPPINES) PROVINCE OF) MUNCIPALITY/CITY OF)	
SUBSCRIBED AND SWORN TO before m, Philippines. Affiant No issued on, Philippines.	exhibited to his/her Residence Certificate
Doc. No	
Page No.:	NOTA DV DUDI IC
Book No. : Series of :	NOTARY PUBLIC Until December 31, 20

Annex 3.3

Original bears documentary stamp

### Annex 3.4 NOT FOR SALE



REPUBLIC OF THE PHILIPPINES
DEPARTMENT OF AGRICULTURE
FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173

Telefax: 441-1601/920-8238

E-mail Address: fpa 77@yahoo.com Website Address: http://fpa.da.gov.ph

P.O. Box 2582, Q.C.

APPLICATION FOR ACCREDITATION	ID
ASD – ID FPAND – IBO – ID Mother Company	Picture 1x1
Name:	
Date of Birth: Civil Status: Status:	Sex:
Address:	
Tel./ Cel. No:	
Educational Attainment: High School:	
College:	
Course:	
Name of Store / Establishment:	
Address:	
Tel. /Cel. No.:	
Are you the store owner / proprietor :	
If not, name of the store owner / proprietor :	
Do you have any previous training concerning fertilizer & pesticide?	
If you indicate nature / Title of training:	
Date: Venue:	
ACCREDITATION APPLIED ( ) New ( ) Renewal	

For licensed Mother Company (FPAND-IBO), submit the following requirements:

- a. Paid-up capitalization of **Two Million Pesos (P2,000,000)**, Audited Financial Statement prepared by an independent auditor as proof
- b. Company's Profile
- c. List of Stockists and Networkers
- d. Marketing Plan

The mother company must renew annually the license as handler before any IBO Training is conducted.

### Accreditation

Page 2 of 2

SIGNATURE OVER PRINTED NAME	DATE
REQUIREMENTS:	DAIL
Certificate of Attendance to Accredited Safety	Dispensers Training
2. Two (2) copies of 1x1 ID Picture	
<ul><li>3. P600.00 Accreditation Fee (valid for 3 years)</li><li>4. For FPAND – IBO he/she must be a Filipino citi</li></ul>	70n
4. FOI FFAIND — IBO He/she must be a rilipino citi	Zeli
I HEREBY CERTIFY that the foregoing date	ta and information including those in the annexe
hereof are true and correct to the best of my knowl	edge.
IN WITNESS WHEDEAE I have herounto set	my hand this day of
20 at	my hand this day of
Name & Signature of Applicant	Name & Signature of Firm's President Manager or Authorized Representative
REPUBLIC OF THE PHILIPPINES) PROVINCE OF) MUN./CITY OF)	
SUBSCRIBED AND SWORN TO before me this	day of , 20 at
SUBSCRIBED AND SWORN TO before me this	ant exhibited to his/her Residence Certificate
	ant exhibited to his/her Residence Certificate
No.: , Philippines. Affia	ant exhibited to his/her Residence Certificate
No.:, Philippines. Affine No.:, philippines. Affine No.:, Philippines	ant exhibited to his/her Residence Certificate
No.: , Philippines. Affia	ant exhibited to his/her Residence Certificate

Original should bear P20.00 documentary stamp

Annex 3.5

FPA FORM NO: P-190 NOT FOR SALE



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173 Telefax: 441-1601/920-8238 E-mail Address: fpa\_77@yahoo.com

Web site Address: http://fpa.da.gov.ph P.O. Box 2582, Q.C.

### APPLICATION FOR MANGO FLOWER INDUCER CONTRACTOR

1.	Name of Applicant:				:	FPA USE ONLY License No.:
2.	Address:				: :	Control No.: Remarks:
	Telephone Number:TIN Number:					
3.	Capitalization:				4.	Area of Coverage
5.	List of Chemicals Used Flower Induction	: :		Source / Supplier of Chemicals	: :	Equipment Use for Operation
	How long have you been a	_ :				
9.	What safety measures do y	ou en	nploy	in handling of pestic	ides?	
10.	Names of personnel with t				tion.	
11.	Place and date of FPA train					

### ATTACHMENTS:

- 1. Recommendation from the Regional/Provincial Coordinator
- 2. License fee of ONE THOUSAND TWO HUNDRED PESOS (P1,200.00) SIX HUNDRED PESOS (P600.00) - Member of Mango Contractors Association
- 3. Recommendation from the DA- MAO
- 4. Certification of Training for Mango Contractor

### Annex 3.6 NOT FOR SALE



### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101

Tel. No.: 920-8173

Telefax: 441-1601/920-8238

E-mail Address: *fpa\_77@yahoo.com* Website Address: *http://fpa.da.gov.ph* P.O. Box 2582, Q.C.

### APPLICATION FOR LICENSE TO REPACK FERTILIZER

1.	Business Name:				
	Telephone Number:			TIN No	
2.	a. FPA Distributor License Numb. Expiry Date:	ber :		_	
3.	Business Address: a. Main				
	(Barrio)	)	(Town)	(P	rovince)
	b. Branch/es:				
	(Barrio)		(Town)	(Pro	ovince)
4.	Name of Owner:				
	Sex:(Family)		(First)	*	iddle) Age:
5.	List of weighing scales:  Brand name/  Capacity	(Com	cation plete Address		Place a check if Repacking Site
6.	List of Products to be repacked:				
hei	I HEREBY CERTIFY that reof are true and correct for the bes	st of my knowleds OF, I have	ge. hereunto s	et my har	nd thisday o
	, 20			e & Signature	
					of Firm's President/ zed Representative

REPUBLIC ( PROVINCE ( MUNICIPAL	OF	 )	)					
					_day of t exhibited			
Certificate	No.	 	is	ssued				
					NOTAR Until De PTR NO	cember 3	31, 20	
Doc. No.: Page No.: Book No.: _ Series of:								

Original should bear documentary stamp.



## REPUBLIC OF THE PHILIPPINES

DEPARTMENT OF AGRICULTURE

# FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101 Tel. No.: 920-8173 Telefax: 441-1601/920-8238 E-mail Address: \$pa\_77@yahoo.com\$ Website Address: \$http://fpa.da.gov.ph P.O. Box 2582, Q.C.

# APPLICATION FOR FERTILIZER WAREHOUSE REGISTRATION CERTIFICATE

Name, Address(es) and storage capacity(ies) of Warehouse(s). Please indicate the Street No./Barrio/Town/City & Province. (Use additional sheet if necessary).	– f Warehouse(s). Please indicate the S	treet No./Barrio/Town/City	/ & Province.
Name of Warehouse	<u>Address</u>	Storage Capacity	Total Floor Area
2.5			
3.7			
J.			
7.			
., 0			
.0			
<i>y</i> :			
Date of Application:			

Name of Applicant and Address

# RISK APPRAISAL CHECKLIST FOR WAREHOUSE / STORE

		4		No capability at all				Poor	Poor	Generally haphazard,	poor stack stability	No extinguishers	available			Poor			Poor			Poor		
Date:Auditor:		3		Some necessary	equipment available, poor	containment of spills, fine water	of failoff water	Marginal	Marginal	pa.	Slightly disordered		available but slightly	unserviceable. Access difficult,	doubts about ability to use them.	Marginal				facilities. No separate eating	area.	Moderate		
	SCORE	2		All the necessary	requirement is in good condition,	not readily accessible, partial	runoff water.	Fair	Fair	Room for improvement		Insufficient no. but	serviceable with at least 1 person	trained to use them		Fair			Washing facilities available, no	separate eating area.		Small amount		
		1		All the necessary	requirement is in good	condition, readily accessible,	fine water or runoff	Good	Good	Orderly, neat, stable,	easily accessible	Sufficient number	of extinguisher positioned to	service personnel trained to use	them.	Good			Washing facilities available	with separate eating area.		None		
Name of Establishment:Address:	APPRAISAL	ITEM	MAJOR	Capability for dealing with	leaks/spills i.e. does he carry	absorbent materials, PPE, care	water or fine water runoff?	Ventilation	Housekeeping/tidiness	Product storage/stacking		Capability for fighting small	fires, i.e. availability of hand	held extinguishers,	positioning and maintenance	General attitude towards health	and safety i.e. appreciation of	hazard/satety awareness.	Hygiene standard i.e. facilities	for washing, consumption of	food/drink in work area.	Waste disposal	(presence of waste e.g. broken	bottles/ packages/spills/etc.)

### "Risk Appraisal Checklist" -page 2-

# RISK APPRAISAL CHECKLIST FOR WAREHOUSE / STORE

Name of Establishment:Address:			Date:Auditor:	
APPRAISAL			SCORE:	
ITEM	1	2	3	4
MAJOR				
Animal feeds/fertilizers/	Such product not	Stored in a physically	Stored in the same	Stored adjacent to pesticides
foodstuff/etc	stored	separate area	area but not adjacent to	
TOTAL SCORE: MAJOR ITEMS	ITEMS		postroidos	

# ASSESSMENT: (MAJOR APPRAISAL ITEMS)

standard, remedial action on improvement maybe required to be done within 5 months to one standard can be further improved by attention to specific aspects. 9-18 - Generally acceptable 19-24 - Minimum acceptable

25-30 - Less than acceptable 31-36 - High risk

year on specific aspect.

standard, immediate remedial action on improvements required for continued operation. definitely not acceptable, immediate closure/suspension of operations should be recommended until significant improvement in standards is achieved.

"Risk Appraisal Checklist" -page 3-

# RISK APPRAISAL CHECKLIST FOR WAREHOUSE / STORE

Name of Establishment:			Date:		
Address:			Auditor:	or:	
APPRAISAL			SCORE:		
ITEM	1	2	3	4	
SUPPLEMENTARY					
Emergency Exit	Exits clearly marked	Exits accessible and	Exits are obstructed or	Does not exist	ш
	accessible and easily	easily operable but not clearly	locked		
	operable	marked			
Response time of fire	Less than 10	Less than 30 minutes	More than 30 minutes	No realistic response	ш
service	minutes				
Security when closed	Premises securely	Premises securely locked,	Premises locked with	No realistic security.	ш
	locked, windows guarded,	access possible via unguarded	access available with		
	etc.	windows, etc.	relatively little effort.		
Floor construction	Impermeable to	Predominantly	Predominantly []	Permeable to liquids	ш
	liquid, no open drains.	impermeable to liquids, no open	impermeable to liquids, no	and/or open drains.	
		drains	open drains		
Environmental risk i.e.	More than 200	15-100 meters away	No direct adjacent	Directly adjacent	Ш
proximity to home/shops/	meters away		within 15 meters.		
scilous/waterways/etc.					Į
Materials of construction	Non-combustible	More than 70%	Less than 70%	Combustible	
		non-combustible	non-combustible		

# TOTAL SCORE: SUPPLEMENTARY ITEMS

6-12 – Generally acceptable standard, can be further improved by attention to specific aspects.

13-18 - Minimum acceptable standard, remedial action or improvement maybe required to be done within 6 months to one year

19-24 - Non acceptable standard, immediate remedial action on major improvements required.

"Risk Appraisal Checklist" -page 4-		RECOMMENDATIONS: (Indicate specific improvements needed, timetable, etc. Use separate sheet if necessary)	

CONFORME:

Owner / Authorized Representative Signature above printed name

# EO226 – The Omnibus Investment Code of 1987 as Amended by RA 7918.

- **1.** All registered enterprises with the Board of Investment (BOI) can avail of this.
- 2. Chapter II of EO 226 provides for the preparation of the Annual Investment Priorities Plan (IPP) in consultation with the appropriate government agencies and the private sector. Under the President's Memorandum Order 211 (s2006), incentives shall be granted to enterprises engaged in the commercial processing of agricultural and fishery products including their by-products and wastes. For agriculture, basic industries such as organic and inorganic fertilizers and among others, food and forestry-based industries such as the following are covered:

#### a. Processed food

- Production and processing of halal meat and halal foods
- Leguminous and other vegetable-based protein
- Spices processing (may be integrated with plantation)
- Vegetable oils
- Production of food crops (may be integrated with postharvest processing and other vegetables)
- Integrated coconut processing and plantation
- Seaweeds production and processing
- Cassava processing and other root crops (maybe integrated with plantation)
- Fruit processing and plantation
- Aquaculture (fish production and processing)
- Tropical fish production and processing
- Shrimps and prawn
- Lapu-lapu and other marine products
- Corn flour mill (integrated with plantation)
- Young corn production (may include processing/ canning)
- Mushroom culture and processing
- Sweet potato plantation and processing

- b. Cutflower production, industrial tree plantation, abaca plantation processing, palm oil pulp and plantation/processing, coffee processing, feeds production, tobacco plantation and processing, production of beverage crops, production of plantation crops and other medical herbs/ essential oil plants, production of livestock and poultry (including dairy products):
  - Beef
  - Carabao
  - Goats and sheep
  - Frozen semen and embryos
- **c.** Quality seeds and seedlings of fruit trees and other planting materials, sugarcane plantation, processing and refineries

#### 3. Available incentives

Art 39, para (a) to (m) of EO 226, as amended by R.A. 7918 (s. 1995), provides for the following incentives to registered enterprises.

- a. Income Tax Holiday
- b. Additional Deduction for Labor Expense
- c. Tax and Duty Exemption on Imported Capital Equipment and its accompanying spare parts
- d. Tax Credit on Domestic Capital Equipment
- e. Simplification of Customs Procedures
- f. Unrestricted Use of Consigned Equipment
- g. Employment of Foreign Nationals
- h. Exemption on Breeding Stocks and Genetic Materials
- i. Tax Credit on Domestic Breeding Stocks and Genetic Materials
- j. Tax Credit for Taxes and Duties on Raw Materials
- k. Access to Bonded Manufacturing/Trading Warehouse System
- I. Exemption from Taxes and Duties on Imported Spare Parts
- m. Exemption from Wharfage Dues and any export tax, duty, impose and fee

#### 4. Procedures on how to avail of incentives

- a. Application for registration may be filed with the Board of Investments, or in the regional offices of the Department of Trade and Industry (Rule III, Sec. 1 of EO 226 IRRs).
- b. Rule II of EO 226 IRRs provides for the qualification of applicants. Philippine nationals and foreign nationals have separate qualification requirements. Export traders and service exporters shall at all times be at least 60% owned by Philippine nationals (Sec.1). Specific requirements also include: area of investment, citizenship of the members of the Board, etc., (Sec.2).
- c. Rule IV, Sec. 1 of EO 226 IRRs provides for the application procedures and terms and conditions of the application of registration. Rule VI of EO 226 IRRs provides for varying incentives for new registered pioneer firms (6 years from commercial operations), new registered non-pioneer firms (4 years from commercial operations), and expanding firms (3 years from commercial operations).

## GUIDELINES IN THE EXPORTATION OF RAW MATERIALS OR FINISHED FERTILIZER PRODUCTS

- 1. No person shall be allowed to engage in the business of exporting fertilizers except under a license issued by FPA.
- 2. No product mentioned herein may be exported unless previously registered with the FPA. Export of fertilizer samples shall not be covered by this registration requirement.
- 3. FPA Letter of Authority to Export has to be secured before any shipment is made. Requirements for FPA permit to export are as follows:
  - Letter of Request to include the following:
     Certification of Origin/Source from Producer/Seller duly licensed by FPA
  - A detailed price build-up to include cost from time of excavation (for naturally occurring fertilizers) or receipt of materials (for imported or locally-processed materials) to the time of loading on a seagoing vessel. (It is the shippers' option to quote on a C&F FO basis.)
  - Certified Analysis as processed and packed for delivery (by FPA analytical laboratory or recognized FPA laboratories SGS, BSWM, PCA, PIPAC, SentroTek, Jefcor, etc.).
  - Copy of buyer's Purchase Order/Contract
  - Copy of Proforma Invoice.
- **4.** Imported traditional fertilizer grades may not be reexported unless authorized by the FPA.
- **5.** Commitments to deliver shall not extend beyond six (6) months from issuance of an FPA Letter of Authority.
- **6.** Export of products intended for countries where the Philippines has no trade relations has to be cleared by the exporter with other appropriate agencies as the

- Department of Foreign Affairs (DFA) before FPA issues an export authority.
- **7.** Exportation of any type of fertilizer shall further be subjected to rules and regulations promulgated by DFA and other agencies governing all exports.

## THE AGRICULTURE AND FISHERIES MODERNIZATION ACT OF 1997

IMPLEMENTING RULES AND REGULATIONS GOVERNING THE GRANT OF TARIFF EXEMPTIONS ON THE IMPORTATION OF AGRICULTURE AND FISHERIES INPUTS, MACHINERY AND EQUIPMENT UNDER SECTIONS 108 TO 110 OF REPUBLIC ACT 8435(Excerpt)

## Rule I PRELIMINARY PROVISIONS

- Section 2. **Objective** These rules and regulations shall govern the importation of agriculture and fisheries inputs, machinery and equipment exempt from the payment of tariff and duties.
- Section 4. **Definition of Terms** The terms used in this set of IRRs are defined as follows:
  - a). Agriculture Enterprise refers to any single proprietorship, partnership, cooperative, corporation, farmer's organization/association or juridical entity engaged in the cultivation of the soil, planting of crops, growing of fruit trees, raising of livestock, or poultry, the harvesting and marketing of such farm products, and other farm activities and practices.
  - b). Agriculture Inputs, Machinery and Equipment refers to goods that are used or employed in cultivation of the soil, planting of crops, growing of fruit trees, raising of livestock or poultry, the harvesting and marketing of such farm products, and in the conduct of farm activities and practices.

## Rule II COVERED IMPORTS

Section 1. The lists of agriculture and fisheries inputs, machinery and equipment eligible for tariff exemptions for five years from the date of the effectivity of this Administrative Order (AO) shall be issued in two

batches, according to their appropriate eight-digit harmonized commodity description and coding system in the Tariff and Customs Code of the Philippines.

- a). Annex A covers products which shall be imported duty-free and where the rules on the application/certification and monitoring procedures of this AO shall not apply.
- b). Annex B shall cover eligible products for tariff exemption, subject to the application and certification procedures outline in Rule V of this set of IRRs.

## Rule III COVERED ENTERPRISES

Agriculture and fisheries enterprises as defined in Sections 4 a) and I) of Rule I of this set of IRRs shall be eligible for exemption from the payment of tariffs on imported inputs, machinery and equipment that are for their exclusive use, subject to the provisions outlined in Rule V to VIII of this set of IRRs.

## Rule IV IMPORT CONSOLIDATORS

Section 1. Import consolidators as defined in Section 4 m) of Rule I of this set of IRRs shall represent and assist those eligible agriculture and fisheries enterprises that are unable to undertake direct imports due to the small size of orders or lack of direct import experience.

An import consolidator shall be prohibited from diverting for its benefit or use, nor shall sell, barter, exchange, lease or transfer to third persons, the imported agriculture and fisheries inputs, machinery and equipment. Circumvention of this provision by the import consolidator shall be subject to the provisions under Rule VIII of this set of IRRs.

Section 2. Import consolidators shall be allowed to import dutyfree agriculture and fisheries inputs, machinery and equipment, provided that they have secured the following:

- a) Certificate of Registration from the Cooperative Development Authority (CDA), Securities and Exchange Commission (SEC), or with the Department of Trade and Industry as the case may be;
- b) Notarized letter of endorsement duly signed by all participating eligible agriculture and fisheries enterprises, attached with their approved individual CEs, allowing the import consolidator to import agriculture and fisheries inputs, machinery and equipment on their behalf; and
- c) Aggregated and consolidated import purchase orders of all participating eligible agriculture and fisheries enterprises for each import transaction.

## Rule V APPLICATION/CERTIFICATION PROCEDURES

Section 1. Agriculture and fisheries enterprises interested in availing of tariff-exempt importation shall apply for a Certificate of Eligibility (CE) from the DA or its deputized agencies. The CE entitles an enterprise for duty free importation of agriculture and fisheries inputs, machinery, equipment listed. However, the CE shall be an accountable form and shall not be transferable.

The DA or its deputized agency shall, in consultation with the Department of Finance and the Board of Investments in appropriate cases, issue the CE.

- Section 2. The offices deputized to issue CEs are:
  - a) The DA's Regional Field Units (RFUs),
  - b) The CDA's regional offices,
  - c) The Department of Trade and Industry's (DTI) regional and provincial offices, and

- d) The BOI and its regional offices. The Head of the above-listed offices shall be the only signatory in the CE.
- Section 3. The DA or any of its deputized offices upon evaluation of the application letter and supporting documents as follows shall issue Certificates of Eligibility (CE) to agriculture and fisheries enterprises:
  - a) In the case of corporations and partnerships, certified copy of the registration documents of enterprise issued by the SEC; or
  - b) In the case of single proprietorship, a certified copy of the registration documents of enterprise issued by the DTI or a certified copy of Business/Mayor's Permit, as the case may be; or
  - c) In the case of a cooperative, a certified copy of the registration documents issued by the CDA; or
  - d) In the case of farmers'/fisherfolk's organizations and associations, a certified copy of the registration documents of enterprise issued by the SEC or an accreditation by appropriate government agency; and
  - e) Audited financial statements for the previous year in cases where the limit for the value of the tariff-exempt transaction will be based on the enterprise's declared assets,
  - f) Pro-forma invoice, and
  - g) A sworn statement that the input, machinery, and equipment to be imported tariff-exempt will be for the exclusive use of the importing agriculture/fisheries enterprise.`

The CE shall be valid throughout the effectivity of this AO, unless invalidated or revoked under Rule VIII.

- Section 4. The peso value of each import transaction shall not exceed the declared assets of the eligible agriculture and fisheries enterprise as evidenced by the audited financial statement of the enterprise for the previous year, or the authorized capital stock as evidenced by the SEC registration documents.
- Section 5. The CE, a sample of which is attached as Annex C, shall contain the following information:
  - a) Name of the agriculture or fisheries enterprise;
  - b) Type of agricultural activity engaged in;
  - c) Date of issuance of the CE;
  - d) Total allowable peso value of import transaction, as set in Section 4 of this Rule; and
  - e) Tables recording the requested and actual tariff exempt import transactions made by the entity.

## Rule VI TARIFF EXEMPT IMPORT PROCEDURES

- Section 1. Upon arrival of the imported agricultural and fisheries inputs at the point of entry into the Philippines, the importing agriculture or fisheries enterprise and/or import consolidator shall present the following documents to the Customs Collector to facilitate the exemption of the imports from tariff:
  - a) Commercial invoice;
  - b) Bill of Lading; and
  - c) In the case of agriculture and fisheries enterprise, original plus two copies of the CE with supporting documents listed under Section 3 of Rule V of this set of IRRs; or
  - d) In the case of an import consolidator, original plus two copies of the documents listed under Section 2

of Rule IV and (Section 3 e to 3 g) of Rule V of this set of IRRs.

- Section 2. In processing the import transaction, the Customs Collector shall record on the space provided in the CE the value, quantity and the commodity code of the imported agriculture or fisheries input.
- Section 3. One copy of the CE to be retained by the BOC and the other forwarded to the issuing office. The original CE shall be returned to the agriculture or fisheries enterprises for future use.

## Rule VII MONITORING AND REPORTING

The DA shall, in collaboration with the DTI, CDA and BOI monitor the domestic markets to document and guard against the diversion of imports under this set of IRRs for resale in the domestic market. The DA shall promote the collaboration of NGOs and the private sector in the monitoring process. Where violations are suspected, these agencies shall collaborate so that investigations and prosecution by the police and the Office of the Solicitor General (OSG) may proceed. The DA, CDA, DTI, BOI, DOF, BOC, and DOJ shall meet and agree on the mechanics of such monitoring. The monitoring arrangements shall be jointly approved and issued by the concerned agencies on or before 31 December 1998.

## Rule VIII PENALTIES

Section 1. Any person, partnership, corporation, association and other juridical entity found circumventing the provisions of this set of IRRs shall suffer the penalty of imprisonment for a period of not less than six (6) months but not more than one (1) year, or a fine equivalent to two hundred percent (200%) of the value of the imported materials, or both, at the discretion of the court, and the accessory penalties of confiscation of the imported goods in favor of the government and revocation of the privileges given under this title.

In cases where the violator is a juridical entity, the officers responsible in the violation of this set of IRRs shall suffer the penalty of imprisonment prescribed in this section.

The importation of goods equivalent to or exceeding the declared assets of the single proprietorship, partnership, or farmers/fisherfolk organizations and associations or the authorized capital stock in case of corporations and cooperatives, and/or the resale of the imported goods shall be a prima facie evidence of the violation of the provisions of this set of IRRs.

- Section 2. Based on the investigations by the appropriate offices, and on the results of the import monitoring mechanism established in this set of IRRs, information on actions by any entity considered by any person or the concerned agencies to be in violation of this set of IRRs shall be endorsed to the Economic Intelligence and Investigation Bureau (EIIB) for proper legal action.
- Section 3. Any commodities under the custody of the BOC and which are determined to have been imported in violation of any of the provisions of this set of IRRs shall be confiscated in favor of the government of the Republic of the Philippines and disposed of according to the usual procedures of the BOC.
- Section 4. Any government employee or official who knowingly issued a Certificate of Eligibility to an enterprise which is not eligible under this set of IRRs shall be imposed the penalty of removal from service, demotion in rank, suspension for not more than one year without pay or fine in an amount not exceeding six months salary in addition to such other penalties imposed by other laws, rules and regulations which were violated.

# REVISED GUIDELINES GOVERNING THE IMPORTATION OF AGRICULTURAL AND FISHERY COMMODITIES INTO THE PHILIPPINES

(Sanitary and Phyto-Sanitary (SPS) Regulations)

#### I. BACKGROUND

The DA is adopting revised guidelines in the processing of import papers to:

- protect against the entry of unsafe agricultural products;
- streamline and harmonize processes across DA agencies involved in the processing of import papers;
- deter the incidence of agricultural smuggling; and
- facilitate the monitoring of actual imports.

#### II. SCOPE

The following guidelines shall apply to all agricultural and fishery commodities, fertilizers and pesticides, feeds, veterinary drugs, and biological products, of which importation is regulated by the DA and its bureaus and agencies on the basis of sanitary and phyto-sanitary (SPS) regulations and quantitative import restrictions.

#### A. SPS IMPORT CLERANCE/PERMIT

- 1. The importation of commodities subject to SPS regulations shall require an SPS Import Clearance while the importation of commodities subject to quantitative restrictions shall require an Import Permit.
- 2. The SPS Import Clearance shall be obtained from the concerned DA agencies which are:
  - a. the Bureau of Animal Industry for live animals, feeds, veterinary drugs and biological products, meat and meat products, and byproducts of animal origin.

- b. the Bureau of Plant Industry for plants, planting materials, plant products and potential plant pests
- c. the Fertilizer and Pesticide Authority for fertilizers and pesticides
- 3. The Import Permit shall be obtained from the concerned DA agencies which are:
  - a. the Bureau of Fisheries and Aquatic Resources for live fish, fish and fishery products, biomolecules, aquatic products, and derivatives
  - b. the National Food Authority for rice
  - c. the Sugar Regulatory Administration for sugar
- 4. A Clearance/Permit shall be used for only one shipment.
- 5. The requirement for the application of the SPS import clearance include
  - a. Duly accomplished application form
  - b. Pro-forma Invoice
  - c. Notarized Affidavit of Undertaking
  - d. Official Receipt
  - e. Other commodity specific requirements
- 6. The application with complete requirements shall be filed with the relevant Service of the concerned Agency or Bureau.
- 7. Only applications with complete requirements shall be accepted.

- 8. Applications that satisfy all requirements shall be granted a Clearance/Permit. The Clearance/Permit shall be prepared in four copies to be distributed as follows:
  - a. Original client copy to be surrendered to quarantine officer
  - b. Duplicate client copy
  - c. BOC copy
  - d. Issuing agency copy
- 9. To monitor and ensure the use of Clearances and Permits, the following shall be observed for shipments arriving by sea:
  - a. Only the duplicate client copy of the Clearance/Permit shall be initially released to the applicant while the original shall be retained by the issuing agency.
  - b. The duplicate client copy shall be used to transact with the exporter, financial institution, and shipping company. However, the same cannot be accepted to transact with BOC and the Quarantine Offices at the border. Thus, the duplicate client copy shall be stamped with the words:

# "For business transaction only. NOT FOR CUSTOMS AND QUARANTINE CLEARANCE"

c. The applicant shall submit to the issuing Agency photocopies of the bill of lading, invoice, and health/phyto-sanitary/veterinary certificate from the exporting country not later than 15 days from release of the duplicate; otherwise, the Clearance/Permit shall be rendered null and void. The original authenticated copy of the SPS Import

Clearance shall then be released to the applicant immediately.

- 10. For shipment arriving by air, the original copy together with other copies of the Clearance/Permit shall be released to the applicant upon approval.
- 11. On arrival of the import shipment, the original copies of the SPS Import Clearance/Permit, bill of lading, invoice, and health/phytosanitary/veterinary certificates shall be presented to the Quarantine Officer (QO). Following satisfactory inspection of the documents and shipment, the QO shall issue a Notice of Release together with the BOC copy, which shall then be presented to the BOC for cargo release.

# B. Licensing of Importers, Registration of Products, and Accreditation of Facilities and Foreign Establishments

- 1. Importation of the following commodities shall require the pre-registration of the product with the concerned Bureau or Agency:
  - a. Feeds and feedstuff BAI
  - b. Veterinary drugs and biological products BAI
  - c. Pesticides and fertilizers FPA
- 2. The importation of the following commodities shall require that the applicant will use or import from facility(ies) and establishment(s) licensed/registered/ accredited by the concerned Bureau or Agency as follows:

Commodity	Facility/Established	Agency
Fresh fruits and	Domestic cold storage,	BPI
vegetables	foreign (exporting)	
	established	
Live animals	Domestic quarantine farms	BAI
Feeds and	Foreign and domestic feed	BAI
feedstuffs	product establishments	
Veterinary drugs	Domestic veterinary drug	BAI
and products	and product establishments	
Veterinary	Veterinary biological	BAI
biological	products, foreign and	
products	domestic establishment,	
	domestic cold storage,	
	distributor's warehouse	
Meat and Meat	Foreign meat establishment,	NMIS/BAI
Products	domestic meat	
	establishment, cold storage	
Live fish	Aquaculture farms	BFAR
Chilled/frozen fish	Domestic cold storage	BFAR
Pesticides and	Warehouse	FPA
fertilizers		

3. The importation of the following commodities require the licensing, registration or accreditation of importers and handlers by the concerned agency:

Commodity	Agency
Plant products	BPI
Live animals	BAI
Feeds and feedstuffs	BAI
Veterinary drugs and products	BAI
Veterinary biological products	BAI
Meat and meat products	BAI/NMIS
Live fish	BFAR
Fish and fishery products	BFAR
Pesticides and fertilizers	FPA

## C. Other Requirements

1. Certificate of fumigation, phyto-sanitary certificate, or the presence of the ISPM 15 WPM Marking from the exporting country shall be

required for regulated wood and wood packaging materials. The needed attachments are the following:

- a. Pro-forma application for SPS Import Clearance /Permit
- b. Pro-forma SPS Import Clearance/ Permit
- c. Pro-forma application for Registration of Product
- d. Pro-forma Registration of Product Certificate
- e. Pro-forma application for LRA of Establishment /Facility
- f. Pro-forma LRA of Establishment/Facility Certificate
- g. Pro-forma application for LRA of Importer /Handler
- h. Pro-forma LRA of Importer/Handler Certificate.

#### Annex 4.5

## IMPORTATION AND EXPORTATION BY THE PHILIPPINE NATIONAL SINGLE WINDOW (NSW)

Asean leaders agreed to adopt the Single Window approach at the national and regional levels on 9 December 2006. The NSWs of Brunei, Indonesia, Malaysia, Philippines, Thailand and Singapore shall be ready by 2008. On December 27, 2005, President Arroyo issued EO 482 to create the NSW Task Force for Cargo Clearance.

**National Single Window (per EO 482)** is to facilitate the implementation of electronic processing of trade documents. A Memorandum of Understanding (MOU) between Bureau of Customs and Department of Agriculture was signed in December 2006 for the pilot implementation of NSW.

The Philippine NSW is a computerized internet-based system that allow parties involved in trade to lodge information and documents with a single entry point to fulfill all import, export and transit-related regulatory requirements.

The project is being implemented through the mandate of Executive Order 482 dated December 27, 2005. There are about 40 government agencies involved in the issuance of import and export licenses, permits and clearances for trade facilitation over Philippine borders including FPA. Stakeholder's Quick Guide and Benefits can be seen in pp. 218-219.

FPA import permits can also be checked through cellular phone using the syntax: BOCE2M space FPA space, < PERMIT # > space <TIN # > space <MPIN>. MPIN will be issued to authorized user by enrolling their mobile phone number to the e2m system.

## Stakeholder's Quick Guide





#### **Access the National Single Window**

 Go to internet explorer and key in https://nsw.gov.ph, then press enter.





## Trader's (Importer|Exporter) Registration

- On the REGISTER page, type in the following mandatory fields:
  - \*Log-in (use your TIN number, numeric only, no hyphens)
  - \*Password (use your 12 digit Customs Client Number)
  - \*Default password. Once you are able to log in to the system, change your default password (CCN) and complete your user profile.



A valid e-mail address is required for notification purposes.

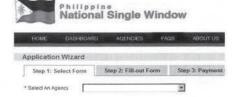


#### Create an Application

 From the Dashboard tab, go to "Member Options", then click on "Create New Application" button.



 In the "Application Wizard" page, follow the step-by-step process of creating your application.



 Go to HELP button and click "How do I create new application?" for more details.



#### Submission of Application

- Print the completed application form in duplicate copies. Then submit them with the necessary supporting documents to the receiving government agency.
- · Pay processing fee if applicable.
- Always check the status of your application by viewing the NSW Dashboard.

To learn more about updating your application and registering your broker, please click the HELP button

Contact NSW Help Desk at (632) 5135301 to 02 and/or e-mail at helpdesk@nsw.gov.ph

#### Philippine

## National Single Window

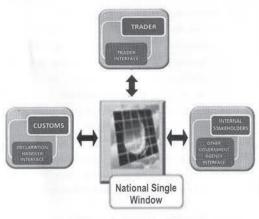
The Philippine National Single Window (NSW) is a computerized internet-based system that allows parties involved in trade to lodge information and documents with a single entry point to fulfill all import, export and transit-related regulatory requirements.

The project is being implemented through the mandate of Executive Order 482 dated December 27, 2005.

There are about 40 government agencies involved in the issuance of import and export licenses, permits and clearances for trade facilitation over Philippine borders.

The costly and time-consuming processing for imports and exports documentation required in business has resulted for further inefficiencies.

With the introduction of NSW, the trade and logistics industry through the help of Integrated ICT systems will use a single internet-based interface with the 40 government agencies.



National Single Window Environment



The Development and Operationalization of the National Single Window, will be implemented with a phased approach to ensure maximum benefit is realized

#### NSW Benefits From Trade Perspective

- Lower business costs
- Faster trade documentation process and release times
- Easier trader compliance
- More effective and efficient deployment of resources
- Increased transparency and predictability of government processes.
- Business transactions to be performed with government agencies regardless of time and location via internet and mobile phone.

#### Features

#### Phase 1

- Electronic submission of an application
- · Viewable transaction status in the electronic dashboard

#### Phase 2

- Electronic submission of supporting documents
- Mobile and electronic payment
- Secured submission using digital signature
- **Executive Dash Board**

This is a Project towards ASEAN Integration



Bureau of Customs



Crown Agents

## SAMPLING PROCEDURE FOR FERTILIZER PRODUCTS

The collection of representative samples is of crucial importance because if not drawn correctly, the analysis carried out on such samples will serve no purpose. Therefore, fertilizer samples must be gathered in accordance with the procedure of withdrawal of samples PNS 85:1986.

#### 1. PROCEDURE IN GATHERING SAMPLES

- a. Identify the specific lot of fertilizer to be sampled at various points from plow to the dealers' shelf.
- b. Follow the PNS sampling scale to decide on the number of bags to be sampled.
- c. Identify the bags where samples are to be drawn following the PNS procedure.
- d. Samples drawn from the different bags should be thoroughly mixed together. This is called composite samples.
- e. The composite sample should be approximately 1.5 to 2.0 kg.
- f. The composite sample will be divided into three (3) subsamples of approximately one half kilo each. These will be kept in clean, dry plastic bottles or bags with appropriate labeling.

# The samples should be accompanied by the following details:

- Date of sampling
- Type/Grade of sample
- Supplier
- Name & Address of dealer/distributor where samples were drawn.
- Name of FPA personnel who drew the samples.

#### 1.1 DISTRIBUTION OF COMPOSITE SAMPLE:

The three (3) subsamples prepared from the composite sample will be distributed as follows:

- a. One to the laboratory for analysis.
- b. One to be retained by FPA for possible use in case of future dispute.
- c. One for the owner/storekeeper.

#### 1.2 PRECAUTIONS WHEN GATHERING SAMPLES

- a. Collect the samples in the presence of the owner/storekeeper or custodian of the fertilizer as witness.
- b. Take care not to damage substantially the commercial value of the fertilizer.
- c. Avoid collection of samples from damaged containers or torn bags and from hard and lumpy fertilizer unless sampling for the degree of damage.
- d. Avoid sampling during transit of the consignment.
- e. FPA personnel gathering the sample should issue an acknowledgement receipt for the materials taken (see attached FPA form).

#### REPUBLIC OF THE PHILIPPINES DEPARTMENT OF AGRICULTURE

#### FERTILIZER AND PESTICIDE AUTHORITY

FPA Bldg., BAI Compound, Visayas Avenue, Diliman, Quezon City 1101 Tel. No.: 920-8173 Telefax: 441-1601/920-8238

P.O. Box 2582, Q.C.

E-mail Address: fpa\_77@yahoo.com Website Address: http://fpa.da.gov.ph

#### **ACKNOWLEDGEMENT RECEIPT**

This is to certify that I,	(ED/	A Personnel	/Nama		, has	taken	the
following products/materials for quality m			/Ivaiiic	)			
Name of Product			Pac	king/	Volume		
<ol> <li>2.</li> <li>3.</li> </ol>							
at(Name of Store/Company & Locat	_ on _			(Date)		in	the
presence of :(Manufacturer/Storeke or designated :  Please note that the cost	eeper/ repres	Owner's n sentative)		be	borne	by	the
owner/manufacturer/importer.		Samp	led by:				
		Signa	ature o	of FP	A Person	nnel	
		Con	forme:				
		Signatur			acturer/ ner/Kee	_	rter

Accomplish in triplicate:

- 1. Owner/Manufacturer/Importer
- 2. FPA-Quezon City
- FPA-PDO IV/PDO II 3.

## 2. METHOD OF SAMPLING SOLID FERTILIZER PNS 85:1986

#### a. **SCORE**

This standard specifies the method used in obtaining samples of granulated crystalline or pulverized solid fertilizer materials in bags or in bulk.

#### b. **APPARATUS**

- b.1 **Slotted Single or Double Tube Trier** The slotted single (Figure 1a) or double trier (Figure 1b) shall be with a solid core tip constructed of stainless steel or brass. Stainless steel is required for sample on which micronutrients are to be determined. This tube trier is primarily used in taking samples from bagged fertilizers.
- b.2 **Stream Sampling Cup** The stream sampling cup (Figure 2) is primarily used in taking samples in transfer belt or spout.
- b.3 Container for Unground Sample The container for unground sample shall have the capacity of one liter and made from corrosion-resistant material with a moisture proof barrier, or fabricated from material which will not permit moisture to enter or leave the sample. Polyethylene plastic bags could also be used.
- b.4 **Containers for Ground Samples** The containers for ground samples shall be plastic or glass, 250 mL capacity, with mouth airtight cap.

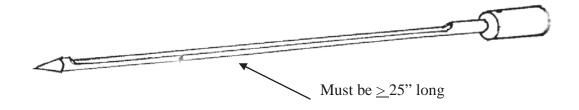


FIGURE 1A: SINGLE TUBE TRIER

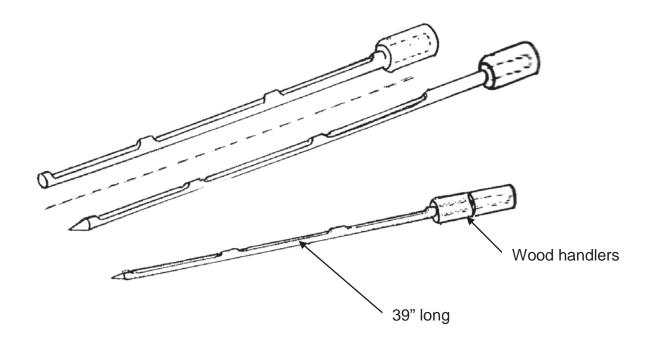
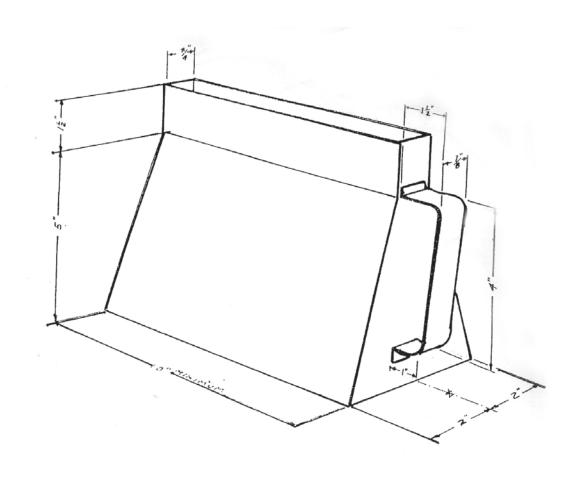


FIGURE 1B: DOUBLE TUBE TRIER



Fabricated from:

IGGA-GALVANIZED IRON

OR 18-20 GA-STAINLESS STEEL

**TYPE 304** 

FIGURE 2: STREAM SAMPLING CUP

#### c. **PROCEDURE**

### c.1 Bagged Fertilizers

c.1.1 Scale of Sampling – The number of bags to be chosen from a lot shall depend on the size of the lot as given in Table 1 below.

Table 1. Sampling for Bagged Fertilizer

Lot Size, Bag (N)	No. of bags to be selected (n)
2 – 8	2
9 – 27	3
28 – 64	4
65 – 100	5
101 – 300	6
301 – 500	7
501 – 800	8
801 – 1,200	9
1,201 – 1,700	10
1,701 – above	10 + 1 bag for every 500
	additional bags

These bags shall be chosen at random from the lot. In order to ensure randomness of selection, a random table, as agreed between the purchaser and vendor, shall be used. In case that a random table is not available, the following procedure shall be used.

Count the containers from 1,2,3, etc. up to r and so on in one order. Thus, every rth container counted shall be withdrawn from the lot to give a subsample for the test, where r is the internal part of the N/n. N is the total number of bags in the lot and n is the number of bags to be sampled from the lot.

#### c.1.2 Collection of Sample

- 1. Take one core from each sampling bag.
- 2. Place bag in a horizontal position, then roll or flip over one or more time.
- 3. If valve-type bag, sample through valve. If the bag, is sewn make an X-cut with a knife near the seam of the corner.
- 4. Insert with single tube trier so that it extends diagonally from corner (Figure 3) with slot down. Half turn to bring the slot up. Jar bag slightly to fill the trier, and remove carefully so as not to drag material out of it with the bag edges.
- 5. Transfer all cores to the container for unground samples, or if desired, each core maybe completely transferred to a narrow stainless steel U-shaped trough, longer than the trier length. The trough is usually fitted with a handle at one end and a pouring spout at the opposite end. trough is used to transfer sample portions to the larger container which holds the entire composite This is especially helpful sample. when using single tube triers to avoid spillage or loss.
- 6. Label container of the composite sample with all pertinent information.

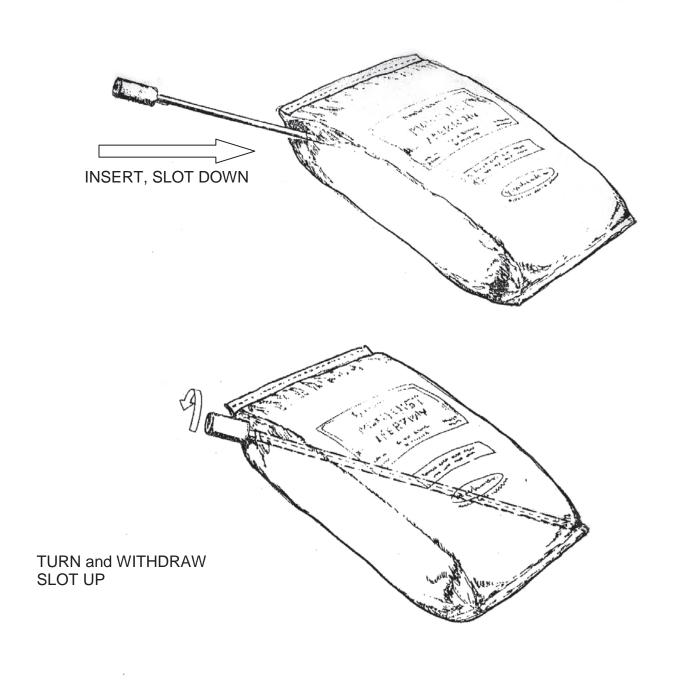


FIGURE 3
BAG SAMPLING TECHNIQUE

7. Sort samples to the laboratory for preparation and analysis.

#### c.2 Bulk Fertilizers

The methods described herein are used for obtaining representative samples from a lot of fertilizers in bulk. These are applicable during transfer, in single or multi-compartmented trucks, in rail cars, in storage or 1 front-end loaders.

For purposes of obtaining an official sample, a lot shall be represented by an identifiable quantity of commercial fertilizer that can be sampled by herein described procedures, up to and including a freight car load of 45 tons maximum, or the amount contained in a single vehicle or delivered under a single invoice.

c.2.1 **Collection of Sample** – Collect the sample according to the following appropriate techniques.

### c.2.1.1 **Material in Storage**

- a. Sampling points for vertical cores from bulk storage piles are given in Figures 4a and 4b. Level or flat piles, containing up to 100 tons, are sampled in a fashion similar to that described for the ridged piles. Withdraw (ten cores to the maximum possible depth of the trier) from positions indicated in the diagram in Figure 4b.
- A one-sided or sloped pile is sampled at the points shown in Figure 4b. Withdraw one vertical core of material from

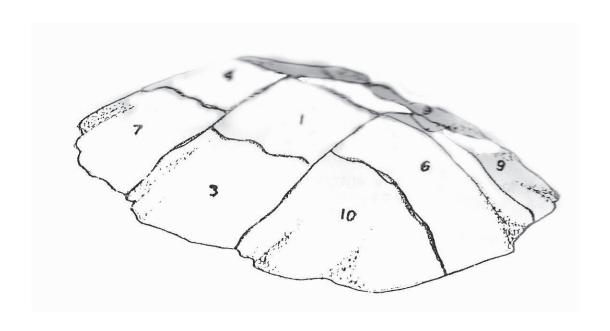
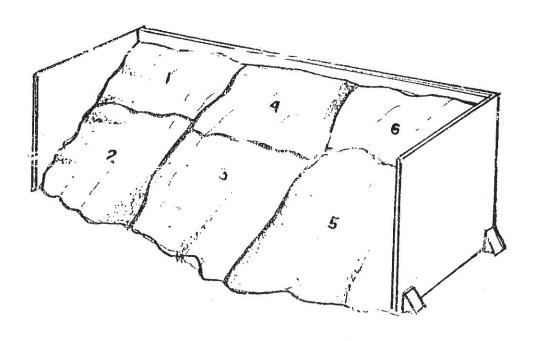


FIGURE 4A: SAMPLE PATTERN FOR RIDGED PILE



Withdraw one vertical core of material from Location 1 and 6, and two cores from locations 2, 3, 4 and 5.

FIGURE 4B: SAMPLE PATTERN FOR ONE-SIDED PILE

locations 1 and 6, and two cores at locations 2, 3, 4, and 5. These sampling patterns are designed so that cores taken from each location represent approximately equal fraction of the lot.

## c.2.1.2 **Transfer Belt or Spout**

Take sample by passing the stream sampling cup as illustrated in Figure 5 completely through the stream of the material as it drops from a transfer belt or spout. The long slot in the top of the sampling cup should be perpendicular to the falling stream. Pass the cup through the complete stream at a uniform speed, such that the cup will collect approximately equal amount at each pass, but will never overflow. Empty content of the cup from each pass into a suitable container.

#### c.2.1.3 **Single Compartment Truck**

Sample the load by vertical probing procedure. Use one of the double tube triers listed under clause 2. Draw ten vertical cores according to the pattern shown in Figure 6a. Insert the grain probe or compartment trier vertically while closed, normally to a depth of not less than 120 cm (the depth

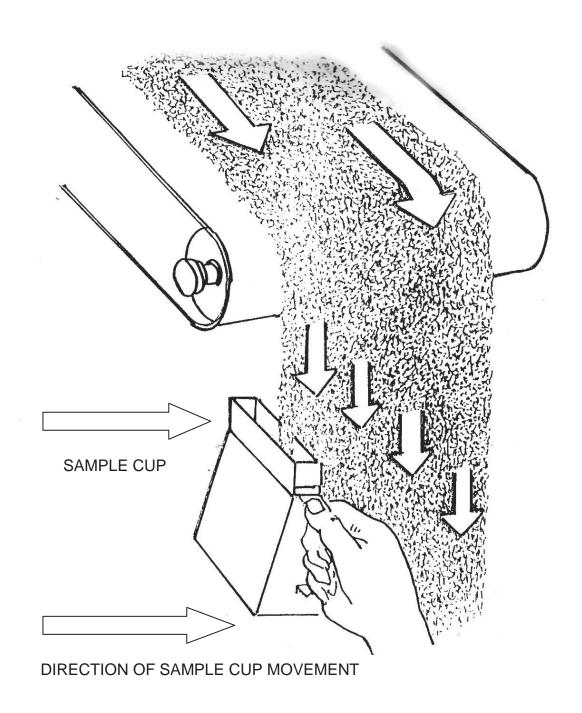


FIGURE 5
USE OF STREAM SAMPLING CUP FOR BELT SAMPLES

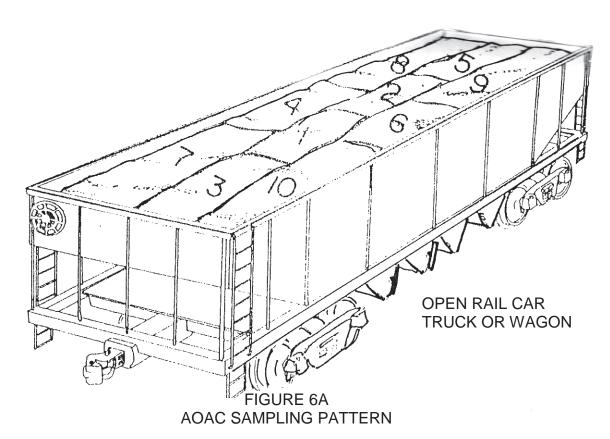
for some of the cores will be less if the side of the truck is sloped). Open the probe until it is filled. Close and withdraw.

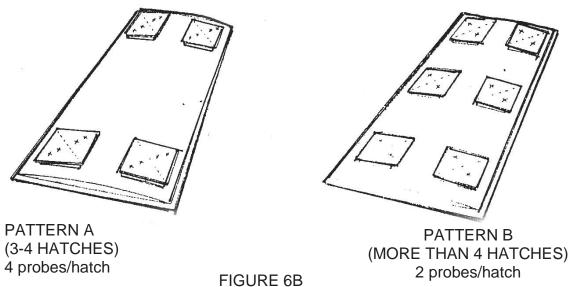
# c.2.1.4 **Multicompartmented Truck and Hopper Cars**

Sample the multi compartmented truck and hopper car after they are loaded for shipment, or upon before unloading receipt following the pattern given in Figure 6b for each compartment. Keep in mind that it is easy to take vertical cores before shipment and more difficult after the car or truck is received. Withdraw a minimum of ten vertical cores, inserting the probe in the positions indicated in the center of the core.

#### c.2.1.5 **Carloads**

a. Sample the material while loading or unloading the car stream sampling as described previously. If it necessary becomes sample the material in a box car, use the vertical probing technique as described for single compartment truck. If the pile of the material in a box car is cored or ridged, take cores from the positions indicated in Figure 4A, one at





SAMPLE POINTS FOR COVERED HOPPER CARS OR OTHER CARRIERS

each end, then duplicate the sampling pattern described in Figure 4b.

b. Use one of the tube triers and insert to a depth not less than 120 cm in each of the indicated sampling locations. The closed double-compartmented trier is inserted, opened, filled, closed and withdrawn.

### d. SUB SAMPLING BY MASS REDUCTION

Samples received in the laboratory must be reduced in mass to 225-500 g pulverized, if necessary, reduced in mass again, and store in airtight container. It is recommended that these procedures be carried out in a laboratory environment.

### Food and Agriculture Organization (FAO) Specifications (Sample)

### Specifications/standards

Specifications against which commercial products are judged for quality. Specifications of several fertilizers have been developed in different countries. If purchasing fertilizers from international and/or national markets, specifications have to be indicated. Prices of specific type of fertilizer may differ according to the required quality and specification.

### Specifications for Commonly used Fertilizers (Word Document)

### 1. N, P and K Fertilizers

UREA (Free flowing)

**UREA** (Granular)

**UREA (SUPER GRANULATED)** 

AMMONIUM PHOSPHATE SULPHATE (16-20-0)

AMMONIUM PHOSPHATE SULPHATE (20-20-0)

AMMONIUM PHOSPHATE SULPHATE NITRATE (20-20-0)

AMMONIUM PHOSPHATE SULPHATE (18-9-0)

NITRO PHOSPHATE (20-20-0)

UREA AMMONIUM PHOSPHATE (28-28-0)

UREA AMMONIUM PHOSPHATE (24-24-0)

UREA AMMONIUM PHOSPHATES (20-20-0

MONO AMMONIUM PHOSPHATE (11-52-0)

NITROPHOSPHATE (23-23-0)

AMMONIUM NITRATE PHOSPHATE (23-23-0)

AMMONIUM SULPHATE

CALCIUM AMMONIUM NITRATE (CAN)

SINGLE SUPERPHOSPHATE (SSP) (Powdered)

SINGLE SUPERPHOSPHATE (SSP) (Granular)

TRIPLE SUPERPHOSPHATE (TSP)

POTASSIUM CHLORIDE/MURIATE OF POTASH (MOP)

(Crystalline powder) POTASSIUM CHLORIDE/MURIATE OF

POTASH (MOP), (Granular) POTASSIUM SULPHATE/SULPHATE

OF POTASH (SOP)

DIAMMONIUM PHOSPHATE (DAP)

NPK COMPLEX 15-15-15

NPK COMPLEX 17-17-17
NPK COMPLEX 19-19-19
NITROPHOSPHATE WITH POTASH (15-15-15)
N.P.K. (10-26-26)
N.P.K. (12-32-16)
N.P.K. (22-22-11)
N.P.K. (14-35-14)
N.P.K. (17-17-17)
N.P.K. (14-28-14)
N.P.K. (19-19-19)

### **UREA** (Free flowing)

- Moisture content by weight: maximum 1%
- Total nitrogen content by weight (on dry basis):
   minimum 46%
- Biuret content by weight: maximum 1.5%
- Particle size: Not less than 90% of the material shall pass through 2.8 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm IS sieve.
- Packing: Pack in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining.
   4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **UREA** (Granular)

NOTE: Only when specially requested (for machine application) as it is slightly more expensive than free flowing Urea

- Moisture content by weight: maximum 1%
- Total nitrogen content by weight (on dry basis):
   minimum 46%.
- Biuret content by weight: **maximum** 1.5%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 2 mm IS sieve. Not more than 5% shall be below 1 mm IS sieve.
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **UREA (SUPER GRANULATED)**

- Moisture, content by weight: maximum 1%
- Total nitrogen, content by weight (on dry basis),
   minimum 46%
- Biuret content by weight: **maximum** 1.5%
- Particle size: Not less than 90 percent of the material shall pass through 13.2 mm IS sieve and not less than 80 percent by weight shall be retained on 9.5 mm IS sieve.

### **AMMONIUM PHOSPHATE SULPHATE (16-20-0)**

- Moisture content by weight: **maximum** 1%
- Total ammoniacal nitrogen content by weight, minimum 16.%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 20%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight, minimum 19.5%
- Particle size: Not less than 90 percent of the material shall pass through 4 mm IS sieve and shall be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.
- Sulphur (as S), content by weight, min. 11.%

### AMMONIUM PHOSPHATE SULPHATE (20-20-0)

- Moisture content by weight: **maximum** 1%
- Total nitrogen content by weight: minimum 20%
- Ammoniacal nitrogen content by weight: minimum 18%
- Nitrogen in the form of urea content by weight: maximum 2%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$  content by weight: **minimum** 20%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 17%
- Particle size: Not less than 90 percent of the material shall pass through4 mm IS sieve and shall be retained on 1 mm IS sieve. Not more than 5 per cent shall be below 1 mm IS sieve.
- Sulphur (as S), content by weight: **minimum** 13%

### AMMONIUM PHOSPHATE SULPHATE NITRATE (20-20-0)

• Moisture content by weight: **maximum** 1.5%

- Total nitrogen content by weight: **minimum** 20%
- Ammoniacal nitrogen content by weight: minimum 17%
- Nitrate nitrogen content by weight, **maximum** 3%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight, **minimum** 20%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) per cent by weight, **minimum** 17%
- Particle size-90 percent of the material shall pass through 4 mm IS sieve and shall be retained on 1 mm IS sieve. Not more than 5 per cent shall be below 1 mm IS sieve.
- Sulphur (as S), content by weight: **minimum** 13%

### AMMONIUM PHOSPHATE SULPHATE (18-9-0)

- Moisture content by weight: **maximum** 1%
- Ammoniacal nitrogen content by weight: minimum 18%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 9%
- Water soluble phosphates (as  $P_2O_5$ ) percent by weight: minimum 8.5%
- Particle size: 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### NITRO PHOSPHATE (20-20-0)

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: minimum 20%
- Nitrogen in ammoniacal form content by weight,
   minimum 10%
- Nitrogen in nitrate form content by weight, maximum 10%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) percent by weight: **minimum** 20%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) percent by weight: **minimum** 12%
- Calcium nitrate, content by weight: **maximum** 1%
- Particle size: Not less than 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### **UREA AMMONIUM PHOSPHATE (28-28-0)**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: minimum 28%
- Ammoniacal nitrogen content by weight: minimum
   9%
- Neutral ammonium citrate soluble phosphate (as  $P_2O_5$ ) content by weight: **minimum** 28%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight, **minimum** 25.2%
- Particle size: Not less than 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### **UREA AMMONIUM PHOSPHATE (24-24-0)**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight, **minimum** 24%
- Ammoniacal nitrogen content by weight: minimum 7.5%
- Nitrogen in the form of urea content by weight: **maximum** 16.5%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 24%
- Water soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 20.4%
- Particle size: Not less than 90 content of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### **UREA AMMONIUM PHOSPHATES (20-20-0)**

- Moisture content by weight: maximum 1.5%
- Total nitrogen content by weight: **minimum** 20%
- Ammoniacal nitrogen content by weight: minimum 6.4%
- Neutral ammoniacal citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 20%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 17%
- Particle size: 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

(Note: This product contains filler material (inert soil) to the extent of 30 % by weight)

### MONO AMMONIUM PHOSPHATE (11-52-0)

- Moisture content by weight: **maximum** 1%
- Total nitrogen all in ammoniacal form content by weight: minimum 11%
- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 52%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 44.2%
- Particle size-90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve

### NITROPHOSPHATE (23-23-0)

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: **minimum** 23%
- Nitrogen in ammoniacal form content by weight: minimum 11.5%
- Nitrogen in nitrate form content by weight: maximum 11.5%
- Neutral ammonium citrate soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 23%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 18.5%
- Calcium nitrate, content by weight: **maximum** 1.0%
- Particle size-90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve

### **AMMONIUM NITRATE PHOSPHATE (23-23-0)**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: **minimum** 23%
- Nitrogen in ammoniacal form content by weight: minimum 13%
- Nitrogen in nitrate form content by weight: maximum 10%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 23%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) percent by weight: minimum 20.5%

 Particle size- 90 per content of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### **AMMONIUM SULPHATE**

- Moisture content by weight: **maximum** 1%
- Total nitrogen content by weight (on dry basis):
   minimum 20%
- Free acidity (as H<sub>2</sub>SO<sub>4</sub>) by weight: **maximum** 0.025%
- Sulphur (as S) by weight: **minimum** 23%
- Particle size: Not less than 90% of the material shall pass through 2.8 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm IS sieve.
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### CALCIUM AMMONIUM NITRATE (CAN)

- Moisture content by weight: maximum 1%
- Total nitrogen content by weight (on dry basis): 26%
- Ammoniacal nitrogen by weight: 50% of total nitrogen
- Nitrate nitrogen by weight: 50% of total nitrogen
- Calcium and/or magnesium carbonate by weight: minimum 18%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve.
   Not more than 5% shall be below 1 mm IS sieve.
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### SINGLE SUPERPHOSPHATE (SSP) (Powdered)

- Moisture content by weight: **maximum** 12%
- Free phosphoric acid (as P<sub>2</sub>O<sub>5</sub>) by weight: maximum
   4%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) by weight:
   minimum 15.8%
- Sulphur (as S) by weight: **minimum** 11%

- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining.
   4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag

### SINGLE SUPERPHOSPHATE (SSP) (Granular) NOTE: Price may be slightly higher than powdered material. Quotations may be asked for both types and decision to be taken based on availability and price.

- Moisture content by weight: **maximum** 5%
- Free phosphoric acid (as P<sub>2</sub>O<sub>5</sub>) by weight: **maximum** 4%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) by weight: minimum 15.8%
- Sulphur (as S) by weight: **minimum** 11%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and shall be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining.
   4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag

### TRIPLE SUPERPHOSPHATE (TSP)

- Moisture content by weight: **maximum** 5%
- Free phosphoric acid (as P<sub>2</sub>O<sub>5</sub>) by weight: maximum
   3%
- Total phosphates (as P<sub>2</sub>O<sub>5</sub>) by weight: minimum 46%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) by weight:
   minimum 42.5%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and shall be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag

### POTASSIUM CHLORIDE/MURIATE OF POTASH (MOP) (Crystalline powder)

- Moisture content by weight: maximum 0.5%
- Water soluble potash content (as K<sub>2</sub>O) by weight:
   minimum 60%
- Sodium (as NaCl) by weight: **maximum** 3.5%
- Particle size: Not less than 65 % of the material shall pass through 1.7 mm IS sieve and be retained on 0.25 mm IS sieve
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### POTASSIUM CHLORIDE/MURIATE OF POTASH (MOP) (Granular)

- Moisture content by weight: **maximum** 0.5%
- Water soluble potash content (as K<sub>2</sub>O) by weight:
   minimum 60%
- Sodium (as NaCl) by weight: **maximum** 3.5%
- Magnesium (as MgC<sub>12</sub>) by weight: **maximum** 1%
- Particle size: Not less than 90% of the material shall pass through 3.35 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% should be below 1 mm size.
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### POTASSIUM SULPHATE/SULPHATE OF POTASH (SOP)

- Moisture content by weight: **maximum** 1.5%
- Potash content (as K<sub>2</sub>O) by weight: **minimum** 50%
- Total chlorides (as CI) by weight: **maximum** 2.5%
- Sodium (as NaCl) by weight: maximum 2%
- Sulphur (as S) by weight: **minimum** 17.5%
- Particle size: Not less than 65 % of the material shall pass through 1.7 mm IS sieve and be retained on 0.25 mm IS sieve.
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.

 Each bag to guarantee minimum product weight (net) as specified on the bag.

### DIAMMONIUM PHOSPHATE (DAP)

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight (on dry basis): minimum 18%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 46%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 41%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm size
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **NPK COMPLEX 15-15-15**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight (on dry basis): minimum
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 15%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight:
   minimum 12%
- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 15%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve.
   Not more than 5% shall be below 1 mm size
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **NPK COMPLEX 17-17-17**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight (on dry basis): minimum 17%

- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 17%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 13.6%
- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 17%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm size
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **NPK COMPLEX 19-19-19**

NOTE: All other NPK complex grades will follow the same rule, particularly water soluble phosphate content should be 85% (minimum) of the neutral ammonium citrate soluble phosphate content

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight (on dry basis): minimum 19%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 19%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 15.2%
- Water soluble potash (as K<sub>2</sub>O) content by weight: minimum 19%
- Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve.
   Not more than 5% shall be below 1 mm size
- Packing: Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost.
- Each bag to guarantee minimum product weight (net) as specified on the bag.

### **NITROPHOSPHATE WITH POTASH (15-15-15)**

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen, minimum 15%
- Ammoniacal nitrogen content by weight: minimum 7.5%
- Nitrate nitrogen content by weight: **maximum** 7.5%

- Neutral ammonium citrate soluble phosphates (as  $P_2O_5$ ) content by weight: **minimum** 15%
- Water soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 4%
- Water soluble potash (as K<sub>2</sub>O) content by weight minimum 15%
- Particle size: Not less than 90 percent of the material shall pass through4 mm IS sieve and be retained on 1 mm IS sieve
- Calcium nitrate, content by weight: **maximum** 1%

### N.P.K. (10-26-26)

- Moisture content by weight: **maximum** 1.0%
- Total nitrogen content by weight: **minimum** 10%
- Ammoniacal nitrogen content by weight: minimum 7%
- Nitrogen in the form of urea content by weight: maximum 3%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 26%
- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 26%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 22.1%
- Particle size: Particle size of the material will be such that 90 percent of the material will be between 1 mm and 4mm IS sieve and not more than 5 percent will be below 1 mm size.

### N.P.K. (12-32-16)

- Moisture content by weight: **maximum** 1%
- Total nitrogen content by weight: **minimum** 12%
- Ammoniacal nitrogen content by weight: minimum 9%
- Nitrogen in the form of urea content by weight:
   maximum 3%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 32
- Water soluble potash (as K<sub>2</sub>O) content by weight: minimum 27.2%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) percent by weight: **minimum** 16%
- Particle size: Particle size of the material will be such that 90 percent of the material will be between 1 mm

and 4 mm IS sieve and not more than 5 percent will be below 1 mm size.

### N.P.K. 22-22-11

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: **minimum** 22%
- Ammoniacal nitrogen content by weight: minimum
   7%
- Urea nitrogen percent by weight: **maximum** 15%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 22%
- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 11%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight:
   minimum 18.7%
- Particle size: Not less than 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### N.P.K. (14-35-14)

- Moisture percent by weight: **maximum** 1%
- Nitrogen in ammoniacal form percent by weight: minimum 14%
- Neutral ammonium citrate soluble phosphates (as P<sub>2</sub>O<sub>5</sub>) percent by weight: minimum 35%
- Water soluble potash (as K<sub>2</sub>O) percent by weight: minimum 14%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) per cent by weight: minimum 29.7%
- Particle size: 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### N.P.K. (17-17-17)

- Moisture content by weight: maximum 1.5%
- Total nitrogen content by weight: **minimum** 17%
- Ammoniacal nitrogen content by weight: minimum 5%
- Urea nitrogen content by weight: **maximum** 12%
- Neutral ammonium citrate soluble phosphate (as  $P_2O_5$ ) content by weight: **minimum** 17%

- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 17%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) percent by weight:
   minimum 14.5%
- Particle size: 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### N.P.K. (14-28-14)

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: **minimum** 14%
- Urea nitrogen content by weight: **maximum** 6%
- Ammoniacal nitrogen content by weight: minimum 8%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 28%
- Water soluble potash (as K<sub>2</sub>O) content by weight:
   minimum 14%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 23.8%
- Particle size: Not less than 90 percent of the material shall pass through 4mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1 mm IS sieve.

### N.P.K. (19-19-19)

- Moisture content by weight: **maximum** 1.5%
- Total nitrogen content by weight: **minimum** 19%
- Ammoniacal nitrogen content by weight: minimum 5.6%
- Urea nitrogen content by weight: **maximum** 13.4%
- Neutral ammonium citrate soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: minimum 19%
- Water soluble potash (as K<sub>2</sub>O) content by weight,
   minimum 16.2%
- Water soluble phosphate (as P<sub>2</sub>O<sub>5</sub>) content by weight: **minimum** 19%
- Particle size: Not less than 90 percent of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5 percent shall be below 1mm IS sieve.

### 2. Micronutrient Fertilizers

ZINC SULPHATE ZINC SULPHATE MONO-HYDRATE ( $ZnSO_4 H_2O$ ) CHELATED Zn, AS Zn-EDTA CHELATED IRON, AS Fe-EDTA MANGANESE SULPHATE BORAX (SODIUM TETRABORATE) COPPER SULPHATE FERROUS SULPHATE AMMONIUM MOLYBDATE SOLUBOR ( $Na_2B_4O_{7*5}H_2O+N_{a2}B_{10}O_{16*}10H_2O$ ) for foliar spray. MAGNESIUM SULPHATE

### ZINC SULPHATE

- Zinc (as Zn) content by weight: **minimum** 21%
- Sulphur (as S) content by weight: minimum 10%
- Lead (as Pb) content by weight: **maximum** 003%
- Copper (as Cu) content by weight: **maximum** 1%
- Magnesium (as Mg) content by weight: **maximum** 5%
- Cadmium (as Cd) content by weight: maximum 0.0025%
- Arsenic (as As) content by weight: maximum 0.01%
- Matter insoluble in water by weight: **maximum** 1%
- pH: not less than 4%
- Form: free flowing powder

### ZINC SULPHATE MONO-HYDRATE (ZnSO<sub>4</sub> H<sub>2</sub>O)

- Free flowing powder form
- Matter-insoluble in water, content by weight: maximum 1%
- Zinc (as Zn). content by weight: **minimum** 33%
- Lead (as Pb), content by weight: **maximum** 0.003%
- Copper (as Cu), content by weight: maximum 0.1%
- Magnesium (as Mg), content by weight, **maximum** 0.5%
- Iron (as Fe), content by weight: **maximum** 0.5%
- pH not less than 4.0%
- Cadmium (as Cd), content by weight: **minimum** 0.0025%
- Arsenic (as As), content by weight: **minimum** 0.01%

### CHELATED Zn, AS Zn-EDTA

 Zinc content (expressed as Zn) by weight in the form of Zn-EDTA complex: minimum 12%

- Lead (as Pb) content by weight: **maximum** 0.003%
- pH: 6.0 6.5 %
- Form: free flowing crystalline/powder

### CHELATED IRON AS Fe-EDTA

- Appearance Free flowing crystalline/powder
- Iron contents (expressed as Fe), by weight in the form of Fe-EDTA minimum 12%
- Lead (as Pb) content by weight: maximum 0.003%
- pH 5.5 -6.5%

### MANGANASE SULPHATE

- Manganese (as Mn) content by weight: minimum 30.5%
- Sulphur (as S) content by weight: minimum 17%
- Lead (as Pb) content by weight: maximum 0.003%
- Copper (as Cu) content by weight: maximum 0.1%
- Magnesium (as Mg) content by weight: **maximum** 2%
- Matter insoluble in water by weight: **maximum** 1%.
- pH: not less than 3.75%
- Form: free flowing powder

### BORAX (SODIUM TETRABORATE)

- Boron (as B) content by weight: **minimum** 10.5%
- Lead (as Pb) content by weight: maximum 0.003%
- Matter insoluble in water by weight: **maximum** 1%
- pH: 9.0-9.5% Form: free flowing powder

### **COPPER SULPHATE**

- Copper (as Cu) content by weight: **minimum** 24%
- Sulphur (as S) content by weight: **minimum** 12%
- Soluble iron and aluminium compounds (expressed as Fe) content by weight: **maximum** 0.5%
- Lead (as Pb) content by weight: **maximum** 0.003%
- Matter insoluble in water by weight: **maximum** 1%
- pH: not less than 3%
- Form: free flowing powder/granular

### **FERROUS SULPHATE**

- Ferrous iron (as Fe) content by weight: **minimum** 19%
- Sulphur (as S) content by weight: **minimum** 10.5%

- Free acid (as H<sub>2</sub>SO<sub>4</sub>) content by weight: **maximum** 1%
- Ferric iron (as Fe) content by weight: **maximum** 0.5%
- Lead (as Pb) content by weight: **maximum** 0.003%
- Matter insoluble in water by weight: **maximum** 1%
- pH: not less than 3.5%
- Form: free flowing powder

### AMMONIUM MOLYBDATE

- Molybdenum (as Mo) content by weight: **minimum** 52%
- Lead (as Pb) content by weight: **maximum** 0.003%
- Matter insoluble in water by weight: **maximum** 1%
- pH: 5.0-5.5%
- Form: free flowing crystalline/powder

### SOLUBOR ( $Na_2B_4O_{7*5}H_2O + N_{a2}B_{10}O_{16*}10H_2O$ ) for foliar spray

- Content of Boron (as B) content by weight: minimum 19%
- Matter insoluble in water content by weight: maximum
   1%
- Lead (as Pb) content by weight: **maximum** 0.003%

### MAGNESIUM SULPHATE

- Free flowing -crystalline form
- Matter insoluble in water, content by weight: maximum 1%
- Magnesium (as Mg), content by weight: **minimum** 9.6%
- Lead (as Pb), content by weight: **maximum** 0.003
- pH (5% solution) 5.0-8.0%
- Sulphur (as S), content by weight: **minimum** 12%

### 3. Rock Phosphate (RP)/Phosphate Rock (PR) for direct application

- Total phosphates (as P<sub>2</sub>O<sub>5</sub>) content by weight: between 15-35% depending on source
- Cadmium (as Cd) content by weight: maximum 27 mg/kg of RP
- Particle size: Not less than 90% of the material shall pass through 0.15 mm IS sieve and the balance shall pass through 0.25 mm IS sieve.

### 4. Organic Manures

Quality of organic manures vary widely, depending on the materials used. However, basic criteria to consider suitability of the material as a nutrient source are:

- Organic matter content by weight: **minimum** 30%
- Organic carbon content by weight: **minimum** 12%
- Total nutrients (N+ P<sub>2</sub>O<sub>5</sub>+ K<sub>2</sub>O) content by weight: **minimum** 5%

Subject to doubt and availability of analytical facilities, contents of following heavy metals should be checked:

- Arsenic (As) content by weight: **maximum** 10 mg/kg
- Cadmium (Cd) content by weight: **maximum** 5 mg/kg
- Cromium (Cr) content by weight: **maximum** 50 mg/kg
- Copper (Cu) content by weight: **maximum** 300 mg/kg
- Lead (Pb) content by weight: **maximum** 100 mg/kg

## FIELD FERTILIZER PRICE REPORT

Period Covered:

	RETAIL PRICE (P/50 kg. bag)	PRODUCT NAME REMARKS <sup>a</sup>					
	RE						
Region:		<b>PROVINCE</b>					

Prepared by:

Print Name & Signature

<sup>&</sup>lt;sup>a</sup> Remarks should explain substantially why prices of certain fertilizer/s increase or decrease in price.

Annex 5.2 FPW NO. 2

## COMPANY FERTILIZER PRICE REPORT

			<b>REMARKS</b> <sup>a</sup>						
				18-46-0					
		(g. bag)		0-0-0					
		RICE (P/50 k	T NAME	16-20-0					
		EX-WAREHOUSE PRICE (P/50 kg. bag)	PRODUCT NAME	14-14-14 16-20-0					
		EX-WA		21-0-0					
				UREA					
Period Covered:	Region:		COMPANY						

## Prepared by:

ure	
Signature	0
8	
Name	
Print	

<sup>&</sup>lt;sup>a</sup> Remarks should explain substantially why prices on certain fertilizer/s increase or decrease in price.

Annex 5.3 FPW NO. 3

# ORGANIC FERTILIZER PRICE (FIELD) REPORT

red:			REMARKS <sup>a</sup>					
E		SE PRICE (P/50 kg. bag)	OUCT NAME					
vince		EX-WAREHOUS	PROD					
. w	Period covered:		PROVINCE					

Prepared by:

Signature
3 3
Name
Print ]

<sup>&</sup>lt;sup>a</sup> Remarks should explain substantially why prices on certain fertilizer/s increase or decrease in price.

Annex 5.4 FPW NO. 4

# **ORGANIC FERTILIZER PRICE (COMPANY) REPORT**

		REMARKS <sup>a</sup>					
	kg. bag)						
	PRICE (P/50	PRODUCT NAME					
	EX-WAREHOUSE PRICE (P/50 kg. bag)	PRODUC					
	EX-WA						
Period Covered:Region:		PROVINCE					

## Prepared by:

Print Name & Signature

<sup>&</sup>lt;sup>a</sup> Remarks should explain substantially why prices on certain fertilizer/s increase or decrease in price.

Annex 5.5 FPW NO. 5

MONTHLY REPORT ON FERTILIZER STOCKS, SALES AND PRICES

Period Covered

PURCHASETOTALSALESENDINGAVERAGETHIS MONTHSTOCKS(No. of bags)INVENTORYPRICETHIS MONTH(P)	Within Outside Within Outside											
Outside Within												
		UREA (46-0-0)	AMMOSUL (21-0-0)	COMPLETE (14-14-14)	AMMOPHOS (16-20-0)	POTASH (0-0-60)	DAP (18-46-0)	NK (17-0-17)	ORGANIC	16-16-16		TOTAI

Prepared by:

Submitted by:

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